

# 2022 FOURTH QUARTER REPORT

MANAGEMENT'S DISCUSSION AND ANALYSIS AND  
CONSOLIDATED FINANCIAL STATEMENTS

MORGUARD CORPORATION

Q4 2023

 Morguard

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

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## PART I

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Morguard Corporation ("Morguard" or the "Company") is pleased to provide this review of operations and update on our financial performance for the year ended December 31, 2022. Unless otherwise noted, dollar amounts are stated in thousands of Canadian dollars, except per common share amounts.

The following Management's Discussion and Analysis ("MD&A") sets out the Company's strategies and provides an analysis of the financial performance for the year ended December 31, 2022, and significant risks facing the business. Historical results, including trends that might appear, should not be taken as indicative of future operations or results.

This MD&A should be read in conjunction with the Company's audited consolidated financial statements and accompanying notes for the years ended December 31, 2022 and 2021. This MD&A is based on financial information prepared in accordance with International Financial Reporting Standards ("IFRS") and is dated February 23, 2023. Disclosure contained in this document is current to that date unless otherwise noted.

Additional information relating to Morguard Corporation, including the Company's Annual Information Form, can be found at [www.sedar.com](http://www.sedar.com) and [www.morguard.com](http://www.morguard.com).

### FORWARD-LOOKING STATEMENTS DISCLAIMER

Statements contained herein that are not based on historical or current fact, including without limitation, statements containing the words "anticipates", "believes", "may", "continue", "estimate", "expects" and "will" and words of similar expression, constitute "forward-looking statements". Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, events or developments to be materially different from any future results, events or developments expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions, both nationally and in the regions in which the Company operates; changes in business strategy or development/acquisition plans; environmental exposures; financing risk; existing governmental regulations and changes in, or the failure to comply with, governmental regulations; liability and other claims asserted against the Company; risk and uncertainties relating to the outbreak of the novel strain of the coronavirus identified as COVID-19 and other factors referred to in the Company's filings with Canadian securities regulators. Given these uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. The Company does not assume the obligation to update or revise any forward-looking statements.

Given the impact of the changing circumstances surrounding the COVID-19 pandemic and the related response from the Company, governments (federal, state, provincial and municipal), regulatory authorities, businesses and customers, there is inherently more uncertainty associated with the Company's assumptions as compared to prior periods. These assumptions and related risks, include but are not limited to management expectations with respect to the factors above as well as general economic conditions, such as the impact of the COVID-19 pandemic and other health risks on the economy and financial markets.

### SPECIFIED FINANCIAL MEASURES

Morguard Corporation reports its financial results in accordance with IFRS. However, this MD&A also uses specified financial measures that are not defined by IFRS, which follow the disclosure requirements established by National Instrument 52-112 *Non-GAAP and Other Financial Measures Disclosure*. Specified financial measures are categorized as non-GAAP financial measures, non-GAAP ratios, and other financial measures, which are capital management measures, supplementary financial measures, and total of segments measures.

### NON-GAAP FINANCIAL MEASURES

Non-GAAP financial measures do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. The Company's management uses these measures to aid in assessing the Company's underlying core performance and provides these additional measures so that investors may do the same. Management believes that the non-GAAP financial measures described below, which supplement the IFRS measures, provide readers with a more comprehensive understanding of management's perspective on the Company's operating results and performance.

The following discussion describes the non-GAAP financial measures the Company uses in evaluating its operating results:

### **ADJUSTED NOI**

Net operating income ("NOI") and Adjusted NOI are important measures in evaluating the operating performance of the Company's real estate properties and are a key input in determining the fair value of the Company's properties. Adjusted NOI represents NOI (an IFRS measure) adjusted to exclude the impact of realty taxes accounted for under IFRIC 21 as noted below.

NOI includes the impact of realty taxes accounted for under the International Financial Reporting Interpretations Committee ("IFRIC") Interpretation 21, Levies ("IFRIC 21"). IFRIC 21 states that an entity recognizes a levy liability in accordance with the relevant legislation. The obligating event for realty taxes for the U.S. municipalities in which the Company operates is ownership of the property on January 1 of each year for which the tax is imposed and, as a result, the Company records the entire annual realty tax expense for its U.S. properties on January 1, except for U.S. properties acquired during the year in which the realty taxes are not recorded in the year of acquisition. Adjusted NOI records realty taxes for all properties on a *pro rata* basis over the entire fiscal year.

A reconciliation of Adjusted NOI is provided in "Part III, Review of Operational Results."

### **COMPARATIVE NOI**

Comparative NOI is presented in this MD&A because management considers this non-GAAP financial measure to be an important measure of the Company's operating performance for properties owned by the Company continuously for the current and comparable reporting period and does not take into account the impact of the operating performance of property acquisitions and dispositions as well as properties subject to significant change as a result of recently completed development. In addition, Comparative NOI is presented in local currency isolating any impact of foreign exchange fluctuations and eliminates the impact of straight-line rents, realty taxes accounted for under IFRIC 21, lease cancellation fees and other non-cash and non-recurring items.

A reconciliation of Comparative NOI is provided in "Part III, Review of Operational Results."

### **FUNDS FROM OPERATIONS ("FFO") AND NORMALIZED FFO**

FFO (and FFO per common share) are non-GAAP financial measures widely used as a real estate industry standard that supplements net income (loss) and evaluates operating performance but is not indicative of funds available to meet the Company's cash requirements. FFO can assist with comparisons of the operating performance of the Company's real estate between periods and relative to other real estate entities. FFO is computed by the Company in accordance with the current definition of the Real Property Association of Canada ("REALPAC") and is defined as net income (loss) attributable to common shareholders adjusted for: (i) deferred income taxes, (ii) unrealized changes in the fair value of real estate properties, (iii) realty taxes accounted for under IFRIC 21, (iv) internal leasing costs, (v) gains/losses from the sale of real estate or hotel property (including income tax on the sale of real estate or hotel property), (vi) transaction costs expensed as a result of a business combination, (vii) gains/losses on business combination, (viii) the non-controlling interest of Morguard North American Residential Real Estate Investment Trust ("Morguard Residential REIT"), (ix) amortization of depreciable real estate assets (including right-of-use assets), (x) amortization of intangible assets, (xi) principal payments of lease liabilities, (xii) FFO adjustments for equity-accounted investments, (xiii) provision for impairment, (xiv) other fair value adjustments and non-cash items. The Company considers FFO to be a useful measure for reviewing its comparative operating and financial performance. FFO per common share is calculated as FFO divided by the weighted average number of common shares outstanding during the period.

Normalized FFO (and Normalized FFO per common share) is computed as FFO excluding non-recurring items on a net of tax basis and other fair value adjustments. The Company believes it is useful to provide an analysis of Normalized FFO which excludes non-recurring items on a net of tax basis and other fair value adjustments excluded from REALPAC's definition of FFO described above.

A reconciliation of net income attributable to common shareholders (an IFRS measure) to FFO and Normalized FFO is presented in the section "Part III, Funds From Operations."

### **NON-CONSOLIDATED MEASURES**

The Trust Indenture and Subsequent Supplemental Indentures (collectively, the "Indenture") that govern the Company's senior unsecured debentures ("Unsecured Debentures") are subject to the following definitions and covenants, and are calculated based on the Company's financial results, prepared in accordance with IFRS, adjusted

to account for Morguard Real Estate Investment Trust ("Morguard REIT") and Morguard Residential REIT (collectively the Company's "Public Entity Investments"), using the equity method of accounting and other adjustments as defined by the Indenture described below ("Non-Consolidated Basis" or "Morguard Non-Consolidated Basis"). The presentation of Non-Consolidated Basis measures represents a non-GAAP financial measure and may not accurately depict the legal and economic implications of the Company.

The Company computes an interest coverage ratio, an indebtedness to aggregate assets ratio and an adjusted shareholders' equity covenant on a Non-Consolidated Basis and are presented in this MD&A because management considers these non-GAAP financial measures to be an important measure to evaluate and monitor the Company's compliance with its Indenture.

Non-Consolidated Basis adjustments include the following:

- An adjustment (as defined in the Indenture) to account for the Company's Public Entity Investments using the equity method of accounting. The adjustment requires the Public Entity Investments which are consolidated under IFRS to each respective financial statement line presented within the balance sheet and statement of income (loss) to be presented on a single line within equity-accounted investments;
- An adjustment (as defined in the Indenture) to the balance sheet to exclude deferred tax assets and liabilities, goodwill and to add back accumulated amortization of hotel properties; and
- An adjustment (as defined in the Indenture) to the statement of income (loss) to exclude other non-cash items (such as the Company's stock appreciation rights ("SARs") expense, IFRIC 21 and any gain or loss attributed to the sale or disposition of any asset or liability), non-recurring items (such as acquisition-related costs and debt settlement or other costs), and to include the distributions received from Morguard REIT and Morguard Residential REIT.

The presentation of the non-consolidated balance sheet does not classify short-term and long-term assets and liabilities. In addition, other assets as presented in the non-consolidated balance sheet group amounts receivable; prepaid expenses and other; and cash that are presented as a separate financial statement line in the Company's consolidated balance sheet, and loans payable and bank indebtedness that are presented as separate financial statement lines in the Company's consolidated balance sheet have been grouped as one single financial statement line in the non-consolidated balance sheet.

Non-GAAP financial measures that are calculated on a Non-Consolidated Basis are as follows. A reconciliation of the Non-Consolidated Basis inputs (discussed below) used in calculating the covenants from their most directly comparable IFRS financial measure are provided in the section "Part IV, Balance Sheet Analysis."

#### **Non-Consolidated EBITDA**

Non-consolidated EBITDA is defined as net income (loss) on a Non-Consolidated Basis before interest expense, income taxes, amortization, fair value adjustments to real estate properties, acquisition-related costs, debt settlement or other costs, any gain or loss attributed to the sale or disposition of any asset or liability, provision for impairment, other non-cash items and non-recurring items, plus the distributions received from Morguard REIT and Morguard Residential REIT. Non-consolidated EBITDA is presented in this MD&A because management considers this non-GAAP financial measure to be an important input to the Company's compliance measure on a Non-Consolidated Basis.

#### **Non-Consolidated Interest Expense**

Non-consolidated interest expense is defined as interest expense and interest capitalized to development properties on a Non-Consolidated Basis. Non-consolidated interest expense is presented in this MD&A because management considers this non-GAAP financial measure to be an important input to the Company's compliance measure on a Non-Consolidated Basis.

#### **Non-Consolidated Indebtedness**

Non-consolidated indebtedness (as defined in the Indenture) is a measure of the amount of debt financing utilized by the Company on a Non-Consolidated Basis. Indebtedness is presented in this MD&A because management considers this non-GAAP financial measure to be an important input to the Company's compliance measure on a Non-Consolidated Basis.

**Non-Consolidated Aggregate Assets**

Non-consolidated aggregate assets (as defined in the Indenture) is a measure of the value of the Company's assets on a Non-Consolidated Basis, adjusted to exclude goodwill and deferred income tax assets and to add back accumulated amortization of hotel properties. Non-consolidated aggregate assets is presented in this MD&A because management considers this non-GAAP financial measure to be an important input to the Company's compliance measure on a Non-Consolidated Basis.

**Non-Consolidated Adjusted Shareholders' Equity**

Non-consolidated adjusted shareholders' equity is defined as shareholders' equity computed on a Non-Consolidated Basis adjusted to exclude deferred tax assets and liabilities and to add back accumulated amortization of hotel properties. Non-consolidated adjusted shareholders' equity is presented in this MD&A because management considers this non-GAAP financial measure to be an important compliance measure and establishes a minimum requirement of equity of the Company.

**NON-GAAP RATIOS**

Non-GAAP ratios do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. The Company's management uses these measures to aid in assessing the Company's underlying core performance and provides these additional measures so that investors may do the same. Management believes that the non-GAAP ratios described below, provide readers with a more comprehensive understanding of management's perspective on the Company's operating results and performance.

The following discussion describes the non-GAAP ratios the Company uses in evaluating its operating results.

**NON-CONSOLIDATED INTEREST COVERAGE RATIO**

Non-consolidated interest coverage ratio measures the amount of cash flow available to meet annual interest payments on the Company's indebtedness on a Non-Consolidated Basis and is defined as non-consolidated EBITDA divided by non-consolidated interest expense. Generally, the higher the interest coverage ratio, the lower the credit risk. Non-consolidated interest coverage ratio is presented in this MD&A because management considers this non-GAAP measure to be an important compliance measure of the Company's operating performance.

**NON-CONSOLIDATED INDEBTEDNESS TO AGGREGATE ASSETS RATIO**

Non-consolidated indebtedness to aggregate assets ratio is a compliance measure and establishes the limit for financial leverage of the Company on a Non-Consolidated Basis. Non-consolidated indebtedness to aggregate assets ratio is presented in this MD&A because management considers this non-GAAP measure to be an important compliance measure of the Company's financial position.

**SUPPLEMENTARY FINANCIAL MEASURES**

Supplementary financial measures represent a component of a financial statement line item (including ratios that are not non-GAAP ratios) that are presented in a more granular way outside the financial statements, calculated in accordance with the accounting policies used to prepare the line item presented in the financial statements.

The following discussion describes the supplementary financial measures the Company uses in evaluating its operating results:

**BAD DEBT EXPENSE (RECOVERY)**

Bad debt expense (recovery) is presented in this MD&A because management considers this supplementary financial measure to be an important measure in evaluating the operating performance of the Company's real estate properties and credit risk from tenants. Bad debt expense (recovery) is recorded in the consolidated statements of income (loss) within property and hotel operating costs and is presented by segment. A summary of the components of bad debt expense (recovery) is presented under the section "Part III, Review of Operational Results."

**TOTAL REVENUE**

Total revenue is calculated as the sum of revenue from real estate properties, revenue from hotel properties, management and advisory fees and interest and other income and is presented in this MD&A because management considers this supplementary financial measure to be an important measure in evaluating the operating performance of the Company's income generating assets and services.

## **INDEBTEDNESS**

Indebtedness is defined as the sum of the current and non-current portion of: (i) mortgages payable, (ii) Unsecured Debentures, (iii) convertible debentures, (iv) lease liabilities, (v) bank indebtedness, (vi) loans payable, and (vii) outstanding letters of credit. Indebtedness is a measure of the amount of debt financing utilized by the Company. Indebtedness is presented in this MD&A because management considers this supplementary financial measure to be an important measure of the Company's financial position.

## **INDEBTEDNESS TO TOTAL ASSETS RATIO**

Indebtedness to total assets ratio is defined as indebtedness divided by total assets and is presented in this MD&A because management considers this supplementary financial measure to be an important measure of the Company's financial leverage.

## **CAPITAL MANAGEMENT MEASURES**

The Company's capital management is designed to maintain a level of capital that allows it to implement its business strategy while complying with investment and debt restrictions, as well as existing debt covenants, while continuing to build long-term shareholder value and maintain sufficient capital contingencies.

The following discussion describes the Company's capital management measures.

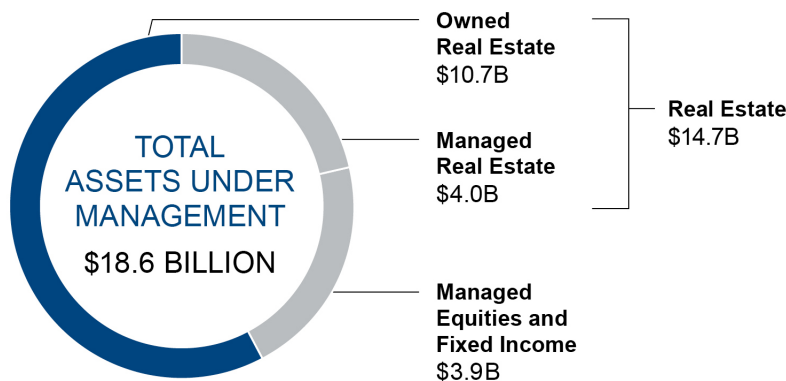
## **LIQUIDITY**

Liquidity is calculated as the sum of cash, amounts available under its revolving credit facilities and any committed net additional mortgage financing proceeds and is presented in this MD&A because management considers this capital management measure to be an important measure of the Company's financial position as well as determining the annual level of dividends to common shareholders.

## PART II

### BUSINESS OVERVIEW

Morguard Corporation is a real estate investment company whose principal activities include the acquisition, development and ownership of multi-suite residential, commercial and hotel properties. Morguard is also one of Canada's premier real estate investment advisors and management companies, representing major institutional and private investors. Morguard's total assets under management (including both owned and managed assets) were valued at \$18.6 billion as at December 31, 2022. The Company's common shares are publicly traded and listed on the Toronto Stock Exchange ("TSX") under the symbol "MRC." The Company's primary goal is to accumulate a portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to shareholders.



### MANAGEMENT AND ADVISORY SERVICES

The Company, through its wholly owned subsidiary, Morguard Investments Limited ("MIL"), provides real estate management services to Canadian institutional investors. Services include acquisitions, development, dispositions, leasing, performance measurement and asset and property management. For over 45 years, MIL has positioned itself as one of Canada's leading providers of real estate portfolio and asset and property management services. In addition, Morguard, through its 60% ownership interest in Lincluden Investment Management Limited ("Lincluden") offers institutional clients and private investors a broad range of global investment products across equity, fixed-income and balanced portfolios.

As of December 31, 2022, MIL together with Lincluden manage a portfolio (excluding Morguard's corporately owned assets and assets owned by Morguard REIT and Morguard Residential REIT) of assets having an estimated value of \$7.9 billion.

### BUSINESS STRATEGY

Morguard's strategy is to acquire a diversified portfolio of commercial and multi-suite residential real estate assets both for its own accounts and for its institutional clients. The Company's cash flows are well diversified given the revenue stream earned from its management and advisory services platform, the Company's corporately owned assets and the distributions received from its investment in Morguard REIT and Morguard Residential REIT. Diversification of the portfolio, by both asset type and location, serves to reduce investment risk. The Company will divest itself of non-core assets when proceeds can be reinvested to improve returns. A primary element of the Company's business strategy is to generate stable and increasing cash flow and asset value by improving the performance of its real estate investment portfolio and by acquiring or developing real estate properties in sound economic markets.

The Company's business strategy consists of the following elements:

- Increase property values and cash flow through aggressive leasing of available space and of space becoming available;
- Take advantage of long-standing relationships with national and regional tenants;



- Target and execute redevelopment and expansion projects that will generate substantial returns;
- Pursue opportunities to acquire or develop strategically located properties;
- Minimize operating costs by utilizing internalized functions, including property and asset management, leasing, finance, accounting, legal and information technology services; and
- Dispose of properties where the cash flows and values have been maximized.

### COVID-19 PANDEMIC

At various times commencing March 2020, the outbreak of the novel strain of coronavirus (“COVID-19”) resulted in an economic slowdown and material disruption to business. The Company recognizes the impact COVID-19 has on many of its tenants in North America and its stakeholders, and is committed to taking measures to protect the health of its employees, tenants and communities. At the onset of the COVID-19 pandemic, Morguard initiated its crisis management plan with a team mandated to maintain a safe environment for our tenants, residents, employees and stakeholders, coordinating efforts across our portfolio, standardizing communications and responding as circumstances demand.

With the guidance of public health authorities, and at the direction of various levels of government, Morguard continues to implement measures to help reduce the spread of COVID-19. We are actively monitoring the ongoing developments with regards to COVID-19 and are committed to ensuring a healthy and safe environment, adjusting our service model as necessary.

Morguard’s strategically diversified asset portfolio and healthy, conservative debt ratios and financial resources provide strength against economic and real estate cycles. Morguard has always been driven by our commitment to real estate for the long term. Our experience has proven that this persistence has driven greater value for our shareholders year over year, and our diversified portfolio and conservative debt level position us well against any potential challenges. We will continue to carry on with this approach.

## FINANCIAL AND OPERATIONAL HIGHLIGHTS

| As at December 31  | 2022                | 2021         | 2020        |
|--|---------------------|--------------|-------------|
| Real estate properties   | <b>\$10,551,074</b> | \$10,244,875 | \$9,680,408 |
| Hotel properties   | <b>337,239</b>      | 457,153      | 545,041     |
| Equity-accounted and other fund investments                      | <b>120,347</b>      | 144,208      | 216,278     |
| Total assets   | <b>11,705,252</b>   | 11,492,543   | 11,052,688  |
| Indebtedness   | <b>\$5,804,887</b>  | \$5,808,277  | \$5,835,647 |
| Indebtedness to total assets (%)                                 | <b>49.6</b>         | 50.5         | 52.8        |
| Non-consolidated indebtedness to total assets (%) <sup>(1)</sup> | <b>45.0</b>         | 45.2         | 47.6        |
| Total equity   | <b>\$4,385,471</b>  | \$4,173,747  | \$3,912,698 |
| Shareholders' equity per common share                            | <b>350.68</b>       | 327.19       | 303.57      |

(1) Represents a non-GAAP financial ratio that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial ratio can be found under the section "Part I, Specified Financial Measures."

| For the years ended December 31                       | 2022             | 2021      | 2020      |
|---|------------------|-----------|-----------|
| Revenue from real estate properties                   | <b>\$916,517</b> | \$852,692 | \$888,324 |
| Revenue from hotel properties                         | <b>162,169</b>   | 123,916   | 98,046    |
| Management and advisory fees                          | <b>41,339</b>    | 45,302    | 42,080    |
| Total revenue   | <b>1,136,675</b> | 1,044,844 | 1,044,189 |
| Net operating income                                  | <b>536,637</b>   | 488,000   | 491,243   |
| Fair value gain (loss), net                           | <b>(120,905)</b> | 201,585   | (493,945) |
| Net income (loss) attributable to common shareholders | <b>122,771</b>   | 249,760   | (98,918)  |
| Per common share - basic and diluted                  | <b>11.08</b>     | 22.50     | (8.83)    |
| Funds from operations <sup>(1)</sup>                  | <b>211,603</b>   | 187,920   | 161,200   |
| Per common share - basic and diluted <sup>(1)</sup>   | <b>19.10</b>     | 16.93     | 14.39     |
| Normalized FFO <sup>(1)</sup>                         | <b>218,821</b>   | 194,077   | 181,205   |
| Per common share - basic and diluted <sup>(1)</sup>   | <b>19.75</b>     | 17.48     | 16.17     |
| Distributions received from Morguard REIT             | <b>9,415</b>     | 14,640    | 23,468    |
| Distributions received from Morguard Residential REIT | <b>17,693</b>    | 17,607    | 17,607    |
| Dividends declared/paid                               | <b>(6,648)</b>   | (6,660)   | (6,714)   |

(1) Represents a non-GAAP financial measure/ratio that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure/ratio can be found under the section "Part I, Specified Financial Measures."

Total assets as at December 31, 2022, were \$11,705,252, compared to \$11,492,543 as at December 31, 2021. Total assets increased by \$212,709 primarily due to the following:

- An increase in real estate properties of \$306,199, mainly due to acquisitions of \$317,908, capital and development expenditures of \$100,503, tenant incentives and leasing commissions of \$14,174, and an increase of \$260,553 due to the change in the U.S. dollar exchange rate, partially offset by dispositions of \$256,730, and a net fair value loss of \$130,171;
- A decrease in hotel properties of \$119,914, mainly due to dispositions of \$107,994 and amortization of \$18,521;
- A decrease in equity-accounted and other fund investments of \$23,861, mainly due to distributions received of \$29,382 in connection with the disposal of seven properties, partially offset by a net fair value loss recorded on income producing properties;
- An increase in other assets and prepaid expense of \$95,945, primarily due to an increase in mortgages receivable and an increase in restricted cash;
- An increase in amounts receivable of \$16,188; and
- A decrease in cash of \$61,848.

Total revenue during the year ended December 31, 2022, increased by \$91,831 to \$1,136,675, compared to \$1,044,844 in 2021. The increase was primarily due to the following:

- An increase in revenue from real estate properties in the amount of \$63,825, primarily due to higher revenue at the Company's residential properties from an increase in average monthly rent ("AMR") and lower vacancy. In addition, an increase of \$19,936 from an increase in the U.S. dollar foreign exchange rate;
- An increase in revenue from hotel properties in the amount of \$38,253, resulting from an increase in international travel as well as leisure and business demand relative to 2021;
- A decrease in interest and other income of \$6,284 primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities amounting to \$8,490 during 2021; and
- A decrease in management and advisory income of \$3,963.

## PROPERTY PROFILE

As at December 31, 2022, the Company and its subsidiaries own a diversified portfolio of 180 multi-suite residential, retail, office, industrial and hotel properties located in Canada and in the United States.

## PORTFOLIO COMPOSITION BY ASSET TYPE

The composition of the Company's real estate properties by asset type as at December 31, 2022, was as follows:

| Asset Type   | Number of Properties | GLA Square Feet (000s) <sup>(1)</sup> | Apartment Suites/Hotels Rooms <sup>(2)</sup> | Real Estate/Hotel Properties |
|--|----------------------|---------------------------------------|--|------------------------------|
| Multi-suite residential                            | 54                   | —                                     | 17,326                                       | \$5,998,802                  |
| Retail   | 37                   | 8,231                                 | —  | 2,129,696                    |
| Office   | 49                   | 7,796                                 | —  | 2,084,196                    |
| Industrial   | 23                   | 1,098                                 | —  | 205,323                      |
| Hotel  | 17                   | —                                     | 2,907  | 337,239                      |
| Properties and land held for and under development | —                    | —                                     | —  | 133,057                      |
| <b>Total real estate properties</b>                | <b>180</b>           | <b>17,125</b>                         | <b>20,233</b>                                | <b>\$10,888,313</b>          |

(1) Total GLA is shown on a proportionate basis; on a 100% basis, total GLA of the Company's commercial properties is 20.7 million square feet.

(2) Total suites/hotel rooms include equity-accounted investments and non-controlling interest. The Company on a proportionate basis has ownership of 16,881 suites and 2,737 hotel rooms.

The Company's multi-suite residential portfolio comprises 24 Canadian properties located primarily throughout the Greater Toronto Area ("GTA") and 30 U.S. properties in California, Texas, Louisiana, Illinois, Georgia, Florida, North Carolina, Virginia and Maryland. The combined multi-suite residential portfolio represents 17,326 suites.

The Company's retail portfolio includes two broad categories of income producing properties: (i) enclosed full-scale, regional shopping centres; and (ii) neighbourhood and community shopping centres that are primarily anchored by food retailers and discount department stores. The retail portfolio comprises 25 properties located in Canada and 12 properties located in Florida, Louisiana and Maryland. The combined retail portfolio represents 8.2 million square feet of gross leaseable area ("GLA").

The Company's office portfolio is focused on well-located, high-quality office buildings in major Canadian urban centres primarily located throughout the GTA, downtown Ottawa, Calgary and Vancouver. The portfolio is balanced between single-tenant buildings under long-term lease to government and large national tenants and multi-tenant properties with well-distributed lease expiries that allow the Company to benefit from increased rent on lease renewals. The office portfolio represents 7.8 million square feet of GLA.

The Company's industrial portfolio comprises 23 industrial properties located throughout Ontario, Québec and British Columbia. The industrial portfolio represents 1.1 million square feet of GLA.

The Company's hotel portfolio comprises 13 branded and 4 unbranded hotel properties located in three Canadian provinces. Branded hotels include Hilton, Marriott and Holiday Inn and consist of full and select service formats. The hotel portfolio represents 2,907 rooms.

**AVERAGE OCCUPANCY LEVELS**  
**COMPARATIVE AVERAGE OCCUPANCY LEVELS**

|                         | Suites/GLA<br>Square Feet | Dec.<br>2022 | Sep.<br>2022 | Jun.<br>2022 | Mar.<br>2022 | Dec.<br>2021 |
|-------------------------|---------------------------|--------------|--------------|--------------|--------------|--------------|
| Multi-suite residential | 17,027 <sup>(1)</sup>     | 96.6%        | 96.8%        | 95.2%        | 94.3%        | 94.4%        |
| Retail                  | 7,689,000 <sup>(2)</sup>  | 93.3%        | 92.8%        | 93.2%        | 93.0%        | 93.2%        |
| Office                  | 7,795,500                 | 89.1%        | 89.5%        | 89.9%        | 90.1%        | 90.4%        |
| Industrial              | 1,098,500                 | 74.0%        | 92.8%        | 92.7%        | 92.8%        | 92.8%        |

(1) Excludes one property that commenced initial lease-up in the fourth quarter of 2020, located in Los Angeles, California. Including the one property under initial lease-up, occupancy at December 31, 2022 is 96.3% (September 30, 2022 - 96.3%, June 30, 2022 - 94.7%, March 31, 2022 - 93.7%, December 31, 2021 - 93.6%).  
 (2) Retail occupancy has been adjusted to exclude development space of 542,019 square feet of GLA.

As at December 31, 2022, the retail occupancy levels were adjusted to exclude development space and space that is pending demolition (542,019 square feet of GLA), this adjustment increased retail occupancy from 87.2% to 93.3%.

During the fourth quarter, two tenants having a weighted average contract rent per square foot of \$15.49 vacated, representing 18.7% (205,341 square feet) of industrial GLA, resulting in a decrease in industrial occupancy from 92.8% at September 30, 2022 to 74.0% at December 31, 2022.

## PART III

### REVIEW OF OPERATIONAL RESULTS

The Company's operational results for the years ended December 31, 2022, and 2021 are summarized below:

| For the years ended December 31                     | 2022             | 2021             |
|---|------------------|------------------|
| Revenue from real estate properties                 | \$916,517        | \$852,692        |
| Revenue from hotel properties                       | 162,169          | 123,916          |
| Property operating expenses                         |                  |                  |
| Property operating costs                            | (221,782)        | (199,599)        |
| Utilities   | (63,086)         | (55,845)         |
| Realty taxes  | (129,142)        | (136,992)        |
| Hotel operating expenses                            | (128,039)        | (96,172)         |
| <b>Net operating income</b>                         | <b>536,637</b>   | <b>488,000</b>   |
| <b>OTHER REVENUE</b>                                |                  |                  |
| Management and advisory fees                        | 41,339           | 45,302           |
| Interest and other income                           | 16,650           | 22,934           |
|   | <b>57,989</b>    | <b>68,236</b>    |
| <b>EXPENSES</b>                                     |                  |                  |
| Interest  | 229,335          | 220,312          |
| Property management and corporate                   | 77,613           | 80,201           |
| Amortization of hotel properties and other          | 26,514           | 32,499           |
| Provision for impairment                            | —                | 45,289           |
|   | <b>333,462</b>   | <b>378,301</b>   |
| <b>OTHER INCOME (EXPENSE)</b>                       |                  |                  |
| Fair value gain (loss), net                         | (120,905)        | 201,585          |
| Equity income from investments                      | 1,207            | 24,017           |
| Other income (expense)                              | (6,006)          | 4,565            |
|   | <b>(125,704)</b> | <b>230,167</b>   |
| <b>Income before income taxes</b>                   | <b>135,460</b>   | <b>408,102</b>   |
| Provision for income taxes                          |                  |                  |
| Current   | 9,822            | 22,018           |
| Deferred  | 13,386           | 129,463          |
|   | <b>23,208</b>    | <b>151,481</b>   |
| <b>Net income for the year</b>                      | <b>\$112,252</b> | <b>\$256,621</b> |
| <b>Net income (loss) attributable to:</b>           |                  |                  |
| Common shareholders                                 | \$122,771        | \$249,760        |
| Non-controlling interest                            | (10,519)         | 6,861            |
|   | <b>\$112,252</b> | <b>\$256,621</b> |
| <b>Net income per common share attributable to:</b> |                  |                  |
| Common shareholders - basic and diluted             | <b>\$11.08</b>   | <b>\$22.50</b>   |

### NET INCOME

Net income for the year ended December 31, 2022, was \$112,252, compared to \$256,621 in 2021. The decrease in net income of \$144,369 for the year ended December 31, 2022, was primarily due to the following:

- A decrease in non-cash net fair value gain of \$322,490, mainly due to an increase in net fair value loss recorded on the Company's real estate properties and fair value loss on the Company's marketable securities; partially offset by an increase in the fair value gain on the Morguard Residential REIT units;

- An increase in net operating income of \$48,637, primarily due to an increase in NOI within the Company's multi-suite residential and hotel segments. The change in foreign exchange rate increased NOI by \$12,928;
- An increase in other expense of \$10,571 due to a loss on sale of hotel properties of \$8,506 recorded during 2022;
- A decrease in provision for impairment on hotel properties of \$45,289;
- A decrease in income tax expense (current and deferred) of \$128,273, primarily a result of lower fair value gains recorded on the Company's real estate properties; and
- A decrease in equity income from investments of \$22,810, primarily due to a fair value loss recorded during 2022, compared to a fair value gain recorded in 2021.

## NET OPERATING INCOME

Adjusted NOI is a non-GAAP financial measure that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure can be found under the section "Part I, Specified Financial Measures."

Net operating income increased by \$48,637, or 10.0%, during the year ended December 31, 2022, to \$536,637, compared to \$488,000 generated in 2021, and is further analyzed by asset type below.

## ADJUSTED NOI BY ASSET TYPE

| For the years ended December 31               | 2022             | 2021      |
|---|------------------|-----------|
| Multi-suite residential                       | <b>\$245,276</b> | \$204,143 |
| Retail  | <b>120,419</b>   | 116,741   |
| Office  | <b>128,046</b>   | 131,675   |
| Industrial                                    | <b>8,788</b>     | 7,459     |
| Hotel   | <b>34,130</b>    | 27,744    |
| <b>Adjusted NOI</b>                           | <b>536,659</b>   | 487,762   |
| IFRIC 21 adjustment - multi-suite residential | <b>(115)</b>     | 238       |
| IFRIC 21 adjustment - retail                  | <b>93</b>        | —         |
| <b>NOI</b>                                    | <b>\$536,637</b> | \$488,000 |

NOI from the multi-suite residential portfolio for the year ended December 31, 2022, increased by \$40,780, or 20.0%, to \$245,161, compared to \$204,381 in 2021. The increase in NOI is due to the change in Adjusted NOI described below, partially offset by an increase in the IFRIC 21 adjustment of \$353.

Adjusted NOI from the multi-suite residential portfolio for the year ended December 31, 2022, increased by \$41,133 or 20.1%, to \$245,276, compared to \$204,143 in 2021. The increase in Adjusted NOI is primarily due to the following:

- An increase in Canadian multi-suite residential properties of \$6,301 primarily resulting from:
  - Higher occupancy from improved leasing activity and an increase in AMR of 3.1%. In addition, the Company's Canadian portfolio turned over 1,611 suites, or 20.2% of total suites and achieved average monthly rent growth of 10.5% on suite turnover.
- An increase in U.S. multi-suite residential properties of US\$22,993 primarily resulting from:
  - An increase of US\$21,778 mainly due to an increase in AMR of 15.8% and higher occupancy, as well, included in the increase are successful property tax appeals at certain properties totalling US\$4,171;
  - An increase of US\$1,224 from a redevelopment property in New Orleans, Louisiana, which reached stabilized occupancy in October 2021;
  - A decrease of US\$1,983 from the sale of three properties during 2022; and
  - An increase of US\$1,974 from the acquisition of Echelon Chicago during the third quarter of 2022.
- An increase of \$11,839 due to the change in the U.S. dollar foreign exchange rate.

NOI from the retail portfolio for the year ended December 31, 2022, increased by \$3,771, or 3.2%, to \$120,512, compared to \$116,741 in 2021. The increase in NOI is primarily due to the change in Adjusted NOI described below and a decrease in the IFRIC 21 adjustment of \$93.

Adjusted NOI from the retail portfolio for the year ended December 31, 2022, increased by \$3,678, or 3.2%, to \$120,419 compared to \$116,741 in 2021. The increase in Adjusted NOI is primarily due to the following:

- An increase in Canadian retail properties of \$1,804 primarily resulting from:
  - An increase of \$2,084 predominantly due to higher revenue from percent rent leases and lower abatements, partially offset against lower recoveries of operating expenses;
  - A decrease of \$2,138 in lease cancellation fees received;
  - An increase of \$2,514 due to lower bad debt expense; and
  - A decrease of \$656 from the sale of a property located in London, Ontario, during third quarter of 2021.
- An increase in U.S. retail properties of US\$781 primarily resulting from the acquisition of Rockville Town Square located in Rockville, Maryland.
- An increase of \$1,093 due to the change in the U.S. dollar foreign exchange rate.

NOI from the office portfolio for the year ended December 31, 2022, decreased by \$3,629, or 2.8%, to \$128,046, compared to \$131,675 in 2021, primarily due to the following:

- A decrease of \$4,598 due to lower occupancy, and lower recoveries of operating expenses;
- A decrease of \$935 mainly due to a prior year recovery of a bad debt provision at a property in Saint-Laurent, Québec; and
- An increase of \$1,904 from the acquisition of 3199 Palladium Drive located in Kanata, Ontario, during the second quarter of 2022.

NOI from the industrial portfolio for the year ended December 31, 2022, increased by \$1,329, or 17.8%, to \$8,788, compared to \$7,459 in 2021, primarily due to higher prime rent at one property located in Toronto, Ontario.

NOI from the hotel portfolio for the year ended December 31, 2022, increased by \$6,386, or 23.0%, to \$34,130, compared to \$27,744 in 2021, primarily due to the following:

- An increase of \$26,755 mainly due to higher revenue per available room ("RevPar") as the easing of pandemic restrictions positively impacted transient and corporate demand compared to prior year group and contract business during the pandemic, partially offset against prior year's Government Authorized Accommodation program which designated four hotels and generated an increase in RevPar. During the year ended December 31, 2022, hotel occupancy was 67.4% compared to 46.0% during the same period in 2021, as a result RevPar increased by \$56.02 to \$116.15 for the period, compared to \$60.13 in 2021. The average daily rate increased to \$172.27 during the year ended December 31, 2022, compared to \$130.85 in 2021;
- A decrease of \$14,693 due to a lower provision for Canada Emergency Wage Subsidy ("CEWS") and Tourism and Hospitality Recovery Program; and
- A decrease of \$5,676 due to the sale of 19 hotel properties during 2022 and 2021.

## COMPARATIVE NET OPERATING INCOME

Comparable NOI is a non-GAAP financial measure that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as a substitute for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure can be found under the section "Part I, Specified Financial Measures."

| For the years ended December 31                 | 2022             | 2021             |
|---|------------------|------------------|
| Multi-suite residential (in local currency)     | \$200,678        | \$176,270        |
| Retail (in local currency)                      | 113,721          | 108,257          |
| Office  | 125,258          | 129,882          |
| Industrial                                      | 8,495            | 7,321            |
| Hotel   | 35,127           | 15,293           |
| Exchange amount to Canadian dollars             | 38,123           | 27,507           |
| <b>Comparative NOI</b>                          | <b>521,402</b>   | <b>464,530</b>   |
| Acquired properties                             | 5,496            | —                |
| Dispositions                                    | 4,950            | 21,797           |
| Realty tax expense accounted for under IFRIC 21 | (22)             | 238              |
| Lease cancellation fees                         | 3,538            | 5,595            |
| U.S. residential development/initial lease-up   | 1,970            | 364              |
| Realty tax refund/reassessment                  | 5,412            | 870              |
| Other   | (6,109)          | (5,394)          |
| <b>NOI</b>                                      | <b>\$536,637</b> | <b>\$488,000</b> |

The Company believes it is useful to provide an analysis of Comparative NOI, which eliminates non-recurring and non-cash items.

Comparable NOI for the year ended December 31, 2022, increased by \$56,872, to \$521,402 compared to \$464,530 in 2021, due to the following:

- Multi-suite residential increased by \$24,408 as a result of lower vacancy and rental rate growth;
- Retail increased by \$5,464 mainly due to higher revenue from percent rent leases and a decrease in abatements and improvements to bad debt provisions of \$2,255 at enclosed shopping centres. Partially offsetting the increase in NOI were lower recoveries driven by higher slippages;
- Office decreased by \$4,624 mainly due to higher vacancy which lead to lower revenue, as well as lower recoveries of operating expenses, as well as higher bad debt expense of \$935 when compared to the same period in 2021;
- Hotel increased by \$19,834 mainly due to demand returning to pre-pandemic levels driven by the lifting of restrictions, demand from transient and business travel, partially offset by a lower provision for CEWS; and
- The change in the foreign exchange rate increased Comparative NOI for the U.S. properties by \$10,616.

## BAD DEBT EXPENSE (RECOVERY)

The details of bad debt expense (recovery) recorded for the years ended December 31, 2022, and 2021, is provided below:

| For the years ended December 31 | 2022           | % of Revenue | 2021           | % of Revenue |
|---------------------------------|----------------|--------------|----------------|--------------|
| Residential                     | \$4,408        | 1.0%         | \$3,238        | 0.9%         |
| Retail                          | 2,295          | 1.0%         | 4,757          | 2.1%         |
| Office                          | 387            | 0.2%         | (548)          | (0.2%)       |
| Industrial                      | (5)            | —%           | 14             | 0.1%         |
| Hotel                           | 663            | 0.4%         | 108            | 0.1%         |
| <b>Total</b>                    | <b>\$7,748</b> | <b>0.7%</b>  | <b>\$7,569</b> | <b>0.8%</b>  |

For the year ended December 31, 2022, the Company recorded bad debt expense of \$7,748 (2021 - \$7,569). The increase in bad debt is due to a decrease in the office portfolio resulting from a recovery of a bad debt provision at a property in Saint-Laurent, Québec during 2021 as well as an increase in residential bad debt expense, partially offset against improvements to the bad debt provision at enclosed shopping centres.



### MANAGEMENT AND ADVISORY FEES

Morguard's management and advisory fee revenue for the year ended December 31, 2022, decreased by \$3,963, or 8.7%, to \$41,339, compared to \$45,302 in 2021, primarily due to lower asset management, property management, and disposition fees earned.

### INTEREST AND OTHER INCOME

Interest and other income for the year ended December 31, 2022, decreased by \$6,284, or 27.4%, to \$16,650, compared to \$22,934 in 2021. The decrease was primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities amounting to \$8,490 during 2021.

### INTEREST EXPENSE

Interest expense consists of the following:

| For the years ended December 31                              | 2022             | 2021      |
|--|------------------|-----------|
| Mortgages payable  | \$165,813        | \$152,538 |
| Debentures payable, net of accretion                         | 43,413           | 48,141    |
| Bank indebtedness  | 4,420            | 3,573     |
| Loans payable and other                                      | 191              | 1,713     |
| Lease liabilities  | 9,626            | 9,617     |
| Amortization of mark-to-market adjustments on mortgages, net | (2,477)          | (2,649)   |
| Amortization of deferred financing costs                     | 8,671            | 7,726     |
| Loss on extinguishment of mortgage payable                   | 181              | —         |
|  | <b>229,838</b>   | 220,659   |
| Less: Interest capitalized to properties under development   | (503)            | (347)     |
|  | <b>\$229,335</b> | \$220,312 |

Interest expense for the year ended December 31, 2022, increased by \$9,023, or 4.1%, to \$229,335, compared to \$220,312 in 2021, mainly due to an increase in interest on mortgages payable and bank indebtedness, partially offset by lower interest on the Debentures, primarily due to the repayment upon maturity of the Series C and Series D unsecured debentures on September 15, 2022, and May 14, 2021, respectively. The increase in interest on mortgages payable is largely attributable to new and refinancing of mortgages payable subsequent to the fourth quarter of 2021 at higher fixed and floating rates of interest, and a change in foreign exchange rates increasing U.S. mortgage interest by \$3,985.

### PROPERTY MANAGEMENT AND CORPORATE

Property management and corporate expenses for the year ended December 31, 2022, decreased by \$2,588, or 3.2%, to \$77,613, compared to \$80,201 in 2021, primarily due to a decrease in non-cash compensation expense related to the Company's SARs plan of \$8,548, partially offset by an increase in salary costs.

### AMORTIZATION OF HOTEL PROPERTIES AND OTHER

Amortization of hotel properties and other for the year ended December 31, 2022, decreased by \$5,985, or 18.4%, to \$26,514, compared to \$32,499 in 2021, primarily due to the disposal of hotel properties.

### PROVISION FOR IMPAIRMENT

The Company assessed whether there were impairment indicators on its hotel portfolio to determine if a recoverability analysis should be completed in accordance with the procedures specified by IFRS. During the year ended December 31, 2022, an impairment provision of \$nil (2021 - \$45,289) was recorded.

### FAIR VALUE GAIN (LOSS) ON REAL ESTATE PROPERTIES

Fair value adjustments are determined based on the movement of various valuation parameters on a quarterly basis, including changes in projected cash flows as a result of leasing, capitalization rates, discount rates and terminal capitalization rates. During the year ended December 31, 2022, the Company recognized a net fair value loss on real estate properties of \$130,149, compared to a net fair value gain of \$266,971 in 2021.

Fair value gain on real estate properties consists of the following:

| For the years ended December 31 | 2022               | 2021      |
|---------------------------------|--------------------|-----------|
| Multi-suite residential         | <b>\$185,119</b>   | \$327,512 |
| Retail                          | <b>(138,185)</b>   | (42,946)  |
| Office                          | <b>(210,677)</b>   | (48,909)  |
| Industrial                      | <b>33,594</b>      | 31,314    |
|                                 | <b>(\$130,149)</b> | \$266,971 |

For the year ended December 31, 2022, the Company recognized the following fair value gains (losses):

- A net fair value gain of \$185,119 in the residential portfolio comprised of \$307,764 at the U.S. properties, primarily as a result of an increase in stabilized NOI due to rental rate increases, partially offset by a fair value loss of \$122,645 at the Canadian properties, mainly due to a 25 basis point increase in valuation parameters.
- A net fair value loss of \$138,185 in the retail portfolio comprised of \$147,673 at the Canadian properties, primarily due to a 50 basis point increase in valuation parameters across the Company's enclosed malls, partially offset by a fair value gain of \$9,488 at the U.S. properties.
- A net fair value loss of \$210,677 in the office portfolio primarily due to a 50 basis point increase in valuation parameters across most properties, and due to a reduction in cash flow assumptions at a property located in Calgary, Alberta, partially offset by a fair value gain due to an increase in stabilized NOI at three properties located in British Columbia.
- A net fair value gain of \$33,594 in the industrial portfolio mainly due to increases in stabilized NOI.

#### FAIR VALUE GAIN ON MORGUARD RESIDENTIAL REIT UNITS

For the year ended December 31, 2022, the Company recorded a fair value gain on the Morguard Residential REIT units of \$20,519, which includes a mark-to-market gain of \$42,414 on the units as a result of a decrease in trading price, offset by distributions made to external unitholders of \$21,895.

#### FAIR VALUE LOSS ON INVESTMENT IN MARKETABLE SECURITIES

Investment in marketable securities are classified as financial assets measured at FVTPL. For the year ended December 31, 2022, the Company recorded a fair value loss on investment in marketable securities of \$11,667 resulting from a decrease in market value of the securities.

#### EQUITY INCOME FROM INVESTMENTS

Equity income from investments consists of the following:

| For the years ended December 31 | 2022           | 2021      |
|---------------------------------|----------------|-----------|
| Joint ventures                  | <b>(\$212)</b> | (\$1,899) |
| Associates                      | <b>1,419</b>   | 25,916    |
|                                 | <b>\$1,207</b> | \$24,017  |

Equity income from investments for the year ended December 31, 2022, decreased by \$22,810 to \$1,207, compared to \$24,017 in 2021, primarily due to a lower fair value gain compared to 2021. During the year ended December 31, 2021, the Company recorded a fair value gain on its investment in Lumina Hollywood in the amount of \$24,574, and during the fourth quarter of 2021, the investment was transferred to income producing properties on the acquisition of the remaining interest not already owned.

#### OTHER INCOME (EXPENSE)

Other income (expense) for the year ended December 31, 2022, decreased by \$10,571 to an expense of \$6,006, compared to income of \$4,565 in 2021, primarily due to a loss on sale of hotel properties of \$8,506 and a decrease of \$2,014 due to settlement proceeds received on four disclaimed leases from Sears Canada Inc. during 2021.

### **INCOME TAXES**

For the year ended December 31, 2022, the Company recorded an income tax expense of \$23,208, compared to \$151,481 in 2021. The decrease in income tax expense of \$128,273 comprises a decrease of \$116,077 in deferred tax expense and a decrease of \$12,196 in current tax expense. The decrease in deferred tax expense for the year ended December 31, 2022 was primarily a result of lower fair value gains recorded on the Company's real estate properties during 2022, compared to 2021. The decrease in current tax expense was primarily a result of higher taxable income due to the redemption of Class C LP units in 2021.

### **PENSION PLANS**

The Company's accounting policy under IFRS is to recognize actuarial gains/losses in the period in which they occur, and these gains/losses are reflected in the consolidated statements of comprehensive income. During the year ended December 31, 2022, an actuarial loss of \$7,876 was recorded in the consolidated statements of comprehensive income, compared to an actuarial gain of \$29,417 in 2021; the gains/losses are primarily due to a change in the trading price of the pension plan's underlying investments.

## FUNDS FROM OPERATIONS

FFO (and FFO per common share) are non-GAAP financial measures that do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. FFO is computed by the Company in accordance with the current definition of the Real Property Association of Canada ("REALPAC") and is widely used as a real estate industry standard that supplements net income and evaluates operating performance but is not indicative of funds available to meet the Company's cash requirements. Additional information on this non-GAAP financial measure can be found under the section "Part I, Specified Financial Measures."

The following table provides an analysis of the Company's FFO by component:

|  | Three months ended |          | Year ended       |           |
|--|--------------------|----------|------------------|-----------|
|  | December 31        |          | December 31      |           |
|  | 2022               | 2021     | 2022             | 2021      |
| Multi-suite residential  | <b>\$70,100</b>    | \$52,059 | <b>\$245,276</b> | \$204,143 |
| Retail   | <b>34,906</b>      | 31,447   | <b>120,419</b>   | 116,741   |
| Office   | <b>32,760</b>      | 32,391   | <b>128,046</b>   | 131,675   |
| Industrial   | <b>1,966</b>       | 1,911    | <b>8,788</b>     | 7,459     |
| Hotel  | <b>5,684</b>       | 2,839    | <b>34,130</b>    | 27,744    |
| <b>Adjusted NOI<sup>(1)</sup></b>                                    | <b>145,416</b>     | 120,647  | <b>536,659</b>   | 487,762   |
| <b>Other Revenue</b>   |                    |          |                  |           |
| Management and advisory fees   | <b>10,898</b>      | 13,252   | <b>41,339</b>    | 45,302    |
| Interest and other income  | <b>5,326</b>       | 4,420    | <b>16,650</b>    | 22,934    |
| Equity-accounted FFO <sup>(2)</sup>                                  | <b>1,119</b>       | 656      | <b>5,195</b>     | (191)     |
|  | <b>17,343</b>      | 18,328   | <b>63,184</b>    | 68,045    |
| <b>Expenses and Other</b>  |                    |          |                  |           |
| Interest   | <b>(61,457)</b>    | (54,190) | <b>(229,335)</b> | (220,312) |
| Principal repayment of lease liabilities                             | <b>(695)</b>       | (379)    | <b>(1,732)</b>   | (1,756)   |
| Property management and corporate                                    | <b>(19,994)</b>    | (20,022) | <b>(77,613)</b>  | (80,201)  |
| Internal leasing costs   | <b>1,162</b>       | 1,183    | <b>4,644</b>     | 3,502     |
| Amortization of capital assets                                       | <b>(340)</b>       | 896      | <b>(1,453)</b>   | (1,593)   |
| Current income taxes <sup>(3)</sup>                                  | <b>(2,464)</b>     | (14,498) | <b>(8,228)</b>   | (21,488)  |
| Non-controlling interests' share of FFO <sup>(4)</sup>               | <b>(17,951)</b>    | (14,131) | <b>(62,713)</b>  | (55,244)  |
| Unrealized changes in the fair value of financial instruments        | <b>13,226</b>      | 5,808    | <b>(13,209)</b>  | 6,006     |
| Other income   | <b>621</b>         | 230      | <b>1,399</b>     | 3,199     |
| <b>FFO</b>   | <b>\$74,867</b>    | \$43,872 | <b>\$211,603</b> | \$187,920 |
| FFO per common share amounts – basic and diluted                     | <b>\$6.79</b>      | \$3.95   | <b>\$19.10</b>   | \$16.93   |
| Weighted average number of common shares outstanding (in thousands): |                    |          |                  |           |
| Basic and diluted  | <b>11,022</b>      | 11,101   | <b>11,079</b>    | 11,101    |

(1) For the three months ended and year ended December 31, 2022, an IFRIC 21 adjustment of \$11,360 (2021 - \$10,889) was added and \$22 (2021 - \$238 added) was deducted, respectively, to the IFRS presentation of realty tax expense.

(2) Equity-accounted FFO exclude fair value adjustments on real estate properties, provision for impairment and amortization of hotel properties.

(3) Current income taxes for the three months ended and year ended December 31, 2022, excludes \$1,321 (2021 - \$530) and \$1,594 (2021 - \$530), respectively, of income tax relating to the disposal of properties.

(4) For the three months ended and year ended December 31, 2022, non-controlling interests' share of FFO includes Morguard Residential REIT's non-controlling interest share of FFO in the amount of \$8,723 (2021 - \$6,025) and \$30,546 (2021 - \$23,633), respectively.

For the three months ended December 31, 2022, the Company recorded FFO of \$74,867 (\$6.79 per common share), compared to \$43,872 (\$3.95 per common share) in 2021. The increase in FFO of \$30,995 is mainly due to the following:

- An increase in Adjusted NOI of \$24,769, primarily due to higher NOI from the residential portfolio from rental rate growth and higher occupancy as well as higher NOI from the hotel portfolio due to increased international, leisure and business travel;
- A decrease in management and advisory fees of \$2,354;
- An increase in interest expense of \$7,267, mainly due to an increase in interest on mortgages payable and bank indebtedness, partially offset by lower interest on the Debentures;

- A decrease in current income taxes of \$12,034, mainly due to the redemption of Class C LP units in 2021;
- An increase in the non-controlling interests' share of FFO of \$3,820; and
- An increase in unrealized changes in the fair value of the Company's financial instruments of \$7,418.

The change in foreign exchange rate had a positive impact on FFO of \$924 (\$0.09 per common share).

For the year ended December 31, 2022, the Company recorded FFO of \$211,603 (\$19.10 per common share), compared to \$187,920 (\$16.93 per common share) in 2021. The increase in FFO of \$23,683 is mainly due to the following:

- An increase in Adjusted NOI of \$48,897, primarily due to higher NOI from the residential portfolio from rental rate growth and higher occupancy as well as higher NOI from the hotel portfolio due to increased international, leisure and business travel;
- A decrease in management and advisory fees of \$3,963;
- A decrease in interest and other income of \$6,284, primarily due to a one-time special cash dividend from one of the Company's investments in marketable securities amounting to \$8,490 during 2021;
- An increase in equity-accounted FFO of \$5,386, primarily due to the Company's investment in Lumina Hollywood, which incurred operating losses while under initial lease-up during 2021;
- An increase in interest expense of \$9,023, mainly due to an increase in interest on mortgages payable and bank indebtedness, partially offset by lower interest on the Debentures;
- A decrease in property management and corporate expenses of \$2,588 primarily due to a decrease in non-cash compensation expense related to the Company's SARs plan, partially offset by an increase in salary costs;
- A decrease in current income taxes of \$13,260, mainly due to the redemption of Class C LP units in 2021;
- An increase in the non-controlling interests' share of FFO of \$7,469; and
- A decrease in unrealized changes in the fair value of the Company's financial instruments of \$19,215.

The change in foreign exchange rate had a positive impact on FFO of \$2,189 (\$0.20 per common share).

Normalized FFO (and Normalized FFO per common share) are non-GAAP financial measures that do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. Normalized FFO is computed as FFO excluding non-recurring items on a net of tax basis and other fair value adjustments. The Company believes it is useful to provide an analysis of Normalized FFO which excludes non-recurring items on a net of tax basis and other fair value adjustments excluded from REALPAC's definition of FFO described above. Additional information on this non-GAAP financial measure can be found under the section "Part I, Specified Financial Measures."

### Normalized FFO

|   | Three months ended |                 | Year ended       |                  |
|---|--------------------|-----------------|------------------|------------------|
|   | December 31        |                 | December 31      |                  |
|   | 2022               | 2021            | 2022             | 2021             |
| FFO (from above)  | \$74,867           | \$43,872        | \$211,603        | \$187,920        |
| Add/(deduct):   |                    |                 |                  |                  |
| Unrealized changes in the fair value of financial instruments | (13,226)           | (5,808)         | 13,209           | (6,006)          |
| SARs plan increase (decrease) in compensation expense         | (1,164)            | 641             | (4,577)          | 3,971            |
| Sears settlement, net of non-controlling interest             | —                  | —               | —                | (1,238)          |
| Lease cancellation fee and other                              | (369)              | (730)           | (1,815)          | (3,258)          |
| Tax effect of above adjustments                               | 52                 | (99)            | 401              | (247)            |
| Current tax on redemption of Class C LP units                 | —                  | 12,935          | —                | 12,935           |
| <b>Normalized FFO</b>   | <b>\$60,160</b>    | <b>\$50,811</b> | <b>\$218,821</b> | <b>\$194,077</b> |
| Per common share amounts – basic and diluted                  | <b>\$5.46</b>      | <b>\$4.58</b>   | <b>\$19.75</b>   | <b>\$17.48</b>   |

Normalized FFO for the three months ended December 31, 2022, was \$60,160, or \$5.46 per common share, versus \$50,811, or \$4.58 per common share, for the same period in 2021, which represents an increase of \$9,349, or 18.4%.

Normalized FFO for the year ended December 31, 2022, was \$218,821, or \$19.75 per common share, versus \$194,077, or \$17.48 per common share, for the same period in 2021, which represents an increase of \$24,744, or 12.7%.

The following table provides the Company's net income attributable to common shareholders reconciled to FFO:

|   | Three months ended |           | Year ended       |           |
|---|--------------------|-----------|------------------|-----------|
|   | December 31        |           | December 31      |           |
|   | 2022               | 2021      | 2022             | 2021      |
| <b>Net income (loss) attributable to common shareholders</b>                                      | <b>(\$383,030)</b> | \$115,481 | <b>\$122,771</b> | \$249,760 |
| Add/(deduct):   |                    |           |                  |           |
| Fair value loss (gain) on real estate properties, net <sup>(1)</sup>                              | <b>596,760</b>     | (115,617) | <b>134,877</b>   | (294,320) |
| Non-controlling interests' share of fair value loss on real estate properties, net <sup>(1)</sup> | <b>(50,599)</b>    | (10,673)  | <b>(43,109)</b>  | (24,750)  |
| Fair value loss (gain) on Morguard Residential REIT units   | <b>23,819</b>      | 17,338    | <b>(42,414)</b>  | 49,184    |
| Distribution to Morguard Residential REIT's external unitholders                                  | <b>5,559</b>       | 5,442     | <b>21,895</b>    | 21,757    |
| Non-controlling interest - Morguard Residential REIT  | <b>(8,723)</b>     | (6,025)   | <b>(30,546)</b>  | (23,633)  |
| Fair value loss (gain) on conversion option of MRG convertible debentures                         | <b>(147)</b>       | 276       | <b>(1,934)</b>   | 451       |
| Amortization of intangible asset  | <b>1,750</b>       | 2,897     | <b>6,540</b>     | 6,363     |
| Amortization of hotel properties <sup>(2)</sup>   | <b>4,531</b>       | 6,129     | <b>19,630</b>    | 25,603    |
| Foreign exchange loss (gain)  | <b>(281)</b>       | 16        | <b>(1)</b>       | (1,366)   |
| Deferred income taxes   | <b>(111,853)</b>   | 37,361    | <b>13,386</b>    | 129,463   |
| Principal repayment of lease liabilities  | <b>(695)</b>       | (379)     | <b>(1,732)</b>   | (1,756)   |
| Internal leasing costs  | <b>1,162</b>       | 1,183     | <b>4,644</b>     | 3,502     |
| Realty taxes accounted for under IFRIC 21 <sup>(3)</sup>  | <b>(10,687)</b>    | (10,087)  | <b>22</b>        | (238)     |
| Provision for (recovery of) impairment <sup>(4)</sup>   | <b>(1,849)</b>     | —         | <b>(1,849)</b>   | 47,370    |
| Loss on sale of hotel properties  | <b>8,506</b>       | —         | <b>8,506</b>     | —         |
| Proceeds on settlement of land expropriation, net of non-controlling interest                     | <b>(677)</b>       |           | <b>(677)</b>     |           |
| Current tax on disposition of properties  | <b>1,321</b>       | 530       | <b>1,594</b>     | 530       |
| <b>FFO</b>  | <b>\$74,867</b>    | \$43,872  | <b>\$211,603</b> | \$187,920 |
| FFO per common share – basic and diluted  | <b>\$6.79</b>      | \$3.95    | <b>\$19.10</b>   | \$16.93   |
| Weighted average number of common shares outstanding (in thousands):                              |                    |           |                  |           |
| Basic and diluted   | <b>11,022</b>      | 11,101    | <b>11,079</b>    | 11,101    |

(1) Includes fair value adjustments on real estate properties for equity-accounted investments.

(2) Includes amortization of hotel properties for equity-accounted investments.

(3) Realty taxes accounted for under IFRIC 21 exclude non-controlling interests' share.

(4) Includes provision for (recovery of) impairment for equity-accounted investments.

## PART IV

### BALANCE SHEET ANALYSIS

#### REAL ESTATE PROPERTIES

The Company's real estate properties, together with hotel properties and equity-accounted and other real estate fund investments, represent approximately 94% of Morguard's total assets. Real estate properties include multi-suite residential, retail, office and industrial properties held to earn rental income and for capital appreciation. Real estate properties also include properties or land being constructed or developed for future use as income producing properties.

The following table details the Company's real estate assets:

| As at December 31             | 2022                | 2021                |
|-------------------------------|---------------------|---------------------|
| Real estate properties        |                     |                     |
| Multi-suite residential       | \$5,998,802         | \$5,542,725         |
| Retail                        | 2,129,696           | 2,222,787           |
| Office                        | 2,084,196           | 2,198,862           |
| Industrial                    | 205,323             | 175,442             |
|                               | 10,418,017          | 10,139,816          |
| Properties under development  | 21,604              | 12,360              |
| Land held for development     | 111,453             | 92,699              |
| <b>Real estate properties</b> | <b>\$10,551,074</b> | <b>\$10,244,875</b> |

Real estate properties increased by \$306,199 at December 31, 2022, to \$10,551,074, compared to \$10,244,875 at December 31, 2021. The increase is primarily the result of the following:

- Acquisitions of \$317,908 as set out in the table below:

| Property                         | Date of Acquisition | Asset Type  | Location      | Suites / Sq. Ft. | Purchase Price |
|----------------------------------|---------------------|-------------|---------------|------------------|----------------|
| 215 Slater Street <sup>(1)</sup> | December 22, 2022   | Office      | Ottawa, ON    | 109,208          | \$28,813       |
| Rockville Town Square            | September 26, 2022  | Retail      | Rockville, MD | 186,712          | 46,452         |
| Echelon Chicago                  | August 8, 2022      | Residential | Chicago, IL   | 350              | 173,063        |
| 3199 Palladium Drive             | June 30, 2022       | Office      | Kanata, ON    | 163,580          | 65,886         |
| Guildwood Village (Land)         | February 28, 2022   | Land        | Toronto, ON   | —                | 3,694          |
|                                  |                     |             |               |                  | \$317,908      |

<sup>(1)</sup> Purchase represents a 50% interest in the property, total square feet is stated at 100% basis.

- Capitalization of property enhancements, including capital expenditures and tenant improvements totalling \$98,169;
- Development expenditures of \$16,508;
- A fair value loss on real estate properties of \$130,171;
- An increase of \$260,553 due to the change in the U.S. dollar exchange rate;
- An increase of \$6,643 due to the recognition of a right-of-use asset in connection with a land lease assumed on the acquisition of Rockville Town Square; and
- Dispositions of real estate properties of \$256,730 as set out in the table below:

| Property             | Date of Disposition | Asset Type  | Location          | Suites / Sq. Ft. | Sale Proceeds | Net Proceeds <sup>(1)</sup> |
|----------------------|---------------------|-------------|-------------------|------------------|---------------|-----------------------------|
| 2352 Central Avenue  | December 16, 2022   | Industrial  | Windsor, ON       | 12,736           | \$942         | \$942                       |
| 430 First Street     | December 9, 2022    | Industrial  | London, ON        | 8,800            | 850           | 850                         |
| Blue Isle Apartments | October 6, 2022     | Residential | Coconut Creek, FL | 340              | 124,914       | 96,859                      |
| Greenbrier Estates   | August 24, 2022     | Residential | Slidell, LA       | 144              | 34,076        | 24,104                      |
| Keewatin Square      | June 30, 2022       | Office      | Regina, SK        | 37,500           | 2,783         | 2,783                       |
| Briarhill Apartments | June 6, 2022        | Residential | Atlanta, GA       | 292              | 93,165        | 66,117                      |
|                      |                     |             |                   |                  | \$256,730     | \$191,655                   |

<sup>(1)</sup> Net of repayment of mortgages payable.

The Company is pursuing a tax deferred exchange under Internal Revenue Code Section 1031 ("1031 Exchange") in connection with its U.S. property dispositions. Under a 1031 Exchange, subject to certain conditions, the Company will be able to defer tax payable upon the acquisition of a replacement property. In addition, a 1031 Exchange requires a qualified intermediary to hold the net sale proceeds until they are used to buy a replacement property, or up to 180 days if no replacement property is acquired. As at December 31, 2022, net proceeds amounting to \$83,959 (US\$61,990) are held with a qualified intermediary and are presented as restricted cash within prepaid expenses and other on the consolidated balance sheets.

#### APPRAISAL CAPITALIZATION AND DISCOUNT RATES

The Company's internal valuation team consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI-designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice ("CUSPAP") and undertake ongoing professional development. The Company's appraisal division is responsible for determining the fair value of investment properties every quarter, which include co-owned properties and properties classified as equity-accounted investments. The Company's valuation processes and results are reviewed by the Company's senior management at least once every quarter, in line with the Company's quarterly reporting dates.

As at December 31, 2022, using the direct capitalization approach, the multi-suite residential, retail, office and industrial properties were valued using capitalization rates in the range of 3.3% to 10.0% (2021 - 3.0% to 9.8%), resulting in an overall weighted average capitalization rate of 5.5% (2021 - 5.2%).

The stabilized capitalization rates by product type are set out in the following table:

| As at December 31       | 2022            |       |                      |      |                  |                 | 2021  |                      |      |                  |  |
|-------------------------|-----------------|-------|----------------------|------|------------------|-----------------|-------|----------------------|------|------------------|--|
|                         | Occupancy Rates |       | Capitalization Rates |      |                  | Occupancy Rates |       | Capitalization Rates |      |                  |  |
|                         | Max.            | Min.  | Max.                 | Min. | Weighted Average | Max.            | Min.  | Max.                 | Min. | Weighted Average |  |
| Multi-suite residential | 98.5%           | 92.0% | 6.0%                 | 3.3% | 4.3%             | 98.0%           | 92.0% | 6.5%                 | 3.0% | 4.1%             |  |
| Retail                  | 99.0%           | 85.0% | 10.0%                | 5.0% | 7.2%             | 99.0%           | 85.0% | 9.8%                 | 5.3% | 6.9%             |  |
| Office                  | 100.0%          | 90.0% | 8.3%                 | 4.3% | 6.8%             | 100.0%          | 90.0% | 7.8%                 | 4.3% | 6.1%             |  |
| Industrial              | 100.0%          | 95.0% | 6.3%                 | 4.3% | 5.3%             | 100.0%          | 95.0% | 6.0%                 | 4.0% | 5.0%             |  |

The key valuation metrics used in the discounted cash flow method for the retail, office and industrial properties are set out in the following table:

| As at December 31 | 2022    |         |                  | 2021    |         |                  |
|-------------------|---------|---------|------------------|---------|---------|------------------|
|                   | Maximum | Minimum | Weighted Average | Maximum | Minimum | Weighted Average |
| <b>Retail</b>     |         |         |                  |         |         |                  |
| Discount rate     | 11.0%   | 5.8%    | 7.5%             | 10.8%   | 6.0%    | 7.2%             |
| Terminal cap rate | 10.0%   | 5.0%    | 6.6%             | 9.8%    | 5.3%    | 6.2%             |
| <b>Office</b>     |         |         |                  |         |         |                  |
| Discount rate     | 9.0%    | 5.3%    | 6.7%             | 8.5%    | 5.3%    | 6.4%             |
| Terminal cap rate | 8.0%    | 4.3%    | 6.0%             | 7.5%    | 4.3%    | 5.6%             |
| <b>Industrial</b> |         |         |                  |         |         |                  |
| Discount rate     | 7.0%    | 6.0%    | 6.2%             | 6.8%    | 5.8%    | 5.9%             |
| Terminal cap rate | 6.8%    | 5.3%    | 5.4%             | 6.5%    | 5.0%    | 5.2%             |

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in stabilized net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in stabilized net operating income, with a lower capitalization rate resulting in a greater impact on the fair value of the property than a higher capitalization rate.



The sensitivity of the fair values of the Company's income producing properties as at December 31, 2022, and 2021, is set out in the table below:

| As at                                 | December 31, 2022  |                  | December 31, 2021 |           |
|---------------------------------------|--------------------|------------------|-------------------|-----------|
| <b>Change in capitalization rate:</b> | <b>0.25%</b>       | <b>(0.25%)</b>   | 0.25%             | (0.25%)   |
| Multi-suite residential               | <b>(\$326,294)</b> | <b>\$366,825</b> | (\$311,848)       | \$351,762 |
| Retail                                | <b>(65,790)</b>    | <b>70,573</b>    | (69,668)          | 74,974    |
| Office                                | <b>(74,693)</b>    | <b>80,429</b>    | (86,478)          | 93,813    |
| Industrial                            | <b>(8,730)</b>     | <b>9,592</b>     | (7,799)           | 8,614     |
|                                       | <b>(\$475,507)</b> | <b>\$527,419</b> | (\$475,793)       | \$529,163 |

## HOTEL PROPERTIES

Hotel properties consist of the following:

| As at December 31                | 2022             | 2021      |
|----------------------------------|------------------|-----------|
| Cost                             | <b>\$456,526</b> | \$701,502 |
| Accumulated impairment provision | <b>(13,249)</b>  | (113,165) |
| Accumulated amortization         | <b>(106,038)</b> | (131,184) |
| Hotel properties                 | <b>\$337,239</b> | \$457,153 |

During the year ended December 31, 2022, the Company sold 14 hotel properties for gross proceeds of \$98,066. The purchase price was satisfied with cash proceeds of \$56,391 (after deducting working capital adjustments and closing costs) and promissory notes receivable of \$40,944. At closing, the Company repaid eight first mortgage loans totalling \$71,754 that were secured by the hotels. During the year ended December 31, 2022, mark-to-market adjustments pertaining to mortgages receivable on the disposal of seven hotel properties resulted in a decrease to mortgages receivable of \$8,506 and a corresponding loss on sale of hotel properties of \$8,506 as the carrying value of the properties exceeded the recoverable amount.

The following table details hotel dispositions during the year ended December 31, 2022:

| Property                             | City          | Province     | Date of Disposition | Gross Proceeds  |
|--------------------------------------|---------------|--------------|---------------------|-----------------|
| Days Inn and Suites Sibley           | Thunder Bay   | Ontario      | March 31, 2022      | <b>\$8,600</b>  |
| Days Inn and Suites North            | Thunder Bay   | Ontario      | March 31, 2022      | <b>9,500</b>    |
| Acclaim Hotel Calgary (70% interest) | Calgary       | Alberta      | April 14, 2022      | <b>8,245</b>    |
| Wingate by Wyndham Regina            | Regina        | Saskatchewan | May 19, 2022        | <b>5,666</b>    |
| Holiday Inn Winnipeg South           | Winnipeg      | Manitoba     | May 19, 2022        | <b>10,985</b>   |
| Hilton Garden Inn                    | Edmonton      | Alberta      | May 31, 2022        | <b>10,935</b>   |
| Saskatoon Inn                        | Saskatoon     | Saskatchewan | July 14, 2022       | <b>3,685</b>    |
| Temple Gardens Mineral Spa           | Moose Jaw     | Saskatchewan | August 31, 2022     | <b>19,800</b>   |
| Days Hotel and Suites                | Lloydminster  | Alberta      | September 23, 2022  | <b>1,835</b>    |
| Fort McMurray Portfolio              | Fort McMurray | Alberta      | December 23, 2022   | <b>18,815</b>   |
|                                      |               |              |                     | <b>\$98,066</b> |

## EQUITY-ACCOUNTED AND OTHER FUND INVESTMENTS

Equity-accounted and other real estate fund investments consist of the following:

| As at December 31                           | 2022             | 2021      |
|---|------------------|-----------|
| Joint ventures                              | <b>\$27,284</b>  | \$36,716  |
| Associates                                  | <b>19,505</b>    | 25,507    |
| Equity-accounted investments                | <b>46,789</b>    | 62,223    |
| Other real estate fund investments          | <b>73,558</b>    | 81,985    |
| Equity-accounted and other fund investments | <b>\$120,347</b> | \$144,208 |

The following are the Company's significant equity-accounted investments as at December 31, 2022, and 2021:

| Property/Investment                         | Principal Place of Business | Investment Type | Asset Type | Company's Ownership |                   | Carrying Value    |                   |
|---|-----------------------------|-----------------|------------|---------------------|-------------------|-------------------|-------------------|
|   |                             |                 |            | December 31, 2022   | December 31, 2021 | December 31, 2022 | December 31, 2021 |
| Petroleum Plaza                             | Edmonton, AB                | Joint Venture   | Office     | 50.0%               | 50.0%             | \$11,658          | \$18,578          |
| Quinte Courthouse                           | Belleville, ON              | Joint Venture   | Office     | 50.0%               | 50.0%             | 2,802             | 2,848             |
| Greypoint Capital L.P. II                   | Toronto, ON                 | Joint Venture   | Other      | 15.6%               | 15.6%             | 2,097             | 6,624             |
| Courtyard by Marriott                       | Ottawa, ON                  | Joint Venture   | Hotel      | 50.0%               | 50.0%             | 5,602             | 4,608             |
| Marriott Residence Inn                      | London, ON                  | Joint Venture   | Hotel      | 50.0%               | 50.0%             | 5,125             | 4,058             |
| MIL Industrial Fund II LP <sup>(1)(2)</sup> | Various                     | Associate       | Industrial | 18.8%               | 18.8%             | 19,505            | 25,507            |
|   |                             |                 |            |                     |                   | <b>\$46,789</b>   | <b>\$62,223</b>   |

<sup>(1)</sup> The Company accounts for its investment using the equity method since the Company has the ability to exercise significant influence as a result of its role as general partner; however, it does not control the fund.

<sup>(2)</sup> On November 21, 2022, the fund disposed of two industrial properties and distributed \$6,703 to the Company.

The following table presents the change in the balance of equity-accounted investments:

| As at December 31          | 2022            | 2021            |
|----------------------------|-----------------|-----------------|
| Balance, beginning of year | \$62,223        | \$127,579       |
| Additions                  | 774             | 2,303           |
| Transfer <sup>(1)</sup>    | —               | (88,690)        |
| Share of net income        | 1,207           | 24,017          |
| Distributions received     | (17,415)        | (3,523)         |
| Foreign exchange gain      | —               | 537             |
| Balance, end of year       | <b>\$46,789</b> | <b>\$62,223</b> |

<sup>(1)</sup> The Company acquired the 40.9% interest not already owned in Lumina Hollywood on October 26, 2021, at which point the carrying value of the 59.1% interest was transferred to each respective balance sheet line item including: income producing properties \$145,631 and mortgages payable \$56,823.

In addition, during the year ended December 31, 2022, the Company received a distribution in the amount of \$11,967 (US\$9,197) in connection with the disposal of five properties held within the Company's other real estate fund investments.

### TENANT ACCOUNTS RECEIVABLE

The Company utilizes the simplified approach to measure expected credit losses ("ECL") under IFRS 9, Financial Instruments ("IFRS 9"), which requires the Company to recognize a lifetime expected credit loss allowance on all receivables at each reporting date. During each reporting period management reviews the Company's amounts receivable and determines an allowance for doubtful accounts recognized through bad debt expense in the consolidated financial statements of income.

As at December 31, 2022, and 2021, the details of tenant receivables, net of an allowance for doubtful accounts is provided below:

| As at December 31 | 2022               |                                 | 2021                   |                        |
|-------------------|--------------------|---------------------------------|------------------------|------------------------|
|                   | Tenant Receivables | Allowance for Doubtful Accounts | Net Tenant Receivables | Net Tenant Receivables |
| Residential       | \$8,136            | (\$3,209)                       | \$4,927                | \$3,375                |
| Retail            | 9,838              | (6,662)                         | 3,176                  | 6,879                  |
| Office            | 3,527              | (972)                           | 2,555                  | 937                    |
| Industrial        | 299                | (6)                             | 293                    | 264                    |
| Hotel             | 7,123              | (638)                           | 6,485                  | 6,289                  |
| <b>Total</b>      | <b>\$28,923</b>    | <b>(\$11,487)</b>               | <b>\$17,436</b>        | <b>\$17,744</b>        |

Tenant receivables, net of an allowance for doubtful accounts totalled \$17,436 at December 31, 2022, compared to \$17,744 at December 31, 2021, a decrease of \$308.

## MORTGAGES PAYABLE

Mortgages payable totalled \$4,642,151 at December 31, 2022, compared to \$4,627,968 at December 31, 2021, an increase of \$14,183, mainly due to net proceeds from new mortgage financing of \$883,292 and a change in foreign exchange of \$112,562, partially offset by the repayment of mortgages on maturity of \$717,778, mortgage repayments on extinguishment of \$136,829, and scheduled principal repayments of \$131,112.

## MORTGAGE CONTINUITY SCHEDULE

| As at December 31                                     | 2022               | 2021               |
|---|--------------------|--------------------|
| Opening mortgage balance                              | \$4,627,968        | \$4,269,374        |
| New mortgage financing                                | 887,871            | 881,680            |
| New mortgage financing costs                          | (4,579)            | (9,833)            |
| Mortgage repayments on maturity                       | (717,778)          | (443,141)          |
| Mortgage repayments on extinguishment                 | (136,829)          | —                  |
| Scheduled principal repayments                        | (131,112)          | (122,981)          |
| Transfer of mortgage from equity-accounted investment | —                  | 56,823             |
| Change in foreign exchange rate                       | 112,562            | (6,097)            |
| Mortgages mark-to-market adjustment, net              | (2,477)            | (2,649)            |
| Deferred financing costs (including extinguishment)   | 6,525              | 4,792              |
| <b>Closing mortgage balance</b>                       | <b>\$4,642,151</b> | <b>\$4,627,968</b> |

The Company's first mortgages are registered against specific real estate assets and hotel properties. As at December 31, 2022, mortgages payable bear interest at rates ranging between 2.03% and 7.73% per annum with a weighted average interest rate of 3.95% (2021 - 3.39%), mature between 2023 and 2058 with a weighted average term to maturity of 4.6 years (2021 - 4.6 years). Approximately 89% of the Company's mortgages have fixed interest rates.

## MORTGAGE REPAYMENT SCHEDULE

| As at December 31, 2022        | Principal Instalment Repayments | Balance Maturing | Total              | Weighted Average Contractual Interest Rate |
|--------------------------------|---------------------------------|------------------|--------------------|--|
| 2023                           | \$122,552                       | \$647,219        | \$769,771          | 4.91%                                      |
| 2024                           | 100,916                         | 668,709          | 769,625            | 4.74%                                      |
| 2025                           | 83,526                          | 484,265          | 567,791            | 3.13%                                      |
| 2026                           | 65,105                          | 387,645          | 452,750            | 3.32%                                      |
| 2027                           | 48,460                          | 440,907          | 489,367            | 3.70%                                      |
| Thereafter                     | 159,157                         | 1,455,353        | 1,614,510          | 3.69%                                      |
|                                | \$579,716                       | \$4,084,098      | 4,663,814          | 3.95%                                      |
| Mark-to-market adjustment, net |                                 |                  | 2,270              |  |
| Deferred financing costs       |                                 |                  | (23,933)           |  |
|                                |                                 |                  | <b>\$4,642,151</b> |  |

Some of the Company's mortgages payable require it to maintain annual debt service coverage ratios and/or debt to equity ratios and/or debt to appraised value ratios and arrange for capital expenditures in accordance with predetermined limits. As at December 31, 2022, the Company was in compliance with all financial covenants. As at December 31, 2021, the Company was not in compliance with two debt ratio covenants affecting two mortgage loans amounting to \$39,795.

The following table details the new and refinancing activities completed during the year ended December 31, 2022:

| Date                               | Asset Type  | Location            | New Interest Rate | Maturing Interest Rate | Term (years) | Mortgage Proceeds | Mortgage Repayment |
|------------------------------------|-------------|---------------------|-------------------|------------------------|--------------|-------------------|--------------------|
| February 1, 2022                   | Residential | Mississauga, ON     | 2.85%             | 2.99%                  | 10.0         | \$24,700          | \$9,852            |
| February 1, 2022                   | Residential | Mississauga, ON     | 2.85%             | 2.99%                  | 10.0         | 22,800            | 9,967              |
| February 1, 2022                   | Hotel       | Moose Jaw, SK       | 7.64%             | 4.68%                  | 1.0          | 1,398             | 1,398              |
| February 1, 2022                   | Hotel       | Halifax, NS         | 4.01%             | 3.79%                  | 0.9          | 16,582            | 16,582             |
| February 1, 2022                   | Hotel       | Halifax, NS         | 4.01%             | 3.79%                  | 0.9          | 28,438            | 28,438             |
| April 29, 2022                     | Residential | West Palm Beach, FL | 3.89%             | 3.96%                  | 10.0         | 19,492            | 11,687             |
| July 1, 2022                       | Residential | Riviera Beach, FL   | 4.19%             | 3.78%                  | 10.0         | 59,851            | 30,198             |
| September 1, 2022                  | Retail      | Ottawa, ON          | 4.86%             | 2.73%                  | 5.0          | 17,800            | 12,674             |
| September 1, 2022                  | Office      | Kanata, ON          | 4.49%             | —%                     | 5.0          | 35,000            | —                  |
| September 1, 2022                  | Residential | Chicago, IL         | 4.71%             | —%                     | 7.0          | 96,008            | —                  |
| September 30, 2022                 | Residential | Chicago, IL         | 4.81%             | 3.29%                  | 7.0          | 243,652           | 237,176            |
| October 1, 2022                    | Office      | Ottawa, ON          | 6.63%             | 5.48%                  | 1.0          | 28,500            | 28,500             |
| October 4, 2022                    | Office      | Edmonton, AB        | —%                | 3.90%                  | —            | —                 | 9,018              |
| November 1, 2022                   | Retail      | Toronto, ON         | 6.64%             | 3.16%                  | 1.0          | 72,389            | 72,389             |
| November 1, 2022                   | Office      | Calgary, AB         | 6.76%             | 3.93%                  | 2.0          | 114,885           | 149,885            |
| December 1, 2022                   | Retail      | Toronto, ON         | 5.88%             | 2.96%                  | 1.0          | 36,723            | 36,723             |
| December 1, 2022                   | Residential | Edmonton, AB        | 4.27%             | 2.88%                  | 10.5         | 26,905            | 26,905             |
| December 30, 2022                  | Residential | Cooper City, FL     | 5.79%             | 3.86%                  | 5.0          | 37,282            | 36,386             |
| Various                            | Residential | Los Angeles, CA     | 6.39%             | —%                     | 2.8          | 5,466             | —                  |
| <b>Weighted Averages and Total</b> |             |                     | <b>5.12%</b>      | <b>3.55%</b>           | <b>5.4</b>   | <b>\$887,871</b>  | <b>\$717,778</b>   |

## MORTGAGE MATURITY SCHEDULE

The following table details the Company's contractual maturities over the next two years:

| Asset Type              | Number of Properties | Principal Maturing | 2023                           |                              | 2024                 |                    |                                |                              |
|-------------------------|----------------------|--------------------|--------------------------------|------------------------------|----------------------|--------------------|--------------------------------|------------------------------|
|                         |                      |                    | Weighted Average Interest Rate | Maturing Loan-to-Value Ratio | Number of Properties | Principal Maturing | Weighted Average Interest Rate | Maturing Loan-to-Value Ratio |
| Multi-suite residential | 5                    | \$106,787          | 3.36%                          | 29.5%                        | 6                    | \$307,251          | 4.97%                          | 36.6%                        |
| Retail                  | 7                    | 349,274            | 5.08%                          | 67.0%                        | 3                    | 178,197            | 4.10%                          | 65.9%                        |
| Office                  | 3                    | 118,669            | 4.68%                          | 43.8%                        | 3                    | 177,614            | 5.00%                          | 64.4%                        |
| Hotels                  | 3                    | 72,489             | 6.72%                          | 91.5%                        | 1                    | 5,647              | 4.69%                          | 37.6%                        |
|                         | 18                   | \$647,219          | 4.91%                          | 52.5%                        | 13                   | \$668,709          | 4.74%                          | 47.7%                        |

## UNSECURED DEBENTURES

The Company's Unsecured Debentures consist of the following:

| As at December 31                    | Maturity Date      | Coupon Interest Rate | 2022             | 2021             |
|--------------------------------------|--------------------|----------------------|------------------|------------------|
| Series C senior unsecured debentures | September 15, 2022 | 4.333%               | \$—              | \$200,000        |
| Series E senior unsecured debentures | January 25, 2024   | 4.715%               | 225,000          | 225,000          |
| Series F senior unsecured debentures | November 27, 2024  | 4.204%               | 225,000          | 225,000          |
| Series G senior unsecured debentures | September 28, 2023 | 4.402%               | 175,000          | 175,000          |
| Unamortized financing costs          |                    |                      | (857)            | (1,744)          |
|                                      |                    |                      | <b>\$624,143</b> | <b>\$823,256</b> |

On September 15, 2017, the Company issued \$200,000 (net proceeds including issuance costs - \$198,800) of Series C senior unsecured debentures due on September 15, 2022. On September 15, 2022, the Series C unsecured debentures were fully repaid on maturity.

On May 14, 2018, the Company issued \$200,000 (net proceeds including issuance costs - \$198,805) of Series D senior unsecured debentures due on May 14, 2021. On May 14, 2021, the Series D unsecured debentures were fully repaid on maturity.

On January 25, 2019, the Company issued \$225,000 (net proceeds including issuance costs - \$223,575) of Series E senior unsecured debentures due on January 25, 2024. Interest on the Series E senior unsecured debentures is payable semi-annually, not in advance, on January 25 and July 25 of each year. Paros Enterprises Limited, a related party, acquired \$12,500 aggregate principal amount of the Series E senior unsecured debentures. The Company has the option to redeem the Series E senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.70%.

On November 27, 2019, the Company issued \$225,000 (net proceeds including issuance costs - \$224,000) of Series F senior unsecured debentures due on November 27, 2024. Interest on the Series F senior unsecured debentures is payable semi-annually, not in advance, on May 27 and November 27 of each year. The Company has the option to redeem the Series F senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.675%.

On September 28, 2020, the Company issued \$175,000 (net proceeds including issuance costs - \$174,303) of Series G senior unsecured debentures due on September 28, 2023. Interest on the Series G senior unsecured debentures is payable semi-annually, not in advance, on March 28 and September 28 of each year. The Company has the option to redeem the Series G senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 1.03%.

For the year ended December 31, 2022, interest on the Unsecured Debentures of \$33,897 (2021 - \$39,437), is included in interest expense.

The presentation of Non-Consolidated Basis measures represents a non-GAAP financial measure and is presented in this MD&A because management considers these non-GAAP financial measures to be an important measure to evaluate and monitor the Company's compliance with its Indenture.

The covenants that govern the Unsecured Debentures are calculated using the Company's published results prepared in accordance with IFRS adjusted as required to account for the Company's Public Entity Investments using the equity method of accounting and other adjustments defined by the Indenture. The presentation of the Non-Consolidated balance sheet does not classify short-term and long-term assets and liabilities. In addition, other assets as presented in the Non-Consolidated balance sheet group the following items that are presented as a separate financial statement line in the Company's consolidated balance sheet: amounts receivable; prepaid expenses and other; and cash.

The Company must maintain an interest coverage ratio computed on a Non-Consolidated Basis above 1.65 times, an indebtedness to aggregate assets ratio computed on a Non-Consolidated Basis not to exceed 65% and a minimum equity requirement computed on a Non-Consolidated Basis of at least \$300,000. If the Company does not meet these covenants, the Unsecured Debentures will become immediately due and payable unless the Company is able to remedy the default or obtain a waiver from lenders.

Non-Consolidated Basis adjustments include the following:

- An adjustment (as defined in the Indenture) to account for the Company's Public Entity Investments using the equity method of accounting ("Equity Adjustment"). The adjustment requires the Public Entity Investments which are consolidated under IFRS to each respective financial statement line presented within the balance sheet and statement of income to be presented on a single line within equity-accounted investments;
- An adjustment (as defined in the Indenture) to the balance sheet to exclude deferred tax assets and liabilities, goodwill and to add back accumulated amortization of hotel properties ("Balance Sheet Indenture Adjustment"); and
- An adjustment (as defined in the Indenture) to the statement of income to exclude other non-cash items (such as the Company's SARs expense, IFRIC 21 and any gain or loss attributed to the sale or disposition of any asset or liability), non-recurring items (such as acquisition-related costs and debt settlement or other costs), and to include the distributions received from Morguard REIT and Morguard Residential REIT ("Income Statement Indenture Adjustment").

The covenants computed on a Non-Consolidated Basis are as follows:

| Non-Consolidated Basis                                | Covenant Requirements     | December 31, 2022 | December 31, 2021 |
|---|---------------------------|-------------------|-------------------|
| Interest coverage ratio <sup>(1)(2)</sup>             |                           | 1.65              | 2.27              |
| Indebtedness to aggregate assets ratio <sup>(2)</sup> | Less than or equal to 65% | 45.0%             | 45.2%             |
| Adjusted shareholders' equity <sup>(2)</sup>          | Not less than \$300,000   | \$3,564,355       | \$3,635,562       |

(1) Calculated on a trailing twelve-month basis.

(2) Represents a non-GAAP financial measure/ratio that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure/ratio can be found under the section Part I, "Specified Financial Measures."

As at December 31, 2022, on a Non-Consolidated Basis, the Company's unencumbered assets which include real estate, hotel properties, and other investments amounted to \$863,625 (2021 - \$851,774).

The Company's financial results on a Non-Consolidated Basis are as follows:

## MORGUARD NON-CONSOLIDATED FINANCIAL STATEMENTS

### BALANCE SHEET

|   |                       |                      |                           |                    |                                    | 2022                            | 2021                            |
|---|-----------------------|----------------------|---------------------------|--------------------|------------------------------------|---------------------------------|---------------------------------|
| As at December 31                                   | Morguard Consolidated | Morguard REIT        | Morguard Residential REIT | Equity Adjustment  | Balance Sheet Indenture Adjustment | Morguard Non-Consolidated Basis | Morguard Non-Consolidated Basis |
| <b>ASSETS</b>                                       |                       |                      |                           |                    |                                    |                                 |                                 |
| Real estate properties                              | \$10,551,074          | (\$2,337,805)        | (\$3,626,853)             | (\$253,741)        | \$—                                | \$4,332,675                     | \$4,298,558                     |
| Hotel properties                                    | 337,239               | —                    | —                         | —                  | 106,038                            | 443,277                         | 588,337                         |
| Equity-accounted and other fund investments         | 120,347               | (11,658)             | (105,462)                 | 1,431,115          | —                                  | 1,434,342                       | 1,422,216                       |
| Other assets  | 696,592               | (26,724)             | (202,102)                 | 84,279             | (24,488)                           | 527,557                         | 573,536                         |
| <b>Total assets</b>                                 | <b>\$11,705,252</b>   | <b>(\$2,376,187)</b> | <b>(\$3,934,417)</b>      | <b>\$1,261,653</b> | <b>\$81,550</b>                    | <b>\$6,737,851</b>              | <b>\$6,882,647</b>              |
| <b>LIABILITIES</b>                                  |                       |                      |                           |                    |                                    |                                 |                                 |
| Mortgages payable                                   | \$4,642,151           | (\$1,051,502)        | (\$1,382,174)             | (\$155,294)        | \$—                                | \$2,053,181                     | \$2,062,414                     |
| Construction financing, loans and bank indebtedness | 189,306               | (55,622)             | —                         | 80,695             | —                                  | 214,379                         | 70,513                          |
| Class B LP units                                    | —                     | —                    | (279,014)                 | 279,014            | —                                  | —                               | —                               |
| Debentures payable                                  | 796,237               | (149,835)            | (85,126)                  | 62,867             | —                                  | 624,143                         | 823,256                         |
| Lease liabilities                                   | 172,517               | (16,551)             | (16,235)                  | 255                | —                                  | 139,986                         | 142,852                         |
| Morguard Residential REIT units                     | 454,425               | —                    | —                         | (454,425)          | —                                  | —                               | —                               |
| Deferred income tax liabilities                     | 821,443               | —                    | (262,760)                 | —                  | (558,683)                          | —                               | —                               |
| Accounts payable and accrued liabilities            | 243,702               | (51,849)             | (53,719)                  | 3,673              | —                                  | 141,807                         | 148,050                         |
| <b>Total liabilities</b>                            | <b>7,319,781</b>      | <b>(1,325,359)</b>   | <b>(2,079,028)</b>        | <b>(183,215)</b>   | <b>(558,683)</b>                   | <b>3,173,496</b>                | <b>3,247,085</b>                |
| Equity / Adjusted shareholders' equity              | 4,385,471             | (1,050,828)          | (1,855,389)               | 1,444,868          | 640,233                            | 3,564,355                       | 3,635,562                       |
| <b>Total liabilities and equity</b>                 | <b>\$11,705,252</b>   | <b>(\$2,376,187)</b> | <b>(\$3,934,417)</b>      | <b>\$1,261,653</b> | <b>\$81,550</b>                    | <b>\$6,737,851</b>              | <b>\$6,882,647</b>              |

### COMPUTATION FOR INTEREST COVERAGE RATIO

|  |                       |                    |                           |                   |                                       | 2022                            | 2021                            |
|--|-----------------------|--------------------|---------------------------|-------------------|---------------------------------------|---------------------------------|---------------------------------|
| Year ended December 31   | Morguard Consolidated | Morguard REIT      | Morguard Residential REIT | Equity Adjustment | Income Statement Indenture Adjustment | Morguard Non-Consolidated Basis | Morguard Non-Consolidated Basis |
| Revenue from real estate properties                            | \$916,517             | (\$242,629)        | (\$278,491)               | (\$20,263)        | \$—                                   | \$375,134                       | \$348,606                       |
| Revenue from hotel properties                                  | 162,169               | —                  | —                         | —                 | —                                     | 162,169                         | 123,916                         |
| Property operating expenses                                    | (414,010)             | 120,430            | 127,276                   | (5,682)           | —                                     | (171,986)                       | (160,986)                       |
| Hotel operating expenses                                       | (128,039)             | —                  | —                         | —                 | —                                     | (128,039)                       | (96,172)                        |
| Net operating income   | 536,637               | (122,199)          | (151,215)                 | (25,945)          | —                                     | 237,278                         | 215,364                         |
| Management and advisory fees/distributions                     | 41,339                | —                  | —                         | 42,409            | —                                     | 83,748                          | 78,750                          |
| Interest and other income                                      | 16,650                | —                  | —                         | 2,760             | —                                     | 19,410                          | 29,905                          |
| Property management and corporate <sup>(1)</sup>               | (77,613)              | 3,741              | 19,356                    | (21,844)          | (4,577)                               | (80,937)                        | (74,259)                        |
| Other income (expense) <sup>(2)</sup>                          | 2,499                 | (1,050)            | (3,549)                   | 3,655             | —                                     | 1,555                           | 1,201                           |
| Distributions from Morguard REIT and Morguard Residential REIT | —                     | —                  | —                         | —                 | 27,108                                | 27,108                          | 32,247                          |
| <b>EBITDA</b>  | <b>\$519,512</b>      | <b>(\$119,508)</b> | <b>(\$135,408)</b>        | <b>\$1,035</b>    | <b>\$22,531</b>                       | <b>\$288,162</b>                | <b>\$283,208</b>                |
| Interest expense   | \$229,335             | (\$53,523)         | (\$63,681)                | \$14,884          | \$—                                   | \$127,015                       | \$124,245                       |
| Interest capitalized to development projects                   | 503                   | (503)              | —                         | —                 | —                                     | —                               | —                               |
| <b>Interest expense for interest coverage ratio</b>            | <b>\$229,838</b>      | <b>(\$54,026)</b>  | <b>(\$63,681)</b>         | <b>\$14,884</b>   | <b>\$—</b>                            | <b>\$127,015</b>                | <b>\$124,245</b>                |

(1) Morguard consolidated property management and corporate expense for the year ended December 31, 2022, includes a non-cash fair value adjustment relating to the Company's SARs liability and has been adjusted to remove the impact of the decrease in SARs expense of \$4,577 (2021 - increase in SARs expense of \$3,971).

(2) Excludes acquisition-related costs, debt settlement or other costs, any gain or loss attributed to the sale or disposition of any asset or liability, provision for impairment, other non-cash items and non-recurring items.

## CONVERTIBLE DEBENTURES

Convertible debentures consist of the following:

| As at December 31                        | Maturity Date     | Conversion Price | Coupon Interest Rate | Principal Balance | Principal Owned by the Company | 2022      | 2021      |
|--|-------------------|------------------|----------------------|-------------------|--------------------------------|-----------|-----------|
| Morguard REIT                            | December 31, 2026 | \$7.80           | 5.25%                | \$159,000         | \$60,000                       | \$91,968  | \$90,574  |
| Morguard Residential REIT <sup>(1)</sup> | March 31, 2023    | \$20.20          | 4.50%                | \$85,500          | \$5,000                        | 80,126    | 81,319    |
|  |                   |                  |                      |                   |                                | \$172,094 | \$171,893 |

(1) As at December 31, 2022, the liability includes the fair value of the conversion option of \$94 (2021 - \$2,028).

### Morguard REIT

On December 7, 2021, Morguard REIT issued \$150,000 principal amount of 5.25% convertible unsecured subordinated debentures maturing on December 31, 2026. On December 13, 2021 an additional principal amount of \$9,000 was issued pursuant to the exercise of the over-allotment option. Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year, commencing on June 30, 2022. The underwriter's commission and other issue costs attributable to the debentures in the amount of \$4,213 had been capitalized and are being amortized over the term to maturity. The convertible debentures, with the exception of \$4,213, the value assigned to the holder's conversion option, have been recorded as debt on the consolidated balance sheets. Morguard owns \$60,000 aggregate principal amount of the 5.25% convertible unsecured subordinated debentures.

On December 30, 2016, Morguard REIT issued \$175,000 principal amount of 4.50% convertible unsecured subordinated debentures, and incurred issue costs of \$5,137 for net proceeds of \$169,863. On December 17, 2021, the convertible debentures were fully repaid, including the \$60,000 aggregate principal amount of the 4.50% convertible unsecured subordinated debentures owned by Morguard.

### Morguard Residential REIT

On February 13, 2018, Morguard Residential REIT issued \$75,000 principal amount of 4.50% convertible unsecured subordinated debentures maturing on March 31, 2023. On February 21, 2018, an additional principal amount of \$10,500 was issued pursuant to the exercise of the over-allotment option. Interest is payable semi-annually, not in advance, on March 31 and September 30 of each year. The underwriter's commission and other issue costs attributable to the debentures in the amount of \$3,375 had been capitalized and are being amortized over the term to maturity. Morguard owns \$5,000 aggregate principal amount of the 4.50% convertible unsecured subordinated debentures.

For the year ended December 31, 2022, interest on convertible debentures net of accretion of \$9,516 (2021 - \$8,704), is included in interest expense.

## MORGUARD RESIDENTIAL REIT UNITS

As at December 31, 2022, and 2021, the Company owned a 44.7% effective interest in Morguard Residential REIT through its ownership of 7,944,166 units and 17,223,090 Class B LP units. Although the Company owns less than 50% of Morguard Residential REIT, it continues to consolidate its investment on the basis of *de facto* control.

The non-controlling interest in Morguard Residential REIT units has been presented as a liability. Morguard Residential REIT units are redeemable at any time, in whole or in part, on demand by the holders. Upon receipt of the redemption notice by Morguard Residential REIT, all rights to and under the units tendered for redemption shall be surrendered, and the holder shall be entitled to receive a price per unit equal to the lesser of: (i) 90% of the market price of the units on the principal exchange market on which the units are listed or quoted for trading during the 10 consecutive trading days ending immediately prior to the date on which the units were surrendered for redemption; or (ii) 100% of the closing market price on the principal exchange market on which the units are listed or quoted for trading on the redemption date.

As at December 31, 2022, the Company valued the non-controlling interest in Morguard Residential REIT units at \$454,425 (2021 - \$496,024) and classified the units as a liability on the consolidated balance sheets. Due to the change in the market value of the units and the distributions paid to external unitholders, the Company recorded a fair value gain for the year ended December 31, 2022 of \$20,519 (2021 - loss of \$70,941), in the consolidated statements of income.



## BANK INDEBTEDNESS

As at December 31, 2022, the Company has operating lines of credit totalling \$491,500 (2021 - \$493,500), the majority of which can be borrowed in either Canadian or United States dollars and are subject to floating interest rates based on bankers' acceptance. As at December 31, 2022, the maximum amount that can be borrowed on the operating lines of credit is \$384,895 (2021 - \$403,026), which includes deducting issued letters of credit in the amount of \$4,676 (2021 - \$8,856) related to these facilities. The Company's investments in Morguard REIT and Morguard Residential REIT, marketable securities, amounts receivable, inventory, capital assets and a fixed-charge security on specific properties have been pledged as collateral on these operating lines of credit. As at December 31, 2022, the Company had borrowed \$184,306 (2021 - \$8,039) on its operating lines of credit.

The bank credit agreements, which renew annually and are due on demand, include certain restrictive undertakings by the Company. As at December 31, 2022, the Company is in compliance with all undertakings.

## LEASE LIABILITIES

The following table presents the change in the balance of lease liabilities:

| As at December 31             | 2022             | 2021      |
|-------------------------------|------------------|-----------|
| Balance, beginning of year    | \$168,265        | \$164,255 |
| Interest on lease liabilities | 9,626            | 9,617     |
| Payments                      | (11,358)         | (11,373)  |
| Additions                     | 6,987            | 5,878     |
| Dispositions                  | (1,562)          | —         |
| Foreign exchange loss (gain)  | 559              | (112)     |
| Balance, end of year          | <b>\$172,517</b> | \$168,265 |

In connection with the acquisition of Rockville Town Square, the Company assumed a land lease with an annual lease payment of \$376, expiring on September 1, 2061. On acquisition of the property, the Company recorded a lease liability and a corresponding right-of-use asset amounting to \$6,643 (US\$4,843).

Future minimum lease payments under lease liabilities are as follows:

| As at December 31                       | 2022             | 2021      |
|---|------------------|-----------|
| Within 12 months                        | \$11,479         | \$11,306  |
| 2 to 5 years                            | 45,185           | 43,546    |
| Over 5 years                            | 362,484          | 357,982   |
| Total minimum lease payments            | <b>\$419,148</b> | \$412,834 |
| Less: future interest costs             | (246,631)        | (244,569) |
| Present value of minimum lease payments | <b>\$172,517</b> | \$168,265 |

## CONTRACTUAL MATURITIES

The contractual maturities and repayment obligations of the Company's financial liabilities for upcoming periods as at December 31, 2022, are as follows:

| As at December 31, 2022                  | 2023               | 2024               | 2025             | 2026             | 2027             | Thereafter         | Total              |
|--|--------------------|--------------------|------------------|------------------|------------------|--------------------|--------------------|
| Mortgages payable                        | \$769,771          | \$769,625          | \$567,791        | \$452,750        | \$489,367        | \$1,614,510        | <b>\$4,663,814</b> |
| Mortgage interest                        | 128,768            | 110,894            | 96,445           | 78,628           | 61,042           | 155,437            | <b>631,214</b>     |
| Debentures payable                       | 255,500            | 450,000            | —                | 99,000           | —                | —                  | <b>804,500</b>     |
| Interest on debentures                   | 31,615             | 14,753             | 5,198            | 5,198            | —                | —                  | <b>56,764</b>      |
| Loans payable                            | 5,000              | —                  | —                | —                | —                | —                  | <b>5,000</b>       |
| Bank indebtedness                        | 184,306            | —                  | —                | —                | —                | —                  | <b>184,306</b>     |
| Accounts payable and accrued liabilities | 243,702            | —                  | —                | —                | —                | —                  | <b>243,702</b>     |
| Lease liability (including interest)     | 11,479             | 11,457             | 11,338           | 11,194           | 11,196           | 362,484            | <b>419,148</b>     |
|  | <b>\$1,630,141</b> | <b>\$1,356,729</b> | <b>\$680,772</b> | <b>\$646,770</b> | <b>\$561,605</b> | <b>\$2,132,431</b> | <b>\$7,008,448</b> |

## EQUITY

Total equity increased by \$211,724 to \$4,385,471 at December 31, 2022, compared to \$4,173,747 at December 31, 2021.

The increase in equity was primarily the result of:

- Net income for the year ended December 31, 2022 of \$112,252;
- An actuarial loss on defined benefit pension plans of \$7,876;
- Non-controlling interest distributions of \$8,470;
- Repurchase of common shares through the Company's NCIB (defined below) amounting to \$8,478;
- Change in ownership of Morguard REIT of \$2,535;
- Dividends paid of \$6,648; and
- Unrealized foreign currency translation gain of \$156,733.

During the year ended December 31, 2022, 78,866 common shares were repurchased through the Company's normal course issuer bid ("NCIB") for cash consideration of \$8,478 at a weighted average price of \$107.50 per common share.

As at December 31, 2022, and February 23, 2023, 11,022,021 common shares were outstanding.

## PART V

### LIQUIDITY

Morguard uses a combination of existing cash, cash generated from operations, mortgages, bank indebtedness, project-specific financing and equity to finance its activities. For the year ended December 31, 2022, Morguard received \$35,016, respectively, in recurring distributions and dividends from subsidiaries and affiliated entities.

The Company has liquidity of approximately \$396,000 comprised of \$195,500 in cash (including restricted cash held by a qualified intermediary in connection with the disposition of a property), \$200,500 available under its revolving credit facilities. In addition, the Company has approximately \$1,238,200 of unencumbered income producing and hotel properties, and other investments which could be utilized for financing.

The Company has approximately \$1,316,000 of mortgages payable maturing during 2023 and 2024 having an aggregate loan-to-value ratio of 50% which management expects to be able to refinance at similar or favourable terms. In addition, the Company has \$175,000, \$225,000 and \$225,000 of senior unsecured debentures maturing in September 2023, January 2024 and November 2024, respectively, and \$80,500 of MRG convertible debentures maturing in March 2023. The Company expects to be able to issue new debt instruments and use current liquidity to permit the repayment of 2023 and 2024 maturities.

Net cash flows provided by operating activities represent the primary source of liquidity to fund dividends and maintenance capital expenditures (excluding new acquisition and development spending) on the Company's real estate properties. The Company's net cash flows provided by operating activities are dependent upon the occupancy level of its rental properties, rental rates on its leases, collectibility of rent from its tenants, level of operating expenses and other factors. Accordingly, the Company does not repay maturing debt from cash flow but rather with proceeds from refinancing such debt or financing unencumbered properties. Material changes in these factors may adversely affect the Company's cash flows provided by operating activities and liquidity.

#### YEAR ENDED DECEMBER 31, 2022

##### Cash Provided by Operating Activities

Cash provided by operating activities during the year ended December 31, 2022, was \$252,854, compared to \$265,443 in 2021. The cash provided by operating activities has been used to meet the Company's liquidity requirements that consisted primarily of property re-leasing costs, maintenance costs and dividends to shareholders.

##### Cash Used in Investing Activities

Cash used in investing activities during the year ended December 31, 2022, totalled \$84,509, compared to cash used by investing activities of \$125,617 in 2021. The cash used in investing activities reflects:

- Additions to real estate properties and tenant improvements of \$407,524;
- Additions to hotel properties of \$6,601;
- Investments in properties under development of \$16,508;
- Net proceeds from the sale of real estate properties of \$256,730;
- Net proceeds from the sale of hotel properties of \$97,335;
- Net increase in mortgages and loans receivable of \$26,977; and
- Distributions from equity accounted and other fund investments of \$20,700.

##### Cash Used in Financing Activities

Cash used in financing activities during the year ended December 31, 2022, totalled \$234,489, compared to \$106,631 in 2021. The cash used in financing activities reflects:

- Proceeds from new mortgages, net of financing cost of \$854,792;
- Mortgage principal repayments of \$131,112;
- Repayment of mortgages on maturity of \$717,778;
- Repayment of due mortgage to extinguishments of \$136,829;
- Net proceeds from bank indebtedness of \$176,025;
- Redemption of debentures payable of \$200,000;
- Net proceeds from loans payable of \$5,000;
- Dividends paid of \$6,621;
- Distributions to non-controlling interest of \$8,846;
- Common shares repurchased for cancellation of \$8,478; and
- Increase in restricted cash of \$84,875.

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## PART VI

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### TRANSACTIONS WITH RELATED PARTIES

Related party transactions that are in the normal course of operations are subject to the same processes and controls as other transactions; that is, they are subject to standard approval procedures and management oversight, but are also considered by management for reasonability against fair value. Related party transactions that are material are subject to review and approval by the Company's Audit Committee, which comprises Independent Directors.

#### PAROS ENTERPRISES LIMITED

Paros is the majority shareholder and ultimate parent of the Company. Paros is owned by the Company's Chairman and Chief Executive Officer, Mr. K. Rai Sahi. On January 25, 2019, Paros acquired \$12,500 aggregate principal amount of the Company's Series E unsecured debentures. As at December 31, 2022, and 2021 the Company has a demand loan agreement with Paros that provides for the Company to borrow up to \$50,000. The total loan payable as at December 31, 2022 was \$nil (2021 - \$nil). During the year ended December 31, 2022, the Company incurred net interest expense of \$23 (2021 - \$741).

#### TWC ENTERPRISES LIMITED

The Company provides TWC with managerial and consulting services for its business and the business of its subsidiaries. Mr. K. Rai Sahi is Chairman and Chief Executive Officer and the majority shareholder of TWC through his personal holding companies, which include Paros. Pursuant to contractual agreements between the Company and TWC, for the year ended December 31, 2022, the Company received a management fee of \$1,293 (2021 - \$1,271), and paid rent and operating expenses \$658 (2021 - \$617).

As at December 31, 2022, and 2021, the Company has a revolving demand loan agreement with TWC that provides for either party to borrow up to \$50,000 at the lender's short-term bank borrowing rate plus ten basis points. The total loan payable as at December 31, 2022 was \$5,000 (2021 - \$nil). During the year ended December 31, 2022, the Company paid net interest of \$112 (2021 - \$390).

#### SHARE/UNIT PURCHASE AND OTHER LOANS

As at December 31, 2022, share/unit purchase and other loans to officers and employees of the Company and its subsidiaries of \$6,007 (2021 - \$6,190) are outstanding. The loans are collateralized by their common shares of the Company, units of Morguard REIT and units of Morguard Residential REIT and are interest-bearing computed at the Canadian prime interest rate and are due on January 13, 2026. Other loans are secured against the underlying asset. The loans are classified as amounts receivable on the consolidated balance sheets. As at December 31, 2022, the fair market value of the common shares/units held as collateral is \$58,208.

During the year ended December 31, 2021, the Company disposed of a portion of its investment in marketable securities at fair market value to the Company's pension plan, a related party, for proceeds of \$14,200.

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## PART VII

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### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The Company's consolidated financial statements for the years ended December 31, 2022 and 2021, have been prepared in accordance with IFRS. A summary of the significant accounting policies are described in Note 2 to the audited consolidated financial statements for the year ended December 31, 2022.

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenue and expenses during the reporting periods.

In determining estimates of fair market value for the Company's income producing properties, the assumptions underlying estimated values are limited by the availability of comparable data and the uncertainty of predictions concerning future events. Significant estimates used in determining fair value of the Company's income producing properties include capitalization rates and stabilized net operating income (which is influenced by vacancy rates, inflation rates and operating costs). Should any of these underlying assumptions change, actual results could differ from the estimated amounts.

Property and equipment and investments in joint arrangements are assessed for impairment. Significant assumptions are used in the assessment of fair value and impairment including estimates of future operating cash flows, the time period over which they will occur, an appropriate discount rate, appropriate growth rates (revenues and costs) and changes in market valuation parameters. Management considers various factors in its assessment including the historical performance of property and equipment and investments in joint arrangements, expected trends in each specific market as well as local and macroeconomic conditions.

The estimated useful lives and related amortization method are determined for each component of hotel properties. The selected amortization method and estimate of useful life impact the amount of amortization expense recognized. In establishing useful lives and related amortization method, management considers its capital maintenance plans.

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Company's critical accounting policies are those that management believes are the most important in portraying the Company's financial condition and results and that require the most subjective judgment and estimates on the part of management.

#### *De Facto Control*

IFRS 10, Consolidated Financial Statements, ("IFRS 10") prescribes that the Company may have control over an investment even if the Company holds less than a majority of the investee's voting rights (*de facto* control). In accordance with IFRS 10, the following are the criteria that the Company uses to determine if *de facto* control exists: (i) the Company holds a significant voting interest (but less than half of the voting rights); (ii) there is wide diversity of public holdings of the remaining voting rights; (iii) the Company has the majority of the voting quorum according to historical participants in the general meetings of the unitholders; and (iv) the Company has the ability to establish policies and guide operations by appointing the investee's senior management. Judgment is applied by management in determining the existence of *de facto* control.

#### *Real Estate Properties*

Real estate properties include multi-suite residential, retail, office, industrial and hotel properties held to earn rental income and for capital appreciation and properties or land that are being constructed or developed for future use as income producing properties. Real estate properties are recorded at fair value, determined based on available market evidence, at the balance sheet date. The Company determined the fair value of each real estate property based upon, among other things, rental income from current leases and assumptions about rental income from future leases, reflecting market conditions at the applicable balance sheet dates, less future cash outflow pertaining to the respective leases. The residential properties are appraised using the direct capitalization income method. The retail, office and industrial properties are appraised using a number of approaches that typically include a discounted cash flow analysis and a direct comparison approach. The discounted cash flow analysis is primarily based on discounting

the expected future cash flows, generally over a term of 10 years, including a terminal value based on the application of a capitalization rate to estimated year-11 cash flows. To assist with the evaluation of fair value, the Company has its properties appraised by Morguard's appraisal division. Morguard's appraisal division is staffed with accredited members of the AIC who, collectively, in 2022 valued approximately \$11 billion of real estate properties in Canada and the U.S. for institutional and corporate clients.

In applying the accounting policies to the Company's real estate properties, judgment is required in determining whether certain costs are additions to the carrying amount of the property, in distinguishing between tenant incentives and tenant improvements, and, for properties under development, in identifying the point at which practical completion of the property occurs and identifying the directly attributable borrowing costs to be included in the carrying value of the development property. Judgment is also applied in determining the extent and frequency of independent appraisals.

### Joint Arrangements

The Company reviews its interests in joint arrangements and accounts for those joint arrangements in which the Company is entitled only to the net assets of the arrangement as joint ventures using the equity method of accounting and for those joint arrangements in which the Company is entitled to its share of the assets and liabilities as joint operations and recognizes its rights to and obligations of the assets, liabilities, revenue and expenses of the joint operation.

The Company applies judgment to determine whether the joint arrangements provided it with joint control, significant influence or no influence and whether the arrangements are joint operations or joint ventures.

### Income Taxes

Current income tax assets and liabilities are measured at the amount expected to be paid to tax authorities, net of recoveries, based on the tax rates and laws enacted or substantively enacted at the balance sheet date.

In accordance with IFRS, the Company uses the liability method of accounting for income taxes. Under the liability method of tax allocation, current income tax assets and liabilities are based on the amount expected to be paid to tax authorities, net of recoveries, based on the tax rates and laws enacted or substantively enacted at the balance sheet date. Deferred income tax assets and liabilities are determined based on differences between the financial reporting and tax bases of assets and liabilities and are measured using substantively enacted tax rates and laws that will be in effect when the differences are expected to reverse. Deferred tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits and unused tax losses to the extent that it is probable that deductions, tax credits and tax losses can be utilized. The carrying amounts of deferred income tax assets are reviewed at each balance sheet date and reduced to the extent it is no longer probable that the income tax asset will be recovered.

### Revenue Recognition

The Company applies judgment about the nature, amount, timing and uncertainty of revenue and cash flows arising from a contract with a customer. If a contract is identified as containing more than one performance obligation, the Company allocates the total transaction price to each performance obligation in an amount based on an expected cost plus a margin approach.

### Fair Value of Financial Instruments

Management reports on a quarterly basis the fair value of financial instruments. The fair value of financial instruments approximates amounts at which these instruments could be exchanged between knowledgeable and willing parties. The estimated fair value may differ in amount from that which could be realized on an immediate settlement of the instruments. Management estimates the fair value of mortgages payable by discounting the cash flows of these financial obligations using December 31, 2022, market rates for debts of similar terms.

## FINANCIAL INSTRUMENTS

The following describes the Company's recognized and unrecognized financial instruments.

The Company's financial assets and financial liabilities comprise cash, restricted cash, amounts receivable, finance lease receivable, accounts payable and accrued liabilities, bank indebtedness, mortgages payable, loans payable, lease liabilities, Unsecured Debentures and convertible debentures (excluding any conversion option).

Financial assets must be classified and measured on the basis of both the business model in which the assets are managed and the contractual cash flow characteristics of the asset. Financial assets subsequent to initial recognition are classified and measured based on three categories: amortized cost, fair value through other comprehensive income ("FVTOCI") and FVTPL. Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Fair values of financial assets and financial liabilities are presented as follows:

### **Fair Value of Financial Assets and Financial Liabilities**

The fair values of cash, restricted cash, amounts receivable, accounts payable and accrued liabilities and bank indebtedness approximate their carrying values due to the short-term maturity of those instruments. The loans payable are reflected at fair value since they are based on a floating interest rate and reflect the terms of current market conditions.

Mortgages payable, Unsecured Debentures, convertible debentures, lease liabilities and finance lease receivable are carried at amortized cost using the effective interest method of amortization. The estimated fair values of long-term borrowings have been determined based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Company.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using December 31, 2022, market rates for debts of similar terms. Based on these assumptions, the fair value as at December 31, 2022, of the mortgages payable before deferred financing costs and mark-to-market adjustments is estimated at \$4,370,416 (2021 - \$4,769,113), compared with the carrying value of \$4,663,814 (2021 - \$4,648,175). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

The fair value of the Unsecured Debentures' liability is based on its closing bid price. As at December 31, 2022, the fair value of the Unsecured Debentures has been estimated at \$601,040 (2021 - \$833,002) compared with the carrying value of \$625,000 (2021 - \$825,000).

The fair value of the convertible debentures liability is based on their market trading prices. As at December 31, 2022, the fair value of the convertible debentures before deferred financing costs has been estimated at \$172,176 (2021 - \$180,769), compared with the carrying value of \$179,500 (2021 - \$179,500).

The fair value of the finance lease receivable is determined by discounting the cash flows of the financial receivable using December 31, 2022, market rates for debt on similar terms. Based on these assumptions, as at December 31, 2022, the fair value of the finance lease receivable has been estimated at \$58,331 (2021 - \$57,772).

## **RISKS AND UNCERTAINTIES**

An investment in securities of the Company involves significant risks. Investors should carefully consider the risks described below, the other information described elsewhere in this MD&A (as updated by any subsequent interim MD&A) and those risks set out in the Company's Annual Information Form ("AIF") for the year ended December 31, 2022, dated February 23, 2023, before making a decision to buy securities of the Company. If any of the following or other risks occur, the Company's business, prospects, financial condition, financial performance and cash flows could be materially adversely impacted. In that case, the trading price of securities of the Company could decline and investors could lose all or part of their investment in such securities. There is no assurance that risk management steps taken will avoid future loss due to the occurrence of the risks described below or other unforeseen risks.

There are certain risks inherent in an investment in the securities of the Company and in the activities of the Company, including those set out in the Company's publicly filed disclosure available on SEDAR.

The following are business risks the Company expects to face in the normal course of its operations and management's strategy to reduce the potential impact.

### **COVID-19 and Other Pandemic or Epidemic Risks**

The ongoing COVID-19 pandemic at various times has led to prolonged voluntary and mandatory building closures, business closures, government restrictions on travel, movement and gatherings, quarantines, curfews, self-isolation and physical distancing. The impact of these measures has led to a general shutdown of economic activity and has disrupted workforce and business operations both in North America and other parts of the world. Such occurrences could have a material adverse effect on the demand for real estate, the ability of tenants to pay rent and the debt and equity capital markets. The duration and impact of the ongoing COVID-19 pandemic is unknown at this time, as is the

efficacy of the government and central bank interventions. The permanence of recovery following such occurrences cannot be accurately predicted, nor can the impact on the Company's business and operations, real estate and hotel property valuations, securities, cash flows, results of operations and the Company's ability to obtain additional financing or re-financing and ability to make dividends to shareholders.

Specifically, such enhanced risks associated with COVID-19 may include, but are not limited to:

- (a) a material reduction in rental revenue and related collections due to associated financial hardship, unemployment and non-essential business orders governing the complete or partial closure of certain businesses;
- (b) a material increase in vacancy potentially caused by the resulting economic crisis, changes in consumer demand for businesses' products and services, changes in businesses' real estate requirements, restrictions on travel and demand for hotels and the inability of businesses to operate in the normal course or at all;
- (c) uncertainty of real estate and hotel valuations resulting from the impact of a potential decline in revenue and/or lack of market activity and demand for real estate;
- (d) the negative impact on Canadian and global debt and equity capital markets, impacting both pricing and availability;
- (e) ability to access capital markets at a reasonable cost;
- (f) the trading price of the Company's securities;
- (g) the impact of additional legislation, regulation, fiscal and monetary policy responses and other government interventions;
- (h) uncertainty delivering services due to illness, Company or government-imposed isolation programs, restrictions on the movement of personnel, closures and supply chain disruptions;
- (i) uncertainty associated with costs, delays and availability of resources required to complete major maintenance and expansion projects on time and on budget, and lease-up space following completion of development projects;
- (j) a material reduction in revenue and related collections due to the impact that oil price challenges have on tenants that rely on this industry for their business success;
- (k) adverse impacts on the creditworthiness of tenants and other counterparties; and
- (l) increased risk of cyber-attacks due to remote working environments and increased reliance on information technology infrastructure.

The foregoing is not an exhaustive list of all risk factors.

Other outbreaks of pandemics and epidemics may have similar impacts on our business, operations, financial condition and ability to make dividends to shareholders.

### Operating Risk

Real estate has a high fixed cost associated with ownership, and income lost due to vacancies cannot easily be minimized through cost reduction. Substantially all of our multi-suite residential leases are for a term of one year or less. Because these leases generally permit residents to leave at the end of the lease without penalty, our rental revenues are impacted by declines in market rents more quickly than if our leases were for longer terms.

Tenant retention and leasing vacant suites are critical to maintaining occupancy levels. Through well-located and professionally managed properties, management seeks to increase tenant loyalty and become the landlord of choice. The Company reduces operating risk through diversification of its portfolio by tenants, lease maturities, product and location.

Shifting consumer preferences toward e-commerce may result in a decrease in the demand for physical space by retail tenants. The failure of the Company to adapt to changes in the retail landscape, including finding new tenants to replace any lost income stream from existing tenants that reduce the amount of physical space they lease from the Company could adversely affect the Company's financial performance.

Concerns about the uncertainty over whether the economy will be adversely affected by inflation and the systemic impact of unemployment, volatile energy costs, geopolitical issues and the availability and cost of credit could



contribute to increased market volatility and weakened business and consumer confidence. This difficult operating environment could adversely affect the Company's ability to generate revenues, thereby reducing its operating income and earnings. It could also have a material adverse effect on the ability of the Company's operators to maintain occupancy rates in the properties, which could harm the Company's financial condition. If these economic conditions transpire, the Company's tenants may be unable to meet their rental payments and other obligations owing to the Company, which could have a material adverse effect on the Company.

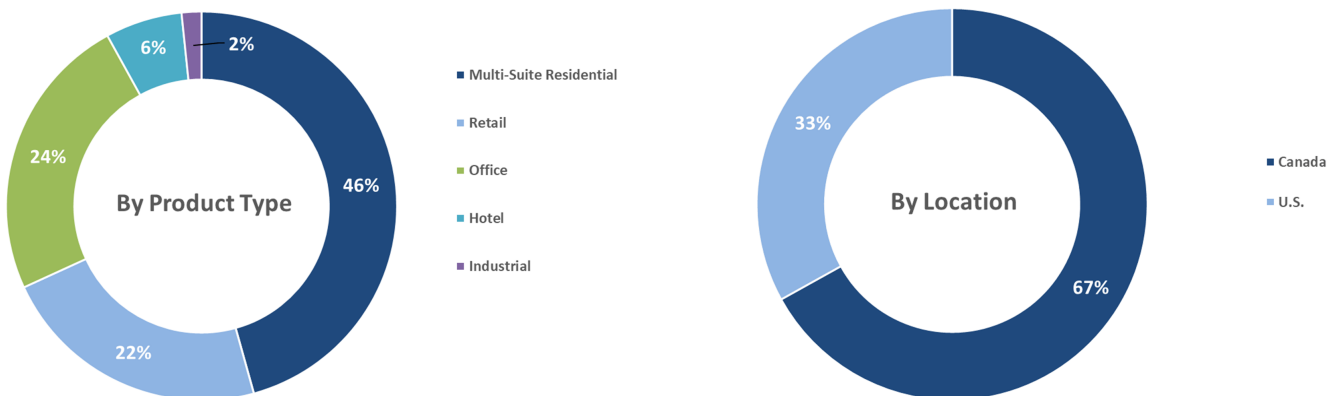
Certain significant expenditures, including property taxes, maintenance costs, mortgage payments, insurance costs and related charges, must be made throughout the period of ownership of real property regardless of whether a property is producing any income. If the Company is unable to meet mortgage payments on any property, losses could be sustained as a result of the mortgagee's exercise of its rights of foreclosure or of sale.

The Company is also subject to utility and property tax risk relating to increased costs that the Company may experience as a result of higher resource prices, as well as its exposure to significant increases in property taxes. There is a risk that property taxes may be raised as a result of revaluations of municipal properties and their adherent tax rates. In some instances, enhancements to properties may result in a significant increase in property assessments following a revaluation. Additionally, utility expenses, mainly consisting of natural gas, water and electricity service charges, have been subject to considerable price fluctuations over the past several years. Unlike commercial leases, which generally are "net" leases and allow a landlord to recover expenditures, residential leases are generally "gross" leases, and the landlord is not able to pass on costs to its tenants.

The Company currently relies on third-party vendors, developers, co-owners and strategic partners to provide the Company with various services or to complete projects. The lack of an effective process for developing joint venture arrangements or for contract tendering, drafting, review, approval and monitoring may pose a risk for the Company. The Company may not be able to negotiate contract terms, service levels and rates that are optimal for the Company. In addition, co-owners or joint venture partners may fail to fund their share of capital, may not comply with the terms of any governing agreements or may incur reputational damage which could negatively impact the Company. Inefficient, ineffective or incomplete vendor management/partnership strategies, policies and procedures could impact the Company's reputation, operations and/or financial performance.

In connection with the prudent management of its properties, the Company makes significant property capital investments (for example, to upgrade and maintain building structure, balconies, parking garages, roofing, and electrical and mechanical systems). The Company commissioned building condition reports in connection with the acquisition of each of the properties and has committed to a multi-year property capital investment plan based on the findings of such reports. The Company continually monitors its properties to ensure appropriate and timely capital repairs and replacements are carried out in accordance with its property capital investment programs. The Company requires sufficient capital to carry out its planned property capital investment and repair and refurbishment programs to upgrade its properties or it could be exposed to operating business risks arising from structural failure, electrical or mechanical breakdowns, fire or water damage, etc., which may result in significant loss of earnings to the Company.

For the year ended December 31, 2022, the Company's portfolio diversification as a percentage of net operating income ("NOI") is as follows:



## Credit Risk

The Company's primary business is the ownership and operation of multi-suite residential, retail, office, industrial and hotel properties. The income stream generated by tenants paying rent can be affected by general and local economic conditions and by a change in the credit and financial stability of tenants. Examples of local conditions that could adversely affect income include oversupply of space or reduced demand for rental space, the attractiveness of the Company's properties compared to other space, and fluctuation in real estate taxes, insurance and other operating costs. The Company may be adversely affected if tenants become unable to meet their financial obligations under their leases, including as a result of the COVID-19 pandemic and related financial conditions that impact their creditworthiness.

Retail shopping centres traditionally rely on anchor tenants (department stores, junior department stores or grocery stores) as a source of significant revenue and in terms of generating traffic for the centre. Accordingly, the risk is present that an anchor tenant will move out or experience a failure, which would have a negative impact on the subject property.

As at December 31, 2022, the Company's ten largest tenants account for 18.5% of the Company's total rental revenue from real estate properties as follows:

| Tenants as at December 31, 2022   | Rental Revenue <sup>(1)</sup> | GLA Square Feet (000s) | % of Total GLA <sup>(2)(3)</sup> |
|-----------------------------------|-------------------------------|------------------------|----------------------------------|
| Federal and provincial government | 9.1%                          | 1,935                  | 11.7%                            |
| Bombardier Inc.                   | 1.9%                          | 484                    | 2.9%                             |
| TD Canada Trust                   | 1.6%                          | 437                    | 2.6%                             |
| Loblaw Companies Ltd.             | 1.2%                          | 280                    | 1.7%                             |
| Obsidian Energy Ltd.              | 1.1%                          | 170                    | 1.0%                             |
| Athabasca Oil Corporation         | 0.8%                          | 149                    | 0.9%                             |
| Canadian Tire Corporation Ltd.    | 0.7%                          | 384                    | 2.3%                             |
| Brookfield BPR Canada Corporation | 0.7%                          | 126                    | 0.8%                             |
| Canadian Broadcasting Corporation | 0.7%                          | 96                     | 0.6%                             |
| Wood Group                        | 0.7%                          | 108                    | 0.7%                             |
|                                   | <b>18.5%</b>                  | <b>4,169</b>           | <b>25.2%</b>                     |

(1) Rental revenue excludes hotel properties.

(2) The total GLA excludes multi-suite residential and hotel properties.

(3) Retail square feet has been adjusted to exclude development space of 542,019 square feet of GLA.

## Commercial Lease Rollover Risk

Lease rollover risk results from the possibility that the Company may experience difficulty in renewing leases as they expire or in re-leasing space vacated by a tenant upon expiry. Management attempts to stagger the lease expiry profile so that the Company is not exposed to disproportionate amounts of space expiring in any one year, as set out in the following table. Management further mitigates this risk by maintaining a diversified portfolio mix by both asset type and location.

| Summary of Lease Expiries as at<br>December 31, 2022 | 2023     |       |     | 2024  |     | 2025  |     |
|--|----------|-------|-----|-------|-----|-------|-----|
|  | Total SF | SF    | %   | SF    | %   | SF    | %   |
| Retail <sup>(1)</sup>                                | 7,689    | 1,305 | 17% | 634   | 8%  | 662   | 9%  |
| Office   | 7,796    | 929   | 12% | 529   | 7%  | 1,001 | 13% |
| Industrial   | 1,098    | 157   | 14% | 109   | 10% | 169   | 15% |
| Total  | 16,583   | 2,391 | 14% | 1,272 | 8%  | 1,832 | 11% |

(1) Retail square feet has been adjusted to exclude development space of 542,019 square feet of GLA

## Environmental Risk

As an owner and manager of real property, the Company is subject to various laws relating to environmental matters. These laws impose liability for the cost of removal and remediation of certain hazardous materials released or deposited on properties owned or managed by the Company or on adjacent properties. The failure to remove or remediate such substances or locations, if any, could adversely affect the Company's ability to sell such real estate or to borrow using such real estate as collateral and could potentially also result in claims against the Company. As a result, Phase 1 environmental site assessments are completed prior to the acquisition of any property. Once the property is acquired, environmental assessment programs ensure continued compliance with all laws and regulations governing environmental and related matters. The Company's management is responsible for ensuring compliance

with environmental legislation and is required to report quarterly to the Company's Board of Directors. The Company has certain properties that contain hazardous substances, and management has concluded that the necessary remediation costs will not have a material impact on its operations. The Company has obtained environmental insurance on certain assets to further manage risk.

### Climate Change Risk

The Company is exposed to risks associated with inclement winter weather, including increased need for maintenance and repair and/or energy costs at its properties. Any of these events might have a material adverse effect on the Company's business, cash flows, financial condition and results of operations and ability to make dividends to shareholders.

Morguard has a sustainability program which helps the group structure efforts and act on environmental, social and governance risks and opportunities that are most important to its stakeholders. These major areas of focus are:

- decreasing energy and water use; reducing waste and emissions;
- creating excellence in energy and environmental management that result in green building certifications;
- collecting consistent data that tracks and validates its performance towards its objectives;
- reporting transparency;
- engaging investors, employees and tenants to support its initiatives; and
- driving new sustainability ideas and policies that align with this focus area.

### Risk of Loss Not Covered by Insurance

The Company generally maintains insurance policies related to its business, including casualty, general liability and other policies covering the Company's business operations, employees and assets; however, the Company would be required to bear all losses that are not adequately covered by insurance, as well as any insurance deductibles. In the event of a substantial property loss, the insurance coverage may not be sufficient to pay the full current market value or current replacement cost of the property. In the event of an uninsured loss, the Company could lose some or all of its capital investment, cash flow and anticipated profits related to one or more properties. Although the Company believes that its insurance programs are adequate, assurance cannot be provided that the Company will not incur losses in excess of insurance coverage or that insurance can be obtained in the future at acceptable levels and reasonable cost.

### Risk of Natural Disaster

While the Company has insurance to cover a substantial portion of damages to properties caused by hurricanes and other natural disasters, the insurance includes deductible amounts, and certain items may not be covered by insurance. The Company's operations and properties may be significantly affected by future natural disasters which may expose the Company to loss of rent and incur additional storm and other natural disaster cleanup costs.

### Risk Related to Insurance Renewals

Certain events could make it more difficult and expensive to obtain property and casualty insurance, including coverage for terrorism. When the Company's current insurance policies expire, the Company may encounter difficulty in obtaining or renewing property or casualty insurance on its properties at the same levels of coverage and under similar terms, including limits and deductibles customarily carried for similar properties. Such insurance may be more limited and, for catastrophic risks (for example, earthquake, hurricane, flood and terrorism), may not be generally available to fully cover potential losses. Even if the Company were able to renew its policies at levels and with limitations consistent with its current policies, the Company cannot be sure that it will be able to obtain such insurance at premium rates that are commercially reasonable. If the Company were unable to obtain adequate insurance on its properties for certain risks, it could cause the Company to be in default under specific covenants on certain of its indebtedness or other contractual commitments it has that require the Company to maintain adequate insurance on its properties to protect against the risk of loss. If this were to occur or if the Company were unable to obtain adequate insurance and its properties experienced damages that would otherwise have been covered by insurance, it could adversely affect the Company's financial condition and the operations of its properties.

### Liquidity and Capital Availability Risk

Liquidity risk is the risk that the Company cannot meet a demand for cash or fund its obligations as they come due. Although a portion of the cash flows generated by the properties is devoted to servicing such outstanding debt, there can be no assurance that the Company will continue to generate sufficient cash flows from operations to meet interest payments and principal repayment obligations upon an applicable maturity date. If the Company is unable to meet interest payments and principal repayment obligations, it could be required to renegotiate such payments or issue additional equity or debt or obtain other financing. The failure of the Company to make or renegotiate interest or principal payments or issue additional equity or debt or obtain other financing could have a material adverse effect on

the Company's business, cash flows, financial condition and results of operations and ability to make dividends to shareholders.

The real estate industry is highly capital intensive. The Company requires access to capital to fund operating expenses, to maintain its properties, to fund its growth strategy and certain other capital expenditures from time to time, and to refinance indebtedness. Although the Company expects to have access to the existing revolving credit facilities, there can be no assurance that it will otherwise have access to sufficient capital or access to capital on favourable terms. Failure by the Company to access required capital could have a material adverse effect on the Company's business, cash flows, financial condition and results of operations and ability to make dividends to shareholders.

Liquidity and capital availability risks are mitigated by maintaining appropriate levels of liquidity, by diversifying the Company's sources of funding, by maintaining a well-diversified debt maturity profile and by actively monitoring market conditions.

### Reporting Investment Property at Fair Value

The Company holds investment property to earn rental income or for capital appreciation, or both. All investment properties are measured using the fair value model under IFRS, whereby changes in fair value are recognized for each reporting period in the consolidated statements of income and comprehensive income. Management values each investment property based on the most probable price that a property should be sold for in a competitive and open market as of the specified date under all conditions requisite to a fair sale, such as the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Each investment property has been valued on a highest-and-best-use basis.

There is a risk that general declines in real estate markets or sales of assets by the Company under financial or other hardship, would have an impact on the fair values reported. Market assumptions applied for valuation purposes do not necessarily reflect the Company's specific history or experience, and the conditions for realizing the fair values through a sale may change or may not be realized. Consequently, there is a risk that the actual fair values may differ, and the differences may be material. In addition, there is an inherent risk related to the reliance on and use of a single appraiser because this approach may not adequately capture the range of fair values that market participants would assign to the investment properties. Certain ratios and covenants could be negatively affected by downturns in the real estate market and could have a significant impact on the Company's operating revenues and cash flows, as well as the fair values of the investment properties.

### Financing Risk

The Company is subject to the risks associated with debt financing, including the risk that mortgages and credit facilities secured by the Company's properties will not be able to be refinanced or that the terms of such refinancing will not be as favourable as the terms of existing indebtedness. The COVID-19 pandemic and related economic and market conditions may adversely impact credit and capital markets. To minimize this risk, the Company has structured its debt maturities over a number of years and has negotiated fixed interest rates on approximately 89% of its total indebtedness.

As at December 31, 2022, the majority of the Company's multi-suite residential mortgages are insured in Canada under the *National Housing Act* ("NHA") and administered by the Canada Mortgage and Housing Corporation ("CMHC") and in the U.S. with the Federal National Mortgage Association ("Fannie Mae"), Federal Home Loan Mortgage Corporation ("Freddie Mac") or the U.S. Department of Housing and Urban Development ("HUD") insured mortgages. The Company seeks to manage its financing risk by maintaining a balanced maturity profile with no significant debts coming due in any period.

The use of CMHC, Fannie Mae, Freddie Mac or HUD insured mortgages ("insured mortgages") will assist the Company in managing its renewal risk, allowing the Company to increase the overall credit quality of the mortgage and, as such, enable the Company to obtain preferential interest rates as well as facilitating easier renewal on its due dates. However, there can be no assurance that the renewal of debt will be on as favourable terms as the Company's existing debt. Insured mortgages are major sources of financing for the multifamily residential sector and any potential reduction in loans, guarantees and credit enhancement arrangements could limit the availability of financing, increase the cost of financing or otherwise decrease the liquidity and credit available to the multifamily residential sector generally and the Company specifically. To the extent that any insured mortgage financing requires consent or approval that is not obtained or that such consent or approval is only available on unfavourable terms, the Company may be required to finance a conventional mortgage, which may be less favourable to the Company than an insured mortgage.

### Foreign Exchange Risk

A portion of the Company's real estate properties are located in the United States. As a result, the Company is exposed to foreign currency exchange rate risk with respect to future cash flows derived from the properties located in the United States. The Company's exposure to exchange rate risk could increase if the proportion of income from properties located in the United States increases as a result of future property acquisitions.

As at December 31, 2022, the Canadian dollar value was US\$0.74 compared to US\$0.79 a year earlier. The average exchange rate for the year ended December 31, 2022 was US\$0.77 compared to US\$0.80 during 2021. The weakening of the Canadian dollar during 2022 resulted in an unrealized foreign currency translation gain of approximately \$156,733 for the year ended December 31, 2022, recognized in OCI.

The Company mitigates its foreign currency exposure by offsetting certain revenues earned in United States dollars from its U.S. properties against expenses and liabilities undertaken by the Company in United States dollars.

### Volatile Market Price for the Company's Securities

The market price for the Company's securities may be volatile and subject to wide fluctuations in response to numerous factors, many of which are beyond the Company's control, including the following: (i) actual or anticipated fluctuations in the Company's financial performance and future prospects; (ii) recommendations by securities research analysts; (iii) changes in the economic performance or market valuations of other issuers that investors deem comparable to the Company; (iv) addition to or departure of the Company's executive officers; (v) release or expiration of lock-up or other transfer restrictions on outstanding common shares; (vi) sales or perceived sales of additional common shares; (vii) significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving the Company or its competitors; (viii) news reports relating to trends, concerns, technological or competitive developments, regulatory changes and other related issues in the Company's industry or target markets; (ix) liquidity of the Company's securities; (x) prevailing interest rates; (xi) the market price of other Company securities; (xii) a decrease in the amount of dividends declared and paid by the Company; and (xiii) general economic conditions.

Financial markets have, in recent years, experienced significant price and volume fluctuations that have particularly affected the market prices of securities of issuers and that have, in many cases, been unrelated to the operating performance, underlying asset values or prospects of such issuers. Accordingly, the market price of the Company's securities may decline even if the Company's financial performance, underlying asset values, or prospects have not changed. Additionally, these factors, as well as other related factors, may cause decreases in asset values that are deemed to be other than temporary, which may result in impairment losses. As well, certain institutional investors may base their investment decisions on consideration of the Company's environmental, social and governance practices and performance compared to such institutions' respective investment guidelines and criteria, and failure to meet such criteria may result in a limited or no investment in the Company's securities by those institutions. There can be no assurance that continuing fluctuations in price and volume will not occur. If such increased levels of volatility and market turmoil exist for a protracted period of time, the Company's operations could be adversely impacted and the trading price of the securities may be adversely affected.

### Morguard REIT and Morguard Residential REIT Unitholder Taxation

As at December 31, 2022, the Company owned 39,040,641 units of Morguard REIT and 7,944,166 units of Morguard Residential REIT and 17,223,090 Class B LP units of Morguard NAR Canada Limited Partnership. The Class B LP units are exchangeable, on a one-for-one basis, at the option of the Company, into units of Morguard Residential REIT. Morguard REIT and Morguard Residential REIT (the "REITs") are subject to legislation relating to federal income taxation of a specified investment flow-through ("SIFT") trust or partnership enacted on June 22, 2007 (the "SIFT Rules").

A SIFT includes a publicly listed or traded partnership or trust such as an income trust. Under the SIFT Rules, certain distributions will not be deductible in computing the SIFT trust's taxable income, and the SIFT trust will be subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to Canadian corporations. However, distributions paid by a SIFT trust as returns of capital should generally not be subject to the tax. The SIFT Rules do not apply to a trust that satisfies certain conditions relating to the nature of its income and investments (the "REIT Exception"). Although, as of the date hereof, management believes that the REITs will be able to meet the requirements of the REIT Exception throughout 2022 and beyond, there can be no assurance that the REITs will be able to qualify for the REIT Exception such that the REITs and the unitholders will not be subject to the SIFT Rules in 2023 or in future years.

In the event that the SIFT Rules apply to the REITs, the impact to unitholders will depend on the status of the holder and, in part, on the amount of income distributed, which would not be deductible by the REIT in computing its income

in a particular year, and what portions of the REIT's distributions constitute "non-portfolio earnings", other income and returns of capital. The likely effect of the SIFT Rules on the market for units and on the REIT's ability to finance future acquisitions through the issue of units or other securities is unclear. If the SIFT Rules apply to the REITs, they may adversely affect the marketability of the units, the amount of cash available for distributions and the after-tax return to investors.

The Company believes that the REITs intend to comply with the requirements under the *Income Tax Act* (Canada) (the "Tax Act") at all relevant times such that they maintain their status as a "unit trust" and "mutual fund trust" for purposes of the Tax Act. Under current law, a trust may lose its status under the Tax Act as a mutual fund trust if it can reasonably be considered that the trust was established or is maintained primarily for the benefit of non-residents, except in limited circumstances. Accordingly, non-residents may not be the beneficial owners of more than 49% of the units (determined on a basic or a fully diluted basis). The Trustees of the REITs will also have various powers that can be used for the purpose of monitoring and controlling the extent of non-resident ownership of the units. The restrictions on the issuance of units by the REITs to non-residents may negatively affect the REITs' ability to raise financing for future acquisitions or operations. In addition, the non-resident ownership restrictions could have a negative impact on the liquidity of the units and the market price at which units can be sold. There can be no assurance that Canadian federal income tax laws and the administrative policies and assessing practices of the CRA respecting mutual fund trusts will not be changed in a manner that adversely affects unitholders.

### Morguard Corporation Taxation

On February 4, 2022, the Department of Finance (Canada) released draft legislation to implement, among other things, some of the tax measures included in the 2021 Federal Budget (the "Proposals"). The rules included in the Proposals may limit the amount of interest that certain taxpayers may be able to deduct for tax purposes (the "Interest Rules") and are proposed to address base erosion and profit-shifting issues arising from taxpayers deducting interest, principally in the context of multinational enterprises and cross-border investments. The Department of Finance (Canada) released the revised draft legislation in its 2022 Fall Economic Statements that deferred the implementation of the Interest Rules to the 2024 fiscal year. Management is reviewing the revised Interest Rules to assess the impact, if any, on the Company.

### Technology and Information Security Risk

The Company uses information technology for general business operations, the effective achievement of strategic business objectives, to improve tenants' experience and to streamline operations. Consequently, the Company faces information technology risk from its continuous adoption and use of information technology. The risk consists of information technology-related events such as cybersecurity incidents that could potentially have an adverse impact on the Company's financial condition, IT systems, operations and tenants. Although we make efforts to maintain the security and integrity of our IT networks and related systems, and we have implemented various measures to manage the risk of a security breach or disruption, there can be no assurance that our security efforts will be effective or that attempted security breaches or disruptions will not be successful or damaging.

The efficient operation of the Company's business is dependent on computer hardware and software systems. Information systems are vulnerable to cybersecurity incidents. A cybersecurity incident is considered to be any material adverse event that threatens the confidentiality, integrity or availability of the Company's information resources. A cybersecurity incident is an intentional attack or an unintentional event including, but not limited to, malicious software, attempts to gain unauthorized access to data or information systems, and other electronic security breaches that could lead to disruptions in critical systems, unauthorized release of confidential or otherwise protected information and corruption of data. The Company's primary risks that could directly result from the occurrence of a cyber incident include operational interruption, damage to its reputation, damage to its business relationships with users, the disclosure of confidential information including personally identifiable information, potential liability to third parties, loss of revenue, additional regulatory scrutiny and fines, as well as litigation and other costs and expenses. The Company takes data privacy and protection seriously and has implemented processes, procedures and controls to help mitigate these risks. Access to personal data is controlled through physical security and IT security mechanisms. Additionally, the Company monitors and assesses risks surrounding collection, usage, storage, protection and retention/destruction practices of personal data. These measures, as well as its increased awareness of a risk of a cyber incident, do not guarantee that the Company's financial results will not be negatively impacted by such an incident.

The Company depends on relevant and reliable information for decision-making and financial reporting. As the volume of data being generated and reported by the Company increases and evolves, the Company will continue to undertake investments in IT systems to store, process and leverage such data. The failure to successfully migrate to new IT systems, or disruptions which may arise as a result of the transition to new IT systems, could result in a lack of

relevant and reliable information to enable management to effectively achieve its strategic plan or manage the operations of the Company, which could negatively affect the reputation, operations and financial performance of the Company. In addition, any significant loss of data or failure to maintain reliable data could negatively affect the reputation, operations and financial performance of the Company.

## CONTROLS AND PROCEDURES CONCERNING FINANCIAL INFORMATION

The financial certification process project team has documented and assessed the design of the internal controls in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. This undertaking has enabled the Chief Executive Officer and Chief Financial Officer to attest that the design of the internal controls with regard to financial information are effective using the Committee of Sponsoring Organizations of the Treadway Commission (COSO) Internal Control - Integrated Framework (2013). In order to ensure that the consolidated financial statements and MD&A present fairly, in all material respects, the financial position of the Company and the results of its operations, management is responsible for establishing and maintaining disclosure controls and procedures, as well as internal control over financial reporting.

The Company's management has evaluated the effectiveness of the Company's disclosure controls and procedures and, based on such evaluation, has concluded that their design and operation is adequate and effective as of and for the year ended December 31, 2022. The Company's management has also evaluated the effectiveness of the internal controls over financial reporting and has concluded that their design and operation is effective as of and for the year ended December 31, 2022.

An information disclosure policy constitutes the framework for the information disclosure process with regard to the annual and interim filings, as well as to other reports filed or submitted under securities legislation. This policy aims in particular at identifying material information and validating the related reporting. The Disclosure Committee, established in 2005, is responsible for ensuring compliance with this policy. Senior management acts as the Disclosure Committee, ensuring compliance with this policy and reviewing main documents to be filed with regulatory authorities to ensure that all significant information regarding operations is communicated in a timely manner.

## PART VIII

### SELECTED ANNUAL AND QUARTERLY INFORMATION

The following table shows information for revenue from income producing properties, revenue from hotel properties, NOI, net income (loss) attributable to common shareholders, Normalized FFO, dividends declared, total assets, non-current financial liabilities, and per common share amounts for the periods noted.

For the years ended December 31

(In thousands of dollars, except per common share amounts)

|  | 2022              | 2021       | 2020       |
|--|-------------------|------------|------------|
| Revenue from income producing properties                               | <b>\$916,517</b>  | \$852,692  | \$888,324  |
| Revenue from hotel properties  | <b>162,169</b>    | 123,916    | 98,046     |
| NOI  | <b>536,637</b>    | 488,000    | 491,243    |
| NOI per common share   |                   |            |            |
| - basic and diluted  | <b>48.44</b>      | 43.96      | 43.84      |
| Net income (loss) attributable to common shareholders                  | <b>122,771</b>    | 249,760    | (98,918)   |
| Net income (loss) attributable to common shareholders per common share |                   |            |            |
| - basic and diluted  | <b>11.08</b>      | 22.50      | (8.83)     |
| Normalized FFO   | <b>218,821</b>    | 194,077    | 181,205    |
| Normalized FFO per common share  |                   |            |            |
| - basic and diluted  | <b>19.75</b>      | 17.48      | 16.17      |
| Dividends declared   | <b>6,648</b>      | 6,660      | 6,714      |
| Dividends per common share   | <b>0.60</b>       | 0.60       | 0.60       |
| Total assets   | <b>11,705,252</b> | 11,492,543 | 11,052,688 |
| Non-current portion of financial liabilities                           |                   |            |            |
| Mortgages payable  | <b>3,876,135</b>  | 3,971,697  | 3,789,034  |
| Debentures payable   | <b>541,283</b>    | 795,319    | 902,464    |
| Morguard Residential REIT units  | <b>454,425</b>    | 496,024    | 446,091    |
| Lease liability  | <b>170,934</b>    | 166,531    | 162,456    |

| (In thousands of dollars, except per common share amounts) | Total Revenue    | NOI              | Adjusted NOI     | Normalized FFO  | Net Income (Loss)  | Net Income (Loss) Attributable to Common Shareholders | Net Income (Loss) to Common Shareholders per Share - Basic/Diluted |
|--|------------------|------------------|------------------|-----------------|--------------------|---|--|
| <b>December 31, 2022</b>                                   | <b>\$289,468</b> | <b>\$156,776</b> | <b>\$145,416</b> | <b>\$60,160</b> | <b>(\$423,305)</b> | <b>(\$383,030)</b>                                    | <b>(\$34.48)</b>   |
| September 30, 2022   | 299,501          | 158,034          | 145,539          | 63,396          | 55,755             | 66,824  | 6.02   |
| June 30, 2022  | 282,769          | 141,736          | 130,027          | 52,394          | 248,091            | 232,708   | 20.96  |
| March 31, 2022   | 264,937          | 80,091           | 115,677          | 42,871          | 231,711            | 206,269   | 18.58  |
| December 31, 2021  | 272,681          | 131,536          | 120,647          | 50,811          | 113,716            | 115,481   | 10.40  |
| September 30, 2021   | 271,435          | 135,445          | 125,183          | 58,673          | 108,776            | 102,626   | 9.25   |
| June 30, 2021  | 253,766          | 134,545          | 123,603          | 41,369          | 16,181             | 16,498  | 1.48   |
| March 31, 2021   | 246,962          | 86,474           | 118,329          | 43,224          | 17,948             | 15,155  | 1.37   |

### SUMMARY OF QUARTERLY RESULTS

A significant portion of the Company's real estate properties are located in the United States. As a result, the Company is exposed to foreign currency exchange rate fluctuations with respect to its quarterly results derived from its properties located in the U.S.

Quarterly results fluctuate due to acquisitions and dispositions, the impact of foreign exchange rate fluctuations and new mortgage financing as well as mortgage refinancing. In addition, net income includes a number of non-cash components, such as fair value gain/loss on Morguard Residential REIT units, fair value gain/loss on real estate properties, fair value gain/loss on investments in marketable securities and other fund investments, an IFRIC 11 adjustment to realty taxes, equity income (loss) from investment, provision for impairment and deferred taxes.



At various times commencing March 2020, the outbreak of COVID-19 resulted in governments enacting emergency measures to contain the spread of the virus. These measures, which include the implementation of travel bans, closure of non-essential businesses, self-imposed quarantine periods and social distancing, have caused an economic slowdown and material disruption to business.

The Company's significant real estate property transactions for the previous eight quarters are as follows:

| Year | Quarter | Asset Class              | Transaction | Sq. feet | # of rooms/<br>suites |
|------|---------|--------------------------|-------------|----------|-----------------------|
| 2022 | Fourth  | Office <sup>(1)</sup>    | Acquisition | 109,208  | —                     |
| 2022 | Fourth  | Industrial               | Disposition | 21,536   | —                     |
| 2022 | Fourth  | Multi-suite residential  | Disposition | —        | 340                   |
| 2022 | Fourth  | Hotels                   | Disposition | —        | 616                   |
| 2022 | Third   | Hotels                   | Disposition | —        | 566                   |
| 2022 | Third   | Multi-suite residential  | Disposition | —        | 144                   |
| 2022 | Third   | Retail                   | Acquisition | 186,712  | —                     |
| 2022 | Third   | Multi-suite residential  | Acquisition | —        | 350                   |
| 2022 | Second  | Office                   | Acquisition | 163,580  | —                     |
| 2022 | Second  | Multi-suite residential  | Disposition | —        | 292                   |
| 2022 | Second  | Hotels                   | Disposition | —        | 673                   |
| 2022 | First   | Hotels                   | Disposition | —        | 184                   |
| 2021 | Fourth  | Mixed-use <sup>(2)</sup> | Acquisition | 52,000   | 299                   |
| 2021 | Fourth  | Hotels                   | Disposition | —        | 80                    |
| 2021 | Third   | Hotels                   | Disposition | —        | 379                   |
| 2021 | Third   | Retail                   | Disposition | 46,500   | —                     |

(1) The Company acquired a 50% interest in the property, total square feet is stated at 100% basis.

(2) The Company acquired the remaining 40.9% interest in a mixed-use property comprising 299 residential suites and 52,000 square feet of commercial space.

## Revenue and Net Operating Income

The regional distribution of the Company's properties serves to add stability to the Company's cash flows because it reduces the Company's vulnerability to economic fluctuations affecting any particular region. In addition, the Company's tenant mix is diversified therefore limiting its exposure to any one tenant.

Since the start of the pandemic, the Company has experienced a decline in revenue mainly at hotel and retail properties. Subsequent to the second quarter of 2021, revenue has increased mainly as a result of businesses reopening and a trend of reduced COVID-19 mandates. In addition, lower hotel revenue during the first quarter of 2021 and 2022 is seasonally impacted by the colder months. The change in foreign exchange rates and the impact of acquisition net of disposal of properties (described above) also contributed to the fluctuation in revenue during the last eight quarters.

Similar to the reasons described above, NOI over the last eight quarters has followed a similar pattern. Lower revenue (as described above) and lower NOI prior to the second quarter of 2021 was due to higher bad debt expense and operating costs resulting from the impact of COVID-19. The impact of foreign exchange rates and of acquisitions and dispositions also factor into the variance from quarter to quarter. The first quarter results (three months ended March 31) are impacted by IFRIC 21, whereby the Company records the entire annual realty tax expense for its U.S. properties on January 1, except for U.S. properties acquired during the year in which the realty taxes are not recorded in the year of acquisition. As a result, the second, third and fourth quarters typically have no realty tax expense which results in higher NOI and NOI margins. Adjusted NOI which excludes IFRIC 21 is presented in the table above to illustrate a more comparable quarter-to-quarter analysis.

**Net Income (Loss) Attributable to Common Shareholders**

Taking into account the above factors for revenue and NOI variations, the change in net income (loss) resulted from the following non-cash components:

- The Company valued the Morguard Residential REIT units (presented as a liability under IFRS) based on the market value of the TSX-listed units. During the three months ended March 31, 2020, the volatility of the stock market from the impact of the global health crisis resulted in a significant decline in the unit price of Morguard Residential REIT that resulted in a fair value gain. Subsequent to the first quarter of 2020, there has been volatility in the trading price of the Morguard Residential REIT units resulting in a fair value gain/loss recorded to net income (loss);
- The Company recorded a fair value loss on real estate properties for the year ended December 31, 2022, compared to a fair value gain for the year ended December 31, 2021, primarily due to an increase in capitalization rates at the Company's retail and office properties;
- During the years ended December 31, 2022 and 2021, the Company recorded a deferred tax expense coinciding with the fair value gains recorded on the Company's real estate properties. During the fourth quarter of 2022, the Company recorded a deferred tax recovery coinciding with the fair value losses recorded on the Company's real estate properties; and
- The Company recorded an impairment provision on hotel properties of \$17,233 and \$28,056 during the third and second quarters of 2021, respectively.

## Fourth Quarter Results 2022

### For the three months ended December 31 (In thousands of dollars)

|  | 2022               | 2021             |
|--|--------------------|------------------|
| Revenue from real estate properties        | \$235,058          | \$222,080        |
| Revenue from hotel properties              | 38,186             | 32,929           |
| Property operating expenses                |                    |                  |
| Property operating costs                   | (58,449)           | (56,288)         |
| Utilities                                  | (15,210)           | (13,591)         |
| Realty taxes                               | (10,307)           | (23,504)         |
| Hotel operating expenses                   | (32,502)           | (30,090)         |
| <b>Net operating income</b>                | <b>156,776</b>     | <b>131,536</b>   |
| <b>OTHER REVENUE</b>                       |                    |                  |
| Management and advisory fees               | 10,898             | 13,252           |
| Interest and other income                  | 5,326              | 4,420            |
|  | <b>16,224</b>      | <b>17,672</b>    |
| <b>EXPENSES</b>                            |                    |                  |
| Interest                                   | 61,457             | 54,190           |
| Property management and corporate          | 19,994             | 20,022           |
| Amortization of hotel properties and other | 6,347              | 7,846            |
|  | <b>87,798</b>      | <b>82,058</b>    |
| <b>OTHER INCOME (EXPENSE)</b>              |                    |                  |
| Fair value gain (loss), net                | (605,245)          | 94,960           |
| Equity gain (loss) from investments        | (4,826)            | 3,781            |
| Other income (expense)                     | (6,504)            | 214              |
|  | <b>(616,575)</b>   | <b>98,955</b>    |
| <b>Income (loss) before income taxes</b>   | <b>(531,373)</b>   | <b>166,105</b>   |
| Provision for (recovery of) income taxes   |                    |                  |
| Current                                    | 3,785              | 15,028           |
| Deferred                                   | (111,853)          | 37,361           |
|  | <b>(108,068)</b>   | <b>52,389</b>    |
| <b>Net income (loss) for the period</b>    | <b>(\$423,305)</b> | <b>\$113,716</b> |
| <b>Net income (loss) attributable to:</b>  |                    |                  |
| Common shareholders                        | (\$383,030)        | \$115,481        |
| Non-controlling interest                   | (40,275)           | (1,765)          |
|  | <b>(\$423,305)</b> | <b>\$113,716</b> |

The Company's net income (loss) for the three months ended December 31, 2022, decreased by \$537,021, to a net loss of \$423,305, compared to net income of \$113,716 in the fourth quarter of 2021. The decrease in net income was primarily due to the following:

- An increase in net operating income of \$25,240, primarily due to higher NOI from the residential portfolio from rental rate growth and higher occupancy as well as higher NOI from the hotel portfolio due to increased international, leisure and business travel;
- An increase in interest expense of \$7,267, mainly due to an increase in interest on mortgages payable, and on bank indebtedness, partially offset by lower interest on the Debentures, primarily due to the repayment upon maturity of the Series C unsecured debentures on September 15, 2022;
- An increase in net fair value loss of \$700,205, primarily due to a fair value decrease of \$701,448 on income producing properties primarily due to a fair value loss recorded during the fourth quarter of 2022 as a result of an increase in valuation parameters, compared to a fair value gain during the same period in 2021;
- An increase in equity loss from investments of \$8,607, mainly due to fair value losses recorded during 2022, compared to fair value gains in the same period in 2021;

- An increase in other expenses of \$6,718, primarily due to a loss on disposal of hotel properties of \$8,506 recorded during the fourth quarter of 2022; and
- A decrease in current and deferred income tax expenses of \$160,457. The decrease in deferred income tax expense is primarily a result of fair value losses on the Company's real estate properties during the fourth quarter of 2022, compared to fair value gains recorded during the same period in 2021. The decrease in current income tax expense is primarily a result of a higher taxable income on the redemption of Class C LP units in 2021.

### **SUBSEQUENT EVENT**

On February 22, 2023, Morguard Residential REIT announced a public offering, on a bought deal basis and subject to regulatory approval, of \$50,000 aggregate principal amount of 6.00% convertible unsecured subordinated debentures due March 31, 2028 (the "2023 Debentures"), excluding an over-allotment option of up to \$6,750. The 2023 Debentures will be convertible, at the option of the holder, into trust units of Morguard Residential REIT at \$24.15 per trust unit. Morguard Residential REIT also announced that it will redeem all of its outstanding 4.50% convertible unsecured subordinated debentures on March 24, 2023.

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## PART IX

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### OUTLOOK

The outlook for the North American commercial property sector is somewhat mixed, given elevated levels of macro-economic and asset-type uncertainty. The U.S. and Canadian economies are expected to expand at a modest rate in 2023, with the potential for a mild recession in the first half. The central banks of both nations have increased borrowing rates in 2022 to reduce domestic demand and outsized inflation. The delayed impacts of interest rate hikes will be felt in the first half of 2023, with economic activity slowing down significantly. Multi-suite residential rental fundamentals will remain relatively stable in 2023. Demand will stabilize, as higher interest rates and an uncertain economic backdrop force many renter families to continue to rent accommodation. Vacancy will stabilize in Canada while rising in the U.S. due to an influx of new supply. Canadian rents will continue to rise at a modest pace, as downward pressure on U.S. rents increases. The North American retail property sector will continue to stabilize over the near term, with necessities-based assets outperforming. Discounters and necessities-based retailers will lead the expansion charge. However, vacancy will remain elevated in the regional centre retail segment of the market. A weaker economic growth trend will reduce expansion activity in the office sector during 2023. Class B and C vacancy levels will continue to rise. For the most part, class A space will continue to perform well on a relative basis. In summary, the outlook for the North American commercial property sector in 2023 is mixed, due in large part to an increasingly uncertain macro-economic outlook and asset-specific challenges.

The Company's strength stems from conservative financial leverage, significant cash retention and our highly diversified cash flow streams.

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## CONSOLIDATED FINANCIAL STATEMENTS

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## MANAGEMENT'S REPORT TO SHAREHOLDERS

The consolidated financial statements of Morguard Corporation (the "Company" or "Morguard") have been prepared by management in accordance with International Financial Reporting Standards ("IFRS"). Management is responsible for the information in these consolidated financial statements and other sections of this annual report.

Management maintains a system of internal controls to provide reasonable assurance that the Company's assets are safeguarded and to facilitate the preparation of relevant, reliable and timely financial information. Where necessary, management uses its judgment to make estimates required to ensure fair and consistent presentation of this information. Management recognizes its responsibility for conducting the Company's affairs in compliance with applicable laws and proper standards of conduct.

As at December 31, 2022, the Chief Executive Officer and Chief Financial Officer evaluated, or caused the evaluation of under their direct supervision, the disclosure controls and procedures and the internal controls over financial reporting (as defined in Multilateral Instrument 52-109, *Certification of Disclosure in Issuers' Annual and Interim Filings*) and, based on that assessment, determined that the disclosure controls and procedures were designed and operating effectively and the internal controls over financial reporting were designed and operating effectively.

The Audit Committee of the Board of Directors of the Company, consisting solely of independent directors, has reviewed the consolidated financial statements, the report to shareholders of the external auditors, Ernst & Young LLP, and the management's discussion and analysis with management and recommended their approval to the Board of Directors. The Board of Directors has approved the consolidated financial statements.

Ernst & Young LLP, as independent auditors, have conducted the audits in accordance with Canadian generally accepted auditing standards and have had full access to the Audit Committee, with and without management being present.

*(Signed) "K. Rai Sahi"*

K. Rai Sahi  
Chief Executive Officer

*(Signed) "Paul Miatello"*

Paul Miatello  
Chief Financial Officer, Senior Vice President

## INDEPENDENT AUDITOR'S REPORT

### To the shareholders of Morguard Corporation

#### Opinion

We have audited the consolidated financial statements of Morguard Corporation (the "Company"), which comprise the consolidated balance sheets as at December 31, 2022 and 2021, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in shareholders' equity and consolidated statements of cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2022 and 2021, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards ("IFRS").

#### Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the consolidated financial statements of the current period. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



## Valuation of Real Estate Properties

Morguard Corporation's real estate portfolio comprises income producing properties, properties under development and land held for development with a fair value of \$10.6 billion which represents 90.1% of total assets at December 31, 2022.

Fair value of real estate properties is based on external and internal valuations, carried out by third party and certified staff appraisers respectively, using recognized valuation techniques. The valuation methodology for real estate properties is primarily based on an income approach, utilizing the direct capitalization method and the discounted cash flow method. Recent real estate transactions with characteristics and locations similar to the Company's assets are also considered when developing the valuations.

Note 2 of the consolidated financial statements describes the accounting policy for real estate properties, including the valuation method and valuation inputs.

Note 4 of the consolidated financial statements discloses the sensitivity of the fair value of income producing properties to a change in capitalization rates.

The valuation of the Company's real estate property portfolio is a key audit matter given the inherently subjective nature of significant assumptions including discount rates, capitalization rates, terminal capitalization rates, and stabilized cash flows or stabilized net operating income, as applicable, which are based on vacancy and leasing assumptions. These assumptions are influenced by property-specific characteristics including location, type and quality of the properties and tenancy agreements.

With the assistance of our real estate valuation specialists, we evaluated the appropriateness of the underlying valuation methodology, and performed the following audit procedures, among others:

- We assessed the competence and objectivity of management's valuation team, and any third-party appraisers engaged, by reviewing the qualifications and expertise of the individuals involved in the preparation and review of the valuations.
- We selected a sample of properties where either the fair value change from prior year or significant assumptions fell outside our expectations, based on our understanding of the geographical real estate market for the specific asset type. For this sample of real estate properties, we evaluated the significant assumptions, including discount rates, capitalization rates, terminal capitalization rates, and stabilized cash flows or stabilized net operating income, as applicable, which are based on vacancy and leasing assumptions, by comparison to the expected real estate market benchmark range for similar assets and tenancies, in similar locations. We also considered whether there were any additional asset-specific characteristics that may impact the significant assumptions utilized and that these were appropriately considered in the overall assessment of fair value.
- We assessed the accuracy of management's historical fair value estimates through comparison to transactions to acquire and dispose of interests in real estate properties completed by the Company during the year.
- We evaluated the Company's critical accounting policies and related

|   |   |
|---|---|
|   | disclosures in the consolidated financial statements to assess appropriateness and conformity with IFRS.  |
| <b>De facto Control of Morguard North American Residential Real Estate Investment Trust</b>   |   |
| <p>As at December 31, 2022 the Company owns a 44.7% effective interest in Morguard North American Residential Real Estate Investment Trust (“MRG”) through its ownership of 7,944,166 Units and 17,223,090 Class B LP Units. The investment is consolidated on the basis of de facto control in accordance with IFRS 10.</p> <p>Note 2 of the consolidated financial statements describes the accounting policy in relation to consolidation and non-controlling interests.</p> <p>Note 3 of the consolidated financial statements details the de facto control considerations.</p> <p>The consolidation of the Company’s investment in MRG on the basis of de facto control is a key audit matter given the materiality of the investment and the judgment involved in the assessment of the de facto control conclusion. Management’s key considerations for concluding that the Company controls MRG include the significant interest the Company has in the MRG’s voting rights, the wide ownership dispersion of the remaining units of MRG, the Company’s ability to nominate a minimum number of MRG’s trustees, the overlap in executive management of the Company and MRG, and that MRG is significantly dependent on the Company as a result of existing service agreements.</p> <p>Due to the judgement and subjectivity involved in this assessment, changes in the facts and circumstances could lead to the potential risk that the Company does not control MRG and, as a result, the financial statement presentation and disclosure of the Company’s investment in MRG would be materially impacted.</p> | <p>In order to assess the Company’s ability to direct the relevant activities of MRG, we performed the following audit procedures, among others:</p> <ul style="list-style-type: none"> <li>• We assessed the Company’s ownership and voting rights of MRG.</li> <li>• We assessed the Company’s ability to appoint or approve a minimum number of MRG’s trustees.</li> <li>• We considered MRG’s key management roles, including evaluating related party transactions.</li> <li>• We assessed existing service agreements for property management, asset management, debt financing and acquisitions to assess the significance of MRG’s dependency on the Company.</li> <li>• We reviewed the relevant notes to the year-end consolidated financial statements to assess whether the disclosures appropriately identify relevant judgments and assumptions made by management in concluding that they maintain de facto control over MRG.</li> </ul> |

## **Other information**

Management is responsible for the other information. The other information comprises:

- Management's Discussion and Analysis
- The information, other than the consolidated financial statements and our auditor's report thereon, in the Annual Report

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

The Annual Report is expected to be made available to us after the date of the auditor's report. If based on the work we will perform on this other information, we conclude there is a material misstatement of other information, we are required to report that fact to those charged with governance.

## **Responsibilities of management and those charged with governance for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## **Auditor's responsibilities for the audit of the consolidated financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Kim Tang.

The logo for Ernst & Young LLP, featuring the company name in a stylized, cursive script.

Chartered Professional Accountants  
Licensed Public Accountants

Toronto, Canada  
February 23, 2023

## BALANCE SHEETS

In thousands of Canadian dollars

| As at December 31                           | Note | 2022                | 2021                |
|---|------|---------------------|---------------------|
| <b>ASSETS</b>                               |      |                     |                     |
| <b>Non-current assets</b>                   |      |                     |                     |
| Real estate properties                      | 4    | \$10,551,074        | \$10,244,875        |
| Hotel properties                            | 5    | 337,239             | 457,153             |
| Equity-accounted and other fund investments | 7    | 120,347             | 144,208             |
| Other assets                                | 8    | 357,466             | 355,328             |
|   |      | <b>11,366,126</b>   | <b>11,201,564</b>   |
| <b>Current assets</b>                       |      |                     |                     |
| Amounts receivable                          | 9    | 80,159              | 63,971              |
| Prepaid expenses and other                  | 4    | 147,159             | 53,352              |
| Cash  |      | 111,808             | 173,656             |
|   |      | <b>339,126</b>      | <b>290,979</b>      |
|   |      | <b>\$11,705,252</b> | <b>\$11,492,543</b> |
| <b>LIABILITIES AND EQUITY</b>               |      |                     |                     |
| <b>Non-current liabilities</b>              |      |                     |                     |
| Mortgages payable                           | 10   | \$3,876,135         | \$3,971,697         |
| Debentures payable                          | 11   | 541,283             | 795,319             |
| Lease liabilities                           | 13   | 170,934             | 166,531             |
| Morguard Residential REIT units             | 12   | 454,425             | 496,024             |
| Deferred income tax liabilities             | 22   | 821,443             | 784,776             |
|   |      | <b>5,864,220</b>    | <b>6,214,347</b>    |
| <b>Current liabilities</b>                  |      |                     |                     |
| Mortgages payable                           | 10   | 766,016             | 656,271             |
| Debentures payable                          | 11   | 254,954             | 199,830             |
| Loans payable                               | 21   | 5,000               | —                   |
| Accounts payable and accrued liabilities    | 14   | 245,285             | 240,309             |
| Bank indebtedness                           | 15   | 184,306             | 8,039               |
|   |      | <b>1,455,561</b>    | <b>1,104,449</b>    |
| <b>Total liabilities</b>                    |      | <b>7,319,781</b>    | <b>7,318,796</b>    |
| <b>EQUITY</b>                               |      |                     |                     |
| Shareholders' equity                        |      | 3,865,254           | 3,632,176           |
| Non-controlling interest                    |      | 520,217             | 541,571             |
| <b>Total equity</b>                         |      | <b>4,385,471</b>    | <b>4,173,747</b>    |
|   |      | <b>\$11,705,252</b> | <b>\$11,492,543</b> |

### Contingencies

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See accompanying notes to the consolidated financial statements.

### On behalf of the Board:

(Signed) "K. Rai Sahi"

K. Rai Sahi,  
Director

(Signed) "Bruce K. Robertson"

Bruce K. Robertson,  
Director

## STATEMENTS OF INCOME

In thousands of Canadian dollars, except per common share amounts

| For the years ended December 31                     | Note     | 2022             | 2021             |
|---|----------|------------------|------------------|
| Revenue from real estate properties                 | 17       | \$916,517        | \$852,692        |
| Revenue from hotel properties                       | 17       | 162,169          | 123,916          |
| Property operating expenses                         |          |                  |                  |
| Property operating costs                            | 9        | (221,782)        | (199,599)        |
| Utilities   |          | (63,086)         | (55,845)         |
| Realty taxes  |          | (129,142)        | (136,992)        |
| Hotel operating expenses                            | 9        | (128,039)        | (96,172)         |
| <b>Net operating income</b>                         |          | <b>536,637</b>   | <b>488,000</b>   |
| <b>OTHER REVENUE</b>                                |          |                  |                  |
| Management and advisory fees                        | 17       | 41,339           | 45,302           |
| Interest and other income                           | 8        | 16,650           | 22,934           |
|   |          | <b>57,989</b>    | <b>68,236</b>    |
| <b>EXPENSES</b>                                     |          |                  |                  |
| Interest  | 18       | 229,335          | 220,312          |
| Property management and corporate                   | 9, 16(c) | 77,613           | 80,201           |
| Amortization of hotel properties and other          |          | 26,514           | 32,499           |
| Provision for impairment                            | 5        | —                | 45,289           |
|   |          | <b>333,462</b>   | <b>378,301</b>   |
| <b>OTHER INCOME (EXPENSE)</b>                       |          |                  |                  |
| Fair value gain (loss), net                         | 19       | (120,905)        | 201,585          |
| Equity income from investments                      | 7        | 1,207            | 24,017           |
| Other income (expense)                              | 20       | (6,006)          | 4,565            |
|   |          | <b>(125,704)</b> | <b>230,167</b>   |
| <b>Income before income taxes</b>                   |          | <b>135,460</b>   | <b>408,102</b>   |
| Provision for income taxes                          | 22       |                  |                  |
| Current   |          | 9,822            | 22,018           |
| Deferred  |          | 13,386           | 129,463          |
|   |          | <b>23,208</b>    | <b>151,481</b>   |
| <b>Net income for the year</b>                      |          | <b>\$112,252</b> | <b>\$256,621</b> |
| <b>Net income (loss) attributable to:</b>           |          |                  |                  |
| Common shareholders                                 |          | \$122,771        | \$249,760        |
| Non-controlling interest                            |          | (10,519)         | 6,861            |
|   |          | <b>\$112,252</b> | <b>\$256,621</b> |
| <b>Net income per common share attributable to:</b> |          |                  |                  |
| Common shareholders - basic and diluted             | 23       | \$11.08          | \$22.50          |

See accompanying notes to the consolidated financial statements.

## STATEMENTS OF COMPREHENSIVE INCOME

In thousands of Canadian dollars

| For the years ended December 31  | Note  | 2022             | 2021      |
|--|-------|------------------|-----------|
| <b>Net income for the year</b>   |       | <b>\$112,252</b> | \$256,621 |
| <b>OTHER COMPREHENSIVE INCOME</b>                                      |       |                  |           |
| <b>Items that may be reclassified subsequently to net income:</b>      |       |                  |           |
| Unrealized foreign currency translation gain (loss)                    |       | 156,733          | (4,944)   |
| Deferred income tax recovery (provision)                               | 22(b) | (24,309)         | 494       |
|  |       | <b>132,424</b>   | (4,450)   |
| <b>Items that will not be reclassified subsequently to net income:</b> |       |                  |           |
| Actuarial gain (loss) on defined benefit pension plans                 | 25    | (7,876)          | 29,417    |
| Deferred income tax recovery (provision)                               | 22(b) | 2,009            | (7,610)   |
|  |       | <b>(5,867)</b>   | 21,807    |
| Other comprehensive income   |       | <b>126,557</b>   | 17,357    |
| <b>Total comprehensive income for the year</b>                         |       | <b>\$238,809</b> | \$273,978 |
| <b>Total comprehensive income (loss) attributable to:</b>              |       |                  |           |
| Common shareholders  |       | <b>\$243,158</b> | \$267,395 |
| Non-controlling interest   |       | <b>(4,349)</b>   | 6,583     |
|  |       | <b>\$238,809</b> | \$273,978 |

See accompanying notes to the consolidated financial statements.

## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

In thousands of Canadian dollars

|   | Note  | Retained Earnings  | Accumulated Other Comprehensive Income | Share Capital    | Total Shareholders' Equity | Non-controlling Interest | Total              |
|---|-------|--------------------|--|------------------|----------------------------|--------------------------|--------------------|
| Shareholders' equity, January 1, 2021                   |       | \$3,109,092        | \$162,318                              | \$100,942        | \$3,372,352                | \$540,346                | \$3,912,698        |
| Changes during the year:                                |       |                    |  |                  |                            |                          |                    |
| Net income  |       | 249,760            | —                                      | —                | 249,760                    | 6,861                    | 256,621            |
| Other comprehensive income (loss)                       |       | —                  | 17,635                                 | —                | 17,635                     | (278)                    | 17,357             |
| Dividends   |       | (6,660)            | —                                      | —                | (6,660)                    | —                        | (6,660)            |
| Distributions   |       | —                  | —                                      | —                | —                          | (9,571)                  | (9,571)            |
| Issuance of common shares                               |       | —                  | —                                      | 68               | 68                         | —                        | 68                 |
| Repurchase of common shares                             |       | (926)              | —                                      | (81)             | (1,007)                    | —                        | (1,007)            |
| Equity component of convertible debentures              |       | —                  | —                                      | —                | —                          | 4,213                    | 4,213              |
| Tax impact of increase in subsidiary ownership interest |       | 28                 | —                                      | —                | 28                         | —                        | 28                 |
| <b>Shareholders' equity, December 31, 2021</b>          |       | <b>\$3,351,294</b> | <b>\$179,953</b>                       | <b>\$100,929</b> | <b>\$3,632,176</b>         | <b>\$541,571</b>         | <b>\$4,173,747</b> |
| Changes during the year:                                |       |                    |  |                  |                            |                          |                    |
| Net income (loss)                                       |       | 122,771            | —                                      | —                | 122,771                    | (10,519)                 | 112,252            |
| Other comprehensive income                              |       | —                  | 120,387                                | —                | 120,387                    | 6,170                    | 126,557            |
| Dividends   | 16(a) | (6,648)            | —                                      | —                | (6,648)                    | —                        | (6,648)            |
| Distributions   |       | —                  | —                                      | —                | —                          | (8,470)                  | (8,470)            |
| Issuance of common shares                               | 16(a) | —                  | —                                      | 27               | 27                         | —                        | 27                 |
| Repurchase of common shares                             | 16(a) | (7,761)            | —                                      | (717)            | (8,478)                    | —                        | (8,478)            |
| Change in ownership of Morguard REIT                    | 16(b) | 6,000              | —                                      | —                | 6,000                      | (8,535)                  | (2,535)            |
| Tax impact of increase in subsidiary ownership interest |       | (981)              | —                                      | —                | (981)                      | —                        | (981)              |
| <b>Shareholders' equity, December 31, 2022</b>          |       | <b>\$3,464,675</b> | <b>\$300,340</b>                       | <b>\$100,239</b> | <b>\$3,865,254</b>         | <b>\$520,217</b>         | <b>\$4,385,471</b> |

See accompanying notes to the consolidated financial statements.



## STATEMENTS OF CASH FLOWS

In thousands of Canadian dollars

| For the years ended December 31                                | Note         | 2022             | 2021      |
|--|--------------|------------------|-----------|
| <b>OPERATING ACTIVITIES</b>                                    |              |                  |           |
| Net income for the year  |              | <b>\$112,252</b> | \$256,621 |
| Add (deduct) items not affecting cash                          | 24(a)        | <b>160,263</b>   | (31,932)  |
| Distributions from equity-accounted and other fund investments | 7            | <b>7,908</b>     | 3,523     |
| Additions to tenant incentives and leasing commissions         | 4            | <b>(8,553)</b>   | (9,907)   |
| Net change in operating assets and liabilities                 | 24(b)        | <b>(19,016)</b>  | 47,138    |
| <b>Cash provided by operating activities</b>                   |              | <b>252,854</b>   | 265,443   |
| <b>INVESTING ACTIVITIES</b>                                    |              |                  |           |
| Additions to real estate properties and tenant improvements    | 4            | <b>(407,524)</b> | (160,420) |
| Additions to hotel properties                                  | 5            | <b>(6,601)</b>   | (10,444)  |
| Additions to capital and intangible assets                     |              | <b>(1,664)</b>   | (677)     |
| Investment in properties under development                     | 4            | <b>(16,508)</b>  | (7,245)   |
| Proceeds from the sale of real estate properties, net          | 4            | <b>256,730</b>   | 18,421    |
| Proceeds from the sale of hotel properties, net                | 5            | <b>97,335</b>    | 22,287    |
| Decrease (increase) in mortgages and loans receivable          |              | <b>(26,977)</b>  | 564       |
| Proceeds from disposition of marketable securities             | 8            | <b>—</b>         | 14,200    |
| Investment in equity-accounted and other fund investments, net | 7            | <b>20,700</b>    | (2,303)   |
| <b>Cash used in investing activities</b>                       |              | <b>(84,509)</b>  | (125,617) |
| <b>FINANCING ACTIVITIES</b>                                    |              |                  |           |
| Proceeds from new mortgages                                    |              | <b>887,871</b>   | 881,680   |
| Financing costs on new mortgages                               |              | <b>(4,579)</b>   | (9,833)   |
| Repayment of mortgages   |              |                  |           |
| Principal instalment repayments                                |              | <b>(131,112)</b> | (122,981) |
| Repayments on maturity   |              | <b>(717,778)</b> | (443,141) |
| Repayments due to mortgage extinguishments                     | 4, 5         | <b>(136,829)</b> | —         |
| Principal payment of lease liabilities                         |              | <b>(1,732)</b>   | (1,756)   |
| Proceeds from bank indebtedness                                |              | <b>327,626</b>   | 305,233   |
| Repayment of bank indebtedness                                 |              | <b>(151,601)</b> | (453,996) |
| Proceeds from issuance of debentures payable, net of costs     | 11(b)        | <b>—</b>         | 94,787    |
| Redemption of debentures payable                               | 11(a), 11(b) | <b>(200,000)</b> | (315,000) |
| Proceeds from (repayments of) loans payable, net               |              | <b>5,000</b>     | (20,000)  |
| Dividends paid   |              | <b>(6,621)</b>   | (6,592)   |
| Distributions to non-controlling interest, net                 |              | <b>(8,846)</b>   | (9,190)   |
| Common shares repurchased for cancellation                     | 16(a)        | <b>(8,478)</b>   | (1,007)   |
| Investment in subsidiaries                                     | 16(b)        | <b>(2,535)</b>   | —         |
| Increase in restricted cash                                    | 4            | <b>(84,875)</b>  | (4,835)   |
| <b>Cash used in financing activities</b>                       |              | <b>(234,489)</b> | (106,631) |
| <b>Net increase (decrease) in cash during the year</b>         |              | <b>(66,144)</b>  | 33,195    |
| Net effect of foreign currency translation on cash balance     |              | <b>4,296</b>     | (1,627)   |
| Cash, beginning of year  |              | <b>173,656</b>   | 142,088   |
| <b>Cash, end of year</b>                                       |              | <b>\$111,808</b> | \$173,656 |

See accompanying notes to the consolidated financial statements.

## NOTES

For the years ended December 31, 2022 and 2021

In thousands of Canadian dollars, except per common share and unit amounts and unless otherwise noted

### NOTE 1

#### NATURE AND DESCRIPTION OF COMPANY

Morguard Corporation (the “Company” or “Morguard”) is a real estate investment and management company formed under the laws of Canada. Morguard’s principal activities include property ownership, development and investment advisory services. Property ownership encompasses interests in multi-suite residential, commercial and hotel properties located in Canada and the United States. The common shares of the Company trade on the Toronto Stock Exchange (“TSX”) under the symbol “MRC”. The Company’s head office is located at 55 City Centre Drive, Suite 1000, Mississauga, Ontario, L5B 1M3.

### NOTE 2

#### STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”). The consolidated financial statements were approved and authorized for issue by the Board of Directors on February 23, 2023.

#### Basis of Presentation

The Company’s consolidated financial statements are prepared on a going concern basis and have been presented in Canadian dollars rounded to the nearest thousand unless otherwise indicated. The consolidated financial statements are prepared on a historical cost basis, except for real estate properties and certain financial instruments that are measured at fair value. The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements unless otherwise indicated.

#### Basis of Consolidation

The consolidated financial statements include the financial statements of the Company, as well as the entities that are controlled by the Company (“subsidiaries”). The Company controls an entity when the Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date of acquisition or the date on which the Company obtains control and are deconsolidated from the date that control ceases. Intercompany transactions, balances, unrealized losses and unrealized gains on transactions between the Company and its subsidiaries are eliminated.

#### Non-controlling Interests and MRG Convertible Debentures

Non-controlling interests represent equity interests in subsidiaries that are not attributable to the Company. For all of the Company’s subsidiaries, with the exception of Morguard North American Residential Real Estate Investment Trust (“Morguard Residential REIT” or “MRG”), the share of the net assets of the subsidiaries that is attributable to non-controlling interest is presented as a component of equity.

The units of Morguard Residential REIT are redeemable at the option of the holder and, therefore, are considered puttable instruments that meet the definition of a financial liability under International Accounting Standard 32, Financial Instruments - Presentation (“IAS 32”). Whereas certain exceptions in IAS 32 allow Morguard Residential REIT to classify the units as equity in its own balance sheet, this exception is not available to the Company, and therefore the non-controlling interest that these units represent is classified as a liability in the consolidated financial statements of the Company and is measured at fair value, which is based on the units’ redemption amount, with changes in the redemption amount recorded in the consolidated statements of income in the period of the change.

Similarly, the conversion feature component of the convertible debentures issued by Morguard Residential REIT also meets the definition of a financial liability and is recorded in the consolidated balance sheets as a liability, measured at fair value based on the Black-Scholes option pricing model, with changes in fair value recognized in the consolidated statements of income. Any directly attributable transaction costs were allocated to the debt and conversion components of the convertible debentures in proportion to their initial carrying amounts, with the portion allocated to the conversion component expensed immediately.

### Real Estate Properties

Real estate properties include residential, retail, office and industrial properties held to earn rental income and for capital appreciation and properties or land that are being constructed or developed for future use as income producing properties.

### Income Producing Properties

Income producing property that is acquired as an asset purchase and not as a business combination is recorded initially at cost, including transaction costs. Transaction costs include transfer taxes, professional fees for legal and other services and initial leasing commissions, of which transfer taxes and professional fees represent the majority of the costs.

Subsequent to initial recognition, income producing properties are recorded at fair value. The changes in fair value for each reporting period will be recorded in the consolidated statements of income. In order to avoid double counting, the carrying value of income producing properties includes straight-line rent receivable, tenant improvements, tenant incentives, capital expenditures and direct leasing costs since these amounts are incorporated in the appraised values of the real estate properties. Fair value is based on external and internal valuations using recognized valuation techniques, including the direct capitalization of income and discounted cash flow methods. Recent real estate transactions with characteristics and location similar to the Company's assets are also considered.

Tenant improvements include costs incurred to meet the Company's lease obligations and are classified as either tenant improvements owned by the landlord or tenant incentives. When the obligation is determined to be an improvement that benefits the landlord and is owned by the landlord, the improvement is accounted for as a capital expenditure and included in the carrying amount of income producing properties in the consolidated balance sheets.

Leasing costs include incremental costs associated with leasing activities such as external leasing commissions. These costs are included in the carrying amount of income producing properties in the consolidated balance sheets.

### Properties Under Development

The cost of properties under development includes all expenditures incurred in connection with the acquisition, including all direct development costs, realty taxes and other costs to prepare it for its productive use and borrowing costs directly attributable to the development. Borrowing costs associated with direct expenditures on properties under development or redevelopment are capitalized. Borrowing costs are also capitalized on the purchase cost of a site or property acquired specifically for redevelopment in the short term if the activities necessary to prepare the asset for development or redevelopment are in progress. Borrowing costs are capitalized from the commencement of the development until the date of practical completion. The capitalization of borrowing costs is suspended if there are prolonged periods when development activity is interrupted. The Company considers practical completion to have occurred when the property is capable of operating in the manner intended by management. Generally, this consideration occurs on completion of construction and receipt of all necessary occupancy and other material permits. Where the Company has pre-leased space as of or prior to the start of the development and the lease requires the Company to construct tenant improvements that enhance the value of the property, practical completion is considered to occur on completion of such improvements.

Real estate properties under development are measured at fair value, with changes in fair value being recognized in the consolidated statements of income when fair value can be reliably determined.

### Hotel Properties

Hotel properties comprise land, buildings, furniture, fixtures and equipment, and other and are stated at cost less accumulated amortization and any impairment losses. The application of this policy requires an estimate of the useful life of the asset and its residual value. The revenue and operating expenses of the hotel properties are included within net operating income in the consolidated statements of income.

The Company provides for amortization of hotel properties so as to apply the cost of the assets over the estimated useful lives as follows:

|                                   | Method        | Rate          |
|-----------------------------------|---------------|---------------|
| Buildings                         | Straight-line | 40 years      |
| Furniture, fixtures and equipment | Straight-line | 5 to 10 years |
| Other                             | Straight-line | 5 to 10 years |

### Impairment of Non-financial Assets

The Company assesses at the end of each reporting period whether there is any indication that an asset may be impaired. Property and equipment and investments in joint arrangements are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. Assets, including goodwill, that do not generate largely independent cash inflows are combined into cash-generating units. Cash-generating units to which goodwill has been allocated are tested for impairment at least annually and whenever there is an indication that the cash-generating unit may be impaired. If the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount. Recoverable amount is the greater of fair value less costs to sell or value-in-use. Value-in-use is assessed based on estimated future cash flows discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount and is recorded as an expense.

Assets or cash-generating units that have been impaired in prior periods are tested for possible reversal of impairment whenever events or changes in circumstances indicate that the impairment has reversed. If the impairment has reversed, the carrying amount of the asset or cash-generating unit (excluding goodwill) is increased to its recoverable amount but not beyond the carrying amount that would have been determined had no impairment loss been recognized for the asset in the prior periods. A reversal of an impairment loss is recognized in net income. Impairment losses for goodwill are not revalued.

### Interests in Joint Arrangements

The Company reviews its interests in joint arrangements and accounts for those joint arrangements in which the Company is entitled only to the net assets of the arrangement as joint ventures using the equity method of accounting, and for those joint arrangements in which the Company is entitled to its share of the assets and liabilities as joint operations and recognizes its rights to and obligations of the assets, liabilities, revenue and expenses of the joint operation.

### Investments in Associates

Associates are entities over which the Company has significant influence but not control or joint control, generally accompanying an ownership of between 20% and 50% of the voting rights. However, determining significant influence is a matter of judgment and specific circumstances and, from time to time, the Company may hold an interest of less than 20% and exert significant influence through representation on the board of directors, through direction of management or through contractual agreements.

Investments in associates are accounted for using the equity method, whereby the investment is initially recognized at cost, and the carrying amount is increased or decreased to recognize the investor's share of the profit or loss of the investee. The Company determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Company calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, and recognizes the amount in the consolidated statements of income and comprehensive income.

### Goodwill

On acquisition of a business, the underlying fair value of net identifiable tangible and intangible assets is determined, and goodwill is recognized as the excess of the purchase price over this amount. Goodwill is not amortized.

### Capital Assets

Capital assets include the following assets, which are stated at cost and amortized over their estimated useful lives using the following rates and methods:

|  | Method        | Rate                   |
|--|---------------|------------------------|
| Building (owner-occupied property)                 | Straight-line | 40 years               |
| Furniture, fixtures, office and computer equipment | Straight-line | 5 to 10 years          |
| Leasehold improvements                             | Straight-line | Over term of the lease |

### Intangible Assets

The Company's intangible assets comprise the cost of self-built management information systems and computer application software that is initially recognized at cost and amortized over an estimated 5- to 10-year useful life on a straight-line basis.

### Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, balances with banks, and short-term deposits with remaining maturities at the time of acquisition of three months or less. Bank borrowings are considered to be financing activities.

### Financial Instruments

#### Recognition and Measurement of Financial Instruments

Financial assets must be classified and measured on the basis of both the business model in which the assets are managed and the contractual cash flow characteristics of the asset. Financial assets subsequent to initial recognition are classified and measured based on three categories: amortized cost, fair value through other comprehensive income ("FVTOCI") and fair value through profit or loss ("FVTPL"). Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Initially, all financial assets and financial liabilities are recorded in the consolidated balance sheets at fair value. After initial recognition, the effective interest related to financial assets and liabilities measured at amortized cost and the gain or loss arising from the change in the fair value of financial assets or liabilities classified as FVTPL are included in net income for the year in which they arise. At each consolidated balance sheet date, financial assets measured at amortized cost or at FVTOCI, except for investment in equity instruments, require an impairment analysis using the expected credit loss model ("ECL model") to determine the expected credit losses using judgment determined on a probability weighting basis.

#### *Expected Credit Loss*

The Company utilizes the simplified approach to measure expected credit losses ("ECL") under IFRS 9, Financial Instruments ("IFRS 9"), which requires the Company to recognize a lifetime expected credit loss allowance on all receivables at each reporting date.

Under the simplified approach, consideration is given to factors such as credit risk characteristics and the days past due as well as current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Company has identified the COVID-19 pandemic and government's response actions to be relevant factors in these assessments. As at December 31, 2022, the Company's ECL includes estimates of the uncertainty of the recoverability of tenant receivables, short-term rent deferrals, rent reductions provided to tenants related to past due rents, and all other receivable balances. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are reversed in the consolidated statements of income.

The Company accounts for rental abatements related to past due rents in connection with tenants experiencing financial hardship as a result of COVID-19 under the derecognition rules of IFRS 9. Financial assets, such as trade receivables, are derecognized when all or a portion of outstanding amounts will be forgiven or abated and no further collection activities will be pursued. The forgiveness or abatement of the tenant receivable is recognized in the period that the Company forgoes the contractual right to all or a portion of the outstanding receivable and is recognized as bad debt expense in the consolidated statements of income.

The following summarizes the Company's classification and measurement of financial assets and liabilities:

**Financial Assets**

|                                     |                |
|-------------------------------------|----------------|
| Investment in real estate funds     | FVTPL          |
| Investment in marketable securities | FVTPL          |
| Finance lease receivable            | Amortized cost |
| Mortgages and loans receivable      | Amortized cost |
| Amounts receivable                  | Amortized cost |
| Restricted cash                     | Amortized cost |
| Cash                                | Amortized cost |

**Financial Liabilities**

|   |                |
|---|----------------|
| Mortgages payable                                   | Amortized cost |
| Unsecured debentures                                | Amortized cost |
| Convertible debentures, excluding conversion option | Amortized cost |
| Loans payable                                       | Amortized cost |
| Accounts payable and accrued liabilities            | Amortized cost |
| Lease liabilities                                   | Amortized cost |
| Bank indebtedness                                   | Amortized cost |
| Conversion option of MRG convertible debentures     | FVTPL          |
| Morguard Residential REIT units                     | FVTPL          |

**Transaction Costs**

Transaction costs are incremental costs directly related to the acquisition of a financial asset or the issuance of a financial liability.

Direct and indirect financing costs that are attributable to the issue of financial liabilities measured at amortized cost are presented as a reduction from the carrying amount of the related debt and are amortized using the effective interest rate method over the term of the related debt. These costs include interest, amortization of discounts or premiums relating to borrowings, fees and commissions paid to lenders, agents, brokers and advisers, and transfer taxes and duties that are incurred in connection with the arrangement of borrowings.

**Fair Value**

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either: (i) in the principal market for the asset or liability; or (ii) in the absence of a principal market, in the most advantageous market for the asset or liability.

Fair value measurements recognized in the consolidated balance sheets are categorized using a fair value hierarchy that reflects the significance of inputs used in determining the fair values:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on observable market data.
- Level 3: Valuation techniques for which any significant input is not based on observable market data.

Each type of fair value measurement is categorized based on the lowest level input that is significant to the fair value measurement in its entirety.

**Lease Liabilities**

In accordance with IFRS 16, Leases ("IFRS 16"), at the commencement date of a lease, the Company will recognize a liability to make lease payments and an asset representing the right to use the underlying asset during the lease term. Certain right-of-use assets related to land leases meet the definition of investment property under IAS 40, Investment Property; therefore, the fair value model is applied to those assets. Interest expense on the lease liability and the depreciation expense or fair value gain (loss) on the right-of-use asset, depending on the balance sheet

classification of the asset, is recognized separately. The Company applies the recognition exemptions for leases of low-value assets and short-term leases.

Right-of-use assets not meeting the definition of an investment property are measured at cost less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use asset is depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

The Company measures lease liabilities at the present value of lease payments to be made over the lease term. In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed-lease payments or a change in the assessment to purchase the underlying asset.

## Revenue Recognition

### Revenue from Real Estate Properties

Revenue recognition under a lease commences when a tenant has a right to use the leased asset, and revenue is recognized when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has not transferred substantially all of the risks and benefits of ownership of its income producing properties and, therefore, accounts for leases with its tenants as operating leases.

Rental income from tenants under leases include lease components within the scope of IFRS 16, and are comprised of rental income, percentage participation rents, lease cancellation fees, leasing concessions and property taxes and insurance recoveries. Rental income is accounted for on a straight-line basis over the lease terms. Percentage participation rents are accrued based on sales estimates submitted by tenants if the tenant anticipates attaining the minimum sales level stipulated in the tenant lease. Property tax and insurance recoveries are recognized as income in the period in which they are earned.

The Company accounts for stepped rents and free rent periods on a straight-line basis, which are reflected in the consolidated balance sheets in the carrying value of real estate properties and recognized in the consolidated statements of income over the initial term of the lease. Any suite-specific incentives offered or initial direct costs incurred in negotiating and arranging an operating lease are reflected in the consolidated balance sheets in the carrying value of income producing properties and are amortized over the term of the operating lease and recognized in the consolidated statements of income on a straight-line basis.

Common area maintenance recoveries are considered non-lease components and within the scope of IFRS 15, Revenue from Contracts with Customers ("IFRS 15"). The performance obligation for the recovery of common area maintenance is satisfied over time. The Company receives variable consideration for common area maintenance recoveries under net leases to the extent costs have been incurred, and revenue is recognized on this basis, as this is the best estimate of amounts earned over the period these services are performed. Revenue is constrained by actual costs incurred and any restrictions in the lease contracts.

Property management and ancillary services are considered non-lease components and within the scope of IFRS 15. The performance obligation for property management and ancillary services is satisfied over time. Rents charged to tenants, primarily at the Company's residential properties are generally charged on a gross basis, inclusive of property management and ancillary services.

The Company applies judgment about the nature, amount, timing and uncertainty of revenue and cash flows arising from a contract with a customer. If a contract is identified as containing more than one performance obligation, the Company allocates the total transaction price to each performance obligation in an amount based on an expected cost plus a margin approach.

**Revenue from Hotel Properties**

Revenue from hotel properties relates to all revenue received from guests by owned hotels. The services rendered, including room rentals, food and beverage sales and other ancillary services, are distinct performance obligations, for which prices invoiced to the guests are representative of their standalone selling prices. These obligations are fulfilled over time when they relate to room rentals, that is over the stay within the hotel, and at a point in time for other goods or services, when they have been delivered or rendered.

**Management and Advisory Fees**

The Company provides management and advisory services to co-owners, partners and third parties for which it earns market-based fees. Management and advisory fees are primarily property and asset management revenue streams, which include base property and asset management fees, leasing fees, acquisition and disposition fees, project and development fees, and various other consulting fees.

Fees for base property and asset management services, and project and development services are generally recognized as revenue over the period of performance of those services, when the property owners simultaneously receive and consume the benefits provided. The Company elects the practical expedient to recognize revenue based on amounts invoiced to the customer, when this method of measuring progress best depicts the performance provided. Invoicing is based on contractual prices, which represent the standalone selling prices of specified promised services. Variable consideration depending on the occurrence of uncertain future events are estimated using the most likely amount method, based on all reasonably available information, and are, if need be, capped at the minimum amount considered as highly probable.

Leasing service fees, acquisition and disposition service fees and various other consulting service fees are recognized as revenue in the period in which the service is received by the customer. Amounts are determined and revenue is recognized based on the agreed transaction price in each contract.

**Income Taxes**

The Company uses the liability method of accounting for income taxes. Under the liability method of tax allocation, current income tax assets and liabilities are based on the amount expected to be paid to tax authorities, net of recoveries, based on the tax rates and laws enacted or substantively enacted at the consolidated balance sheet dates. Deferred income tax assets and liabilities are determined based on differences between the financial reporting and tax bases of assets and liabilities and are measured using enacted or substantively enacted tax rates and laws that will be in effect when the differences are expected to reverse. Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits and unused tax losses to the extent that it is probable that deductions, tax credits and tax losses can be utilized. The carrying amount of deferred income tax assets is reviewed at each consolidated balance sheet date and reduced to the extent it is no longer probable that the income tax asset will be recovered.

In accordance with IAS 12, Income Taxes ("IAS 12"), the Company measures deferred tax assets and liabilities on its real estate and hotel properties based on the rebuttable presumption that the carrying amount of the property is recovered through sale, as opposed to presuming that the economic benefits of the property will be substantially consumed through use over time. This presumption is rebutted if the property is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the property over time, rather than through sale, which is not the case for the Company.

**Employee Future Benefits**

The Company provides pensions to certain of its employees under two defined benefit arrangements and recognizes the cost of the defined benefit plans in the period in which the employee has rendered services. The cost of benefits earned by employees is actuarially determined using the projected benefit method pro-rated on service, compensation increases, retirement ages of employees and future termination levels. No past service costs have been incurred under these plans. Actuarial gains and losses are recognized in full in the period in which they occur and are presented in the consolidated statements of comprehensive income. The current service cost and gains and losses on settlement and curtailments are charged to operating income. The discount rate used to calculate net pension obligations or assets is determined on the basis of current market rates for high-quality corporate bonds and is re-evaluated at each year-end.



### Stock-Based Compensation

The Company has a stock appreciation rights (“SARs”) plan, which entitles specified officers and directors to receive a cash payment equal to the excess of the market price of Morguard’s common shares at the time of exercise over the grant date price of the right. The Company accounts for the SARs plan using the fair value method. Under this method, compensation expense for the SARs plan is measured at the fair value of the vested portion using the Black-Scholes option pricing model at each consolidated balance sheet date. The liability is measured at each reporting date at fair value, with changes in the liability recorded in the consolidated statements of income.

### Provisions

A provision is a liability of uncertain timing or amount. Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are measured at the present value for the expenditures expected to be required to settle the obligation using a discount rate that reflects current market assessment of the time value of money and the risks specific to the obligation. Provisions are remeasured at each consolidated balance sheet date using the current discount rate. The increase in the provision due to the passage of time is recognized as interest expense.

### Government Grants

The Company recognizes government assistance, in the form of grants or forgivable loans, when there is reasonable assurance that the grant will be received and all attached conditions will be complied with. Government assistance that compensates the Company for expenses is recognized as income on a systematic basis over the same periods that the related costs, for which it is intended to compensate, are expensed.

### Income Per Common Share

Basic income per common share is calculated by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding in each respective period. Diluted income per common share is calculated by dividing net income attributable to common shareholders, adjusted for the effect of dilutive securities, by the weighted average number of diluted shares outstanding.

### Foreign Exchange

The operations of the Company’s U.S.-based subsidiaries are in United States dollars, which are the functional currency of the foreign subsidiaries. Accordingly, the assets and liabilities of these foreign subsidiaries are translated into Canadian dollars at the exchange rate on the consolidated balance sheet dates. Revenue and expenses are translated at the average rate of exchange for the year. The resulting gains and losses are recorded in other comprehensive income (“OCI”). Monetary assets and liabilities denominated in foreign currencies are translated into Canadian dollars at the exchange rate in effect at the reporting date. Exchange differences are recognized in profit or loss, except for exchange differences arising from a monetary item receivable from or payable to a foreign subsidiary, the settlement of which is neither planned nor likely to occur in the foreseeable future and which in substance is considered to form part of the net investment in the foreign subsidiary. These exchange differences are recognized in OCI until the disposal of the net investment, at which time they are reclassified to profit or loss.

The foreign exchange rates for the current and prior reporting years are as follows:

|   | 2022            | 2021     |
|---|-----------------|----------|
| Canadian dollar to United States dollar exchange rates: |                 |          |
| - As at December 31                                     | <b>\$0.7383</b> | \$0.7888 |
| - Average for the year ended December 31                | <b>0.7686</b>   | 0.7978   |
| United States dollar to Canadian dollar exchange rates: |                 |          |
| - As at December 31                                     | <b>1.3544</b>   | 1.2678   |
| - Average for the year ended December 31                | <b>1.3011</b>   | 1.2535   |

### Reportable Operating Segments

Reportable operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Company has determined that its chief operating decision-maker is the Chairman and Chief Executive Officer.

### Critical Judgments in Applying Accounting Policies

The following are the critical judgments that have been made in applying the Company's accounting policies and that have the most significant effect on the amounts in the consolidated financial statements:

#### **De Facto Control**

The Company's basis of consolidation is described above in the "Basis of Consolidation" section. Judgment is applied in determining when the Company controls an investment even if the Company holds less than a majority of the investee's voting rights (the existence of *de facto* control). The key assumptions in determining when the Company controls an investment on the basis of *de facto* control are further defined in Note 3.

#### **Real Estate Properties**

The Company's accounting policies relating to real estate properties are described above. In applying these policies, judgment has been applied in determining whether certain costs are additions to the carrying amount of the property, in distinguishing between tenant incentives and tenant improvements and, for properties under development, identifying the point at which practical completion of the property occurs and identifying the directly attributable borrowing costs to be included in the carrying value of the development property. The key assumptions in the valuation of the Company's real estate properties are further defined in Note 4.

#### **Joint Arrangements**

The Company applies judgment to determine whether the joint arrangements provided it with joint control, significant influence or no influence and whether the arrangements are joint operations or joint ventures.

### Critical Accounting Estimates and Assumptions

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenue and expenses during the reporting periods. In determining estimates of fair market value and net realizable values for the Company's real estate properties, the assumptions underlying estimated values are limited by the availability of comparable data and the uncertainty of predictions concerning future events. Should the underlying assumptions change, actual results could differ from the estimated amounts. The critical estimates and assumptions underlying the valuation of real estate properties are outlined in Note 4.

Property and equipment and investments in joint arrangements are assessed for impairment. Significant assumptions are used in the assessment of fair value and impairment, including estimates of future operating cash flows, the time period over which they will occur, an appropriate discount rate, appropriate growth rates (revenues and costs) and changes in market valuation parameters. Management considers various factors in its assessment including the historical performance of property and equipment and investments in joint arrangements, expected trends in each specific market as well as local and macroeconomic conditions. The critical estimates and assumptions underlying the valuation of hotel properties are outlined in Note 5.

The estimated useful lives and related amortization method are determined for each component of hotel properties. The selected amortization method and estimate of useful life impact the amount of amortization expense recognized. In establishing useful lives and related amortization method, management considers its capital maintenance plans.

The fair value of financial instruments approximates amounts at which these instruments could be exchanged between market participants at the measurement date. The estimated fair value may differ in amount from that which could be realized on an immediate settlement of the instruments. The Company estimates the fair value of mortgages payable by discounting the cash flows of these financial obligations using market rates for debts of similar terms.

### Future Accounting Policy Changes

#### **Amendments to IAS 1, Classification of Liabilities as Current or Non-Current ("IAS 1")**

The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the consolidated balance sheets, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.

The amendments to IAS 1 are effective for reporting periods beginning on or after January 1, 2024 and are not expected to have a material impact on the Company's consolidated financial statements.

**Amendments to IAS 1, Non-Current Liabilities with Covenants**

The amendments aim to improve the information companies provide about long-term debt with covenants. The amendments to IAS 1 specify that covenants to be complied with after the reporting date do not affect the classification of debt as current or non-current at the reporting date. Instead, the amendments require a company to disclose information about these covenants in the notes to the financial statements.

The amendments to IAS 1 are effective for reporting periods beginning on or after January 1, 2024 and are not expected to have a material impact on the Company's consolidated financial statements.

**Amendments to IAS 1 and IFRS Practice Statement 2, Disclosure of Accounting Policies**

The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their "significant" accounting policies with a requirement to disclose their "material" accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to IAS 1 and IFRS Practice Statement 2 are effective for reporting periods beginning on or after January 1, 2023 and are not expected to have a material impact on the Company's consolidated financial statements.

**Amendments to IAS 8, Definition of Accounting Estimates ("IAS 8")**

The amendments aim to clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, they clarify how entities use measurement techniques and inputs to develop accounting estimates.

The amendments to IAS 8 are effective for reporting periods beginning on or after January 1, 2023 and are not expected to have a material impact on the Company's consolidated financial statements.

**NOTE 3****SUBSIDIARIES WITH NON-CONTROLLING INTEREST****Morguard North American Residential Real Estate Investment Trust ("Morguard Residential REIT" or "MRG")**

As at December 31, 2022, and 2021, the Company owned a 44.7% effective interest in Morguard Residential REIT through its ownership of 7,944,166 units and 17,223,090 Class B LP units. The Company continues to consolidate its investment in Morguard Residential REIT on the basis of *de facto* control in accordance with IFRS 10, Consolidated Financial Statements ("IFRS 10"). The basis for concluding that the Company continues to control Morguard Residential REIT is as follows: (i) the Company holds a significant interest in Morguard Residential REIT's voting rights as at December 31, 2022; (ii) there is a wide dispersion of the public holdings of Morguard Residential REIT's remaining units; (iii) the Company has the ability to nominate a minimum number of Morguard Residential REIT's Trustees based on the Company's ownership interest; (iv) all of Morguard Residential REIT's senior management are employees of the Company; and (v) Morguard Residential REIT is significantly dependent on the Company as a result of existing service agreements that cover property management, asset management, debt financing and acquisitions. During the year ended December 31, 2022, Morguard Residential REIT recorded distributions of \$27,480, or \$0.7030 per unit (2021 - \$27,315, or \$0.6996 per unit), of which \$5,585 was paid to the Company (2021 - \$5,558) and \$21,895 was paid to the remaining unitholders (2021 - \$21,757). In addition, during the year ended December 31, 2022, Morguard Residential REIT paid distributions to the Company on the Class B LP units of \$12,108 (2021 - \$12,049).

**Morguard Real Estate Investment Trust ("Morguard REIT" or "MRT")**

As at December 31, 2022, the Company owned 39,541,641 units (2021 - 39,040,641 units) of Morguard REIT, which represents a 61.6% (2021 - 60.9%) ownership interest.

During the year ended December 31, 2022, Morguard REIT recorded distributions of \$15,406, or \$0.24 per unit (2021 - \$24,055, or \$0.38 per unit), of which \$9,415 (2021 - \$14,640) was paid to the Company and \$5,991 was paid to the remaining unitholders (2021 - \$9,415).

The following summarizes the results of Morguard REIT and Morguard Residential REIT before any intercompany eliminations and the corresponding non-controlling interest in the equity of Morguard REIT and Morguard Residential REIT. The units issued by Morguard Residential REIT that are not held by the Company are presented as equity on Morguard Residential REIT's balance sheet, but are classified as a liability on the Company's consolidated balance sheets (Note 12).

| As at December 31               | 2022               |                    | 2021               |                    |
|---------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                 | MRT                | MRG                | MRT                | MRG                |
| Non-current assets              | \$2,348,116        | \$3,732,315        | \$2,468,615        | \$3,352,534        |
| Current assets                  | 26,566             | 202,102            | 23,822             | 120,753            |
| <b>Total assets</b>             | <b>\$2,374,682</b> | <b>\$3,934,417</b> | <b>\$2,492,437</b> | <b>\$3,473,287</b> |
| Non-current liabilities         | \$905,863          | \$1,805,364        | \$1,087,995        | \$1,767,212        |
| Current liabilities             | 420,711            | 273,664            | 257,558            | 144,690            |
| <b>Total liabilities</b>        | <b>\$1,326,574</b> | <b>\$2,079,028</b> | <b>\$1,345,553</b> | <b>\$1,911,902</b> |
| <b>Equity</b>                   | <b>\$1,048,108</b> | <b>\$1,855,389</b> | <b>\$1,146,884</b> | <b>\$1,561,385</b> |
| <b>Non-controlling interest</b> | <b>\$406,475</b>   | <b>\$1,026,587</b> | <b>\$452,355</b>   | <b>\$863,290</b>   |

The following summarizes the results of the operations and cash flows for the following years as presented in Morguard REIT's and Morguard Residential REIT's financial statements before any intercompany eliminations and the corresponding non-controlling interest in their net income (loss):

| For the years ended December 31                       | 2022              |                  | 2021           |                  |
|---|-------------------|------------------|----------------|------------------|
|   | MRT               | MRG              | MRT            | MRG              |
| Revenue   | \$242,629         | \$278,491        | \$241,440      | \$245,566        |
| Expenses  | (177,483)         | (273,210)        | (172,478)      | (258,941)        |
| Fair value gain (loss) on real estate properties, net | (148,977)         | 208,275          | (60,974)       | 288,662          |
| Fair value gain (loss) on Class B LP units            | —                 | 26,007           | —              | (30,313)         |
| <b>Net income (loss) for the year</b>                 | <b>(\$83,831)</b> | <b>\$239,563</b> | <b>\$7,988</b> | <b>\$244,974</b> |
| <b>Non-controlling interest</b>                       | <b>(\$31,697)</b> | <b>\$132,550</b> | <b>\$3,124</b> | <b>\$135,446</b> |

| For the years ended December 31                        | 2022             |                   | 2021           |                |
|--|------------------|-------------------|----------------|----------------|
|  | MRT              | MRG               | MRT            | MRG            |
| Cash provided by operating activities                  | \$73,968         | \$75,173          | \$80,187       | \$63,696       |
| Cash used in investing activities                      | (32,418)         | (11,058)          | (2,946)        | (31,300)       |
| Cash used in financing activities                      | (43,108)         | (78,880)          | (74,618)       | (33,053)       |
| <b>Net increase (decrease) in cash during the year</b> | <b>(\$1,558)</b> | <b>(\$14,765)</b> | <b>\$2,623</b> | <b>(\$657)</b> |

## NOTE 4

### REAL ESTATE PROPERTIES

Real estate properties consist of the following:

| As at December 31            | 2022                | 2021                |
|------------------------------|---------------------|---------------------|
| Income producing properties  | \$10,418,017        | \$10,139,816        |
| Properties under development | 21,604              | 12,360              |
| Land held for development    | 111,453             | 92,699              |
|                              | <b>\$10,551,074</b> | <b>\$10,244,875</b> |

Reconciliation of the carrying amounts for real estate properties at the beginning and end of the current year and prior financial year are set out below:

|   | Income<br>Producing<br>Properties | Properties<br>Under<br>Development | Land<br>Held for<br>Development | Total               |
|---|-----------------------------------|------------------------------------|---------------------------------|---------------------|
| Balance as at December 31, 2021                         | \$10,139,816                      | \$12,360                           | \$92,699                        | \$10,244,875        |
| Additions:  |                                   |                                    |                                 |                     |
| Acquisitions  | 314,999                           | —                                  | 2,909                           | 317,908             |
| Capital expenditures                                    | 83,995                            | —                                  | —                               | 83,995              |
| Development expenditures                                | —                                 | 15,269                             | 1,239                           | 16,508              |
| Tenant improvements, incentives and leasing commissions | 14,174                            | —                                  | —                               | 14,174              |
| Right-of-use asset (Note 13)                            | 6,643                             | —                                  | —                               | 6,643               |
| Transfers   | 6,025                             | (6,025)                            | —                               | —                   |
| Dispositions  | (255,432)                         | —                                  | (1,298)                         | (256,730)           |
| Fair value gain (loss), net                             | (145,160)                         | —                                  | 14,989                          | (130,171)           |
| Foreign currency translation                            | 259,638                           | —                                  | 915                             | 260,553             |
| Other   | (6,681)                           | —                                  | —                               | (6,681)             |
| <b>Balance as at December 31, 2022</b>                  | <b>\$10,418,017</b>               | <b>\$21,604</b>                    | <b>\$111,453</b>                | <b>\$10,551,074</b> |

### Transactions completed during the year ended December 31, 2022

#### Acquisitions

On December 22, 2022, the Company acquired a 50% interest in an office property comprising 109,208 square feet located in Ottawa, Ontario ("215 Slater Street"), for a purchase price of \$28,813, including closing costs.

On September 26, 2022, the Company acquired a retail property ("Rockville Town Square") comprising 186,712 square feet of commercial area located in Rockville, Maryland, for a purchase price of \$46,452 (US\$33,867), including closing costs. Rockville Town Square is part of a mixed-use complex that includes a 492-suite residential property, which the Company has owned since 2017.

On August 8, 2022, the Company acquired a multi-suite residential property comprising 350 suites located in Chicago, Illinois ("Echelon Chicago"), for a purchase price of \$173,063 (US\$134,605), including closing costs, and was partially funded by a mortgage in the amount of \$96,008 (US\$74,674) at an interest rate of 4.71% for a term of seven years.

On June 30, 2022, the Company acquired an office property consisting of 163,580 square feet located in Ottawa, Ontario ("3199 Palladium Drive"), for a purchase price of \$65,886, including closing costs, and was partially funded by a mortgage in the amount of \$35,000 at an interest rate of 4.49% for a term of five years.

On February 28, 2022, the Company acquired land previously subject to a land lease, located in Toronto, Ontario, for a purchase price of \$3,694, including closing costs.

#### Dispositions

On October 6, 2022, the Company sold a multi-suite residential property located in Coconut Creek, Florida, comprising 340 suites, for net proceeds of \$124,914 (US\$91,052), including closing costs, and repaid the mortgage payable secured by the property in the amount of \$28,055 (US\$20,450).

On August 24, 2022, the Company sold a multi-suite residential property and a vacant parcel of land located in Slidell, Louisiana, comprising 144 suites, for gross proceeds of \$34,076 (US\$26,247), including closing costs, and repaid the mortgage payable secured by the property in the amount of \$9,972 (US\$7,681).

On June 30, 2022, the Company sold an office property consisting of 37,310 square feet located in Regina, Saskatchewan, for net proceeds of \$2,783, including closing costs.

On June 6, 2022, the Company sold a multi-suite residential property located in Atlanta, Georgia, comprising 292 suites, for net proceeds of \$93,165 (US\$74,152), including closing costs, and repaid the mortgage payable secured by the property in the amount of \$27,048 (US\$21,528).

During the year ended December 31, 2022, the Company sold two industrial properties consisting of 21,536 square feet for net proceeds of \$1,792, including closing costs.

The Company is pursuing a tax deferred exchange under Internal Revenue Code Section 1031 (“1031 Exchange”) in connection with its U.S. property dispositions. Under a 1031 Exchange, subject to certain conditions, the Company will be able to defer tax payable upon the acquisition of a replacement property. In addition, a 1031 Exchange requires a qualified intermediary to hold the net sale proceeds until they are used to buy a replacement property or up to 180 days if no replacement property is acquired. As at December 31, 2022, net proceeds amounting to \$83,959 (US\$61,990) are held with a qualified intermediary and are presented as restricted cash within prepaid expenses and other on the consolidated balance sheets.

Reconciliation of the carrying amounts for real estate properties for the year ended December 31, 2021, is set out below:

|   | Income<br>Producing<br>Properties | Properties<br>Under<br>Development | Land<br>Held for<br>Development | Total        |
|---|-----------------------------------|------------------------------------|---------------------------------|--------------|
| Balance as at December 31, 2020                         | \$9,568,219                       | \$25,416                           | \$86,773                        | \$9,680,408  |
| Additions:  |                                   |                                    |                                 |              |
| Acquisitions  | 102,168                           | —                                  | —                               | 102,168      |
| Capital expenditures                                    | 46,957                            | 5,965                              | —                               | 52,922       |
| Development expenditures                                | 5,965                             | 863                                | 417                             | 7,245        |
| Tenant improvements, incentives and leasing commissions | 15,049                            | —                                  | 188                             | 15,237       |
| Right-of-use assets                                     | 5,878                             | —                                  | —                               | 5,878        |
| Transfers   | 19,884                            | (19,884)                           | —                               | —            |
| Transfer from equity-accounted investment (Note 7(a))   | 145,631                           | —                                  | —                               | 145,631      |
| Dispositions  | (18,421)                          | —                                  | —                               | (18,421)     |
| Fair value gain, net                                    | 261,594                           | —                                  | 5,377                           | 266,971      |
| Foreign currency translation                            | (9,533)                           | —                                  | (56)                            | (9,589)      |
| Other   | (3,575)                           | —                                  | —                               | (3,575)      |
| Balance as at December 31, 2021                         | \$10,139,816                      | \$12,360                           | \$92,699                        | \$10,244,875 |

### Transactions completed during the year ended December 31, 2021

#### Acquisitions

On October 26, 2021, the Company acquired the 40.9% interest not already owned in Lumina Hollywood, a mixed-use property comprising 299 residential suites and 52,000 square feet of commercial space located in Los Angeles, California, for a purchase price of \$101,585 (US\$80,127), including closing costs (Note 7(a)). Concurrent with the acquisition, the Company closed a mortgage financing in the amount of \$150,868 (US\$119,000) (at the Company’s 100% interest), with a fixed-term of three years and a floating interest rate of LIBOR plus 2.50%.

#### Dispositions

On September 29, 2021, the Company sold an unenclosed retail property located in London, Ontario, for gross proceeds of \$15,000.

#### Capitalization Rates

As at December 31, 2022, and 2021, the Company had its portfolio internally appraised. In addition, the Company’s U.S. portfolio is appraised by independent U.S. real estate appraisal firms on a three-year cycle.

The Company determined the fair value of each income producing property based upon, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable consolidated balance sheet dates, less future cash outflow pertaining to the respective leases. The Company’s multi-suite residential properties are appraised using the direct capitalization of income method. The retail, office and industrial properties are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization of income method and a direct comparison approach. The discounted cash flow analysis is primarily based on discounting the expected future cash flows, generally over a term of 10 years, including a terminal value based on the application of a capitalization rate to estimated year-11 cash flows.

As at December 31, 2022, using the direct capitalization approach, the multi-suite residential, retail, office and industrial properties were valued using capitalization rates in the range of 3.3% to 10.0% (2021 - 3.0% to 9.8%), resulting in an overall weighted average capitalization rate of 5.5% (2021 - 5.2%).

The stabilized capitalization rates by asset type are set out in the following table:

| As at December 31       | 2022            |       |                      |      |                  | 2021            |       |                      |      |                  |
|-------------------------|-----------------|-------|----------------------|------|------------------|-----------------|-------|----------------------|------|------------------|
|                         | Occupancy Rates |       | Capitalization Rates |      |                  | Occupancy Rates |       | Capitalization Rates |      |                  |
|                         | Max.            | Min.  | Max.                 | Min. | Weighted Average | Max.            | Min.  | Max.                 | Min. | Weighted Average |
| Multi-suite residential | 98.5%           | 92.0% | 6.0%                 | 3.3% | 4.3%             | 98.0%           | 92.0% | 6.5%                 | 3.0% | 4.1%             |
| Retail                  | 99.0%           | 85.0% | 10.0%                | 5.0% | 7.2%             | 99.0%           | 85.0% | 9.8%                 | 5.3% | 6.9%             |
| Office                  | 100.0%          | 90.0% | 8.3%                 | 4.3% | 6.8%             | 100.0%          | 90.0% | 7.8%                 | 4.3% | 6.1%             |
| Industrial              | 100.0%          | 95.0% | 6.3%                 | 4.3% | 5.3%             | 100.0%          | 95.0% | 6.0%                 | 4.0% | 5.0%             |

The key valuation metrics used in the discounted cash flow method for the retail, office and industrial properties are set out in the following table:

| As at December 31 | 2022    |         |                  | 2021    |         |                  |
|-------------------|---------|---------|------------------|---------|---------|------------------|
|                   | Maximum | Minimum | Weighted Average | Maximum | Minimum | Weighted Average |
| <b>Retail</b>     |         |         |                  |         |         |                  |
| Discount rate     | 11.0%   | 5.8%    | 7.5%             | 10.8%   | 6.0%    | 7.2%             |
| Terminal cap rate | 10.0%   | 5.0%    | 6.6%             | 9.8%    | 5.3%    | 6.2%             |
| <b>Office</b>     |         |         |                  |         |         |                  |
| Discount rate     | 9.0%    | 5.3%    | 6.7%             | 8.5%    | 5.3%    | 6.4%             |
| Terminal cap rate | 8.0%    | 4.3%    | 6.0%             | 7.5%    | 4.3%    | 5.6%             |
| <b>Industrial</b> |         |         |                  |         |         |                  |
| Discount rate     | 7.0%    | 6.0%    | 6.2%             | 6.8%    | 5.8%    | 5.9%             |
| Terminal cap rate | 6.8%    | 5.3%    | 5.4%             | 6.5%    | 5.0%    | 5.2%             |

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in stabilized net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in stabilized net operating income, with a lower capitalization rate resulting in a greater impact on the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rates were to increase or decrease by 25 basis points (assuming no change in stabilized net operating income), the value of the income producing properties as at December 31, 2022, would decrease by \$475,507 and increase by \$527,419, respectively.

The sensitivity of the fair values of the Company's income producing properties as at December 31, 2022, and 2021, is set out in the table below:

| As at                                 | December 31, 2022  |                  | December 31, 2021  |                  |
|---------------------------------------|--------------------|------------------|--------------------|------------------|
| <b>Change in capitalization rate:</b> | <b>0.25%</b>       | <b>(0.25%)</b>   | 0.25%              | (0.25%)          |
| Multi-suite residential               | (\$326,294)        | \$366,825        | (\$311,848)        | \$351,762        |
| Retail                                | (65,790)           | 70,573           | (69,668)           | 74,974           |
| Office                                | (74,693)           | 80,429           | (86,478)           | 93,813           |
| Industrial                            | (8,730)            | 9,592            | (7,799)            | 8,614            |
|                                       | <b>(\$475,507)</b> | <b>\$527,419</b> | <b>(\$475,793)</b> | <b>\$529,163</b> |

## NOTE 5

### HOTEL PROPERTIES

Hotel properties consist of the following:

| As at December 31, 2022                  | Cost             | Accumulated<br>Impairment<br>Provision | Accumulated<br>Amortization | Net Book<br>Value |
|--|------------------|--|-----------------------------|-------------------|
| Land                                     | \$55,416         | \$—                                    | \$—                         | \$55,416          |
| Buildings                                | 331,572          | (12,206)                               | (52,318)                    | 267,048           |
| Furniture, fixtures, equipment and other | 69,538           | (1,043)                                | (53,720)                    | 14,775            |
|  | <b>\$456,526</b> | <b>(\$13,249)</b>                      | <b>(\$106,038)</b>          | <b>\$337,239</b>  |

| As at December 31, 2021                  | Cost             | Accumulated<br>Impairment<br>Provision | Accumulated<br>Amortization | Net Book<br>Value |
|--|------------------|--|-----------------------------|-------------------|
| Land                                     | \$84,401         | (\$2,276)                              | \$—                         | \$82,125          |
| Buildings                                | 512,333          | (101,074)                              | (63,551)                    | 347,708           |
| Furniture, fixtures, equipment and other | 103,172          | (9,815)                                | (67,459)                    | 25,898            |
| Right-of-use asset - land lease          | 1,596            | —                                      | (174)                       | 1,422             |
|  | <b>\$701,502</b> | <b>(\$113,165)</b>                     | <b>(\$131,184)</b>          | <b>\$457,153</b>  |

Transactions in hotel properties for the year ended December 31, 2022, are summarized as follows:

| As at December 31, 2022                  | Opening<br>Net Book<br>Value | Additions      | Dispositions       | Amortization      | Closing<br>Net Book<br>Value |
|--|------------------------------|----------------|--------------------|-------------------|------------------------------|
| Land                                     | \$82,125                     | \$—            | (\$26,709)         | \$—               | \$55,416                     |
| Buildings                                | 347,708                      | 4,007          | (76,090)           | (8,577)           | 267,048                      |
| Furniture, fixtures, equipment and other | 25,898                       | 2,594          | (3,773)            | (9,944)           | 14,775                       |
| Right-of-use asset - land lease          | 1,422                        | —              | (1,422)            | —                 | —                            |
|  | <b>\$457,153</b>             | <b>\$6,601</b> | <b>(\$107,994)</b> | <b>(\$18,521)</b> | <b>\$337,239</b>             |

### Transactions completed during the year ended December 31, 2022

#### Dispositions

During the year ended December 31, 2022, the Company sold 14 hotel properties for gross proceeds of \$98,066. The purchase price was satisfied with cash proceeds of \$56,391 (after deducting working capital adjustments and closing costs) and promissory notes receivable of \$40,944. At closing, the Company repaid eight first mortgage loans totalling \$71,754 that were secured by the hotels. During the year ended December 31, 2022, mark-to-market adjustments pertaining to mortgages receivable on the disposal of seven hotel properties resulted in a decrease to mortgages receivable of \$8,506 and a corresponding loss on sale of hotel properties of \$8,506 (Note 20) as the carrying value of the properties exceeded the recoverable amount.

The following table details hotel dispositions during the year ended December 31, 2022:

| Property                             | City          | Province     | Date of Disposition | Gross Proceeds  |
|--------------------------------------|---------------|--------------|---------------------|-----------------|
| Days Inn and Suites Sibley           | Thunder Bay   | Ontario      | March 31, 2022      | \$8,600         |
| Days Inn and Suites North            | Thunder Bay   | Ontario      | March 31, 2022      | 9,500           |
| Acclaim Hotel Calgary (70% interest) | Calgary       | Alberta      | April 14, 2022      | 8,245           |
| Wingate by Wyndham Regina            | Regina        | Saskatchewan | May 19, 2022        | 5,666           |
| Holiday Inn Winnipeg South           | Winnipeg      | Manitoba     | May 19, 2022        | 10,985          |
| Hilton Garden Inn                    | Edmonton      | Alberta      | May 31, 2022        | 10,935          |
| Saskatoon Inn                        | Saskatoon     | Saskatchewan | July 14, 2022       | 3,685           |
| Temple Garden and Mineral Spa        | Moose Jaw     | Saskatchewan | August 31, 2022     | 19,800          |
| Days Hotel and Suites                | Lloydminster  | Alberta      | September 23, 2022  | 1,835           |
| Fort McMurray Portfolio              | Fort McMurray | Alberta      | December 23, 2022   | 18,815          |
|                                      |               |              |                     | <b>\$98,066</b> |



Transactions in hotel properties for the year ended December 31, 2021, are summarized as follows:

| As at December 31, 2021                  | Opening<br>Net Book<br>Value | Additions       | Impairment<br>Provision | Dispositions      | Amortization      | Closing<br>Net Book<br>Value |
|--|------------------------------|-----------------|-------------------------|-------------------|-------------------|------------------------------|
| Land                                     | \$90,844                     | \$—             | \$—                     | (\$8,719)         | \$—               | \$82,125                     |
| Buildings                                | 412,594                      | 8,120           | (42,797)                | (18,721)          | (11,488)          | 347,708                      |
| Furniture, fixtures, equipment and other | 40,123                       | 2,324           | (2,492)                 | (1,060)           | (12,997)          | 25,898                       |
| Right-of-use asset - land lease          | 1,480                        | —               | —                       | —                 | (58)              | 1,422                        |
|  | <b>\$545,041</b>             | <b>\$10,444</b> | <b>(\$45,289)</b>       | <b>(\$28,500)</b> | <b>(\$24,543)</b> | <b>\$457,153</b>             |

### Transactions completed during the year ended December 31, 2021

#### Dispositions

On July 14, 2021, the Company sold three hotels, one located in Yellowknife, Northwest Territories, and two located in Fort McMurray, Alberta, for gross proceeds of \$17,500, resulting in aggregate net cash proceeds of \$17,404 after deducting working capital adjustments and closing costs.

On September 29, 2021, the Company sold a hotel property located in Fort McMurray, Alberta, for gross proceeds of \$4,000, resulting in aggregate net cash proceeds of \$3,973 after deducting working capital adjustments and closing costs.

On November 15, 2021, the Company sold a hotel property located in Yellowknife, Northwest Territories, for gross proceeds of \$7,000 (including a promissory note receivable of \$6,000), resulting in aggregate net cash proceeds of \$910 after deducting working capital adjustments and closing costs.

#### Impairment Provision

The Company identified each hotel property as a cash-generating unit for impairment purposes. The recoverable amounts of the hotel properties have been estimated using the value-in-use method or fair value less costs to sell. Under these calculations, discount rates are applied to the forecasted cash flows reflecting the assumptions for hotel activity. The key assumptions are the first year net operating income and the discount rate applied over the useful life of the hotel property. IFRS permits an impairment provision to be reversed in the subsequent accounting periods if recoverability analysis at that time supports reversal.

During the year ended December 31, 2021, impairment indicators were identified and a recoverability analysis was completed in accordance with the procedures specified by IFRS, which indicated that an impairment provision of \$45,289 should be recorded at 12 hotels. The table below provide details of first-year net operating income and the discount rates used for valuing the hotel properties.

|  | Northwest<br>Territories | Alberta      | Saskatchewan | Manitoba | Nova Scotia |
|--|--------------------------|--------------|--------------|----------|-------------|
| Recoverable amount                               | \$18,000                 | \$37,375     | \$5,000      | \$12,000 | \$40,000    |
| Impairment provision                             | \$6,059                  | \$21,002     | \$12,247     | \$2,376  | \$3,605     |
| Cumulative impairment provision                  | \$7,610                  | \$51,101     | \$31,084     | \$2,376  | \$7,346     |
| Projected first-year net operating income (loss) | \$1,476                  | (\$237)      | \$294        | \$296    | \$1,750     |
| Discount rate (range)                            | 10.8%                    | 9.3% - 12.3% | 12.3%        | 10.3%    | 9.3%        |

## NOTE 6

### CO-OWNERSHIP INTERESTS

The Company is a co-owner in several properties that are subject to joint control based on the Company's decision-making authority with regards to the relevant activities of the properties. These co-ownerships have been classified as joint operations and, accordingly, the Company recognizes its rights to and obligation for these assets, liabilities, revenue and expenses of these co-ownerships in the respective lines in the consolidated financial statements.

The following are the Company's significant co-ownerships as at December 31, 2022, and 2021:

| Jointly Controlled Asset | Location        | Asset Type | Company's Ownership |                   |
|--------------------------|-----------------|------------|---------------------|-------------------|
|                          |                 |            | December 31, 2022   | December 31, 2021 |
| Bramalea City Centre     | Brampton, ON    | Retail     | 20.7%               | 20.7%             |
| Woodbridge Square        | Woodbridge, ON  | Retail     | 50.0%               | 50.0%             |
| 77 Bloor Street West     | Toronto, ON     | Office     | 50.0%               | 50.0%             |
| 65 Overlea Boulevard     | Toronto, ON     | Office     | 95.0%               | 95.0%             |
| 2920 Matheson Boulevard  | Mississauga, ON | Office     | 50.0%               | 50.0%             |
| Performance Court        | Ottawa, ON      | Office     | 50.0%               | 50.0%             |
| Standard Life Centre     | Ottawa, ON      | Office     | 50.0%               | 50.0%             |
| Heritage Place           | Ottawa, ON      | Office     | 50.0%               | 50.0%             |
| Jean Edmonds Towers      | Ottawa, ON      | Office     | 49.9%               | 49.9%             |
| 215 Slater Street        | Ottawa, ON      | Office     | 50.0%               | — %               |
| Rice Howard Place        | Edmonton, AB    | Office     | 20.0%               | 20.0%             |
| 505 Third Street         | Calgary, AB     | Office     | 50.0%               | 50.0%             |
| 945 Wilson Avenue        | Toronto, ON     | Industrial | 44.8%               | 44.8%             |
| Toronto Airport Marriott | Toronto, ON     | Hotel      | 94.8%               | 94.8%             |

The following amounts included in these consolidated financial statements represent the Company's proportionate share of the assets and liabilities of the Company's co-ownership interests as at December 31, 2022, and 2021, and the results of operations for the years ended December 31, 2022, and 2021:

| As at December 31                           | 2022              | 2021            |
|---|-------------------|-----------------|
| Assets                                      | \$809,226         | \$877,081       |
| Liabilities                                 | \$365,426         | \$400,142       |
| <b>For the years ended December 31</b>      | <b>2022</b>       | <b>2021</b>     |
| Revenue                                     | \$94,506          | \$90,192        |
| Expenses                                    | (64,803)          | (64,353)        |
| <b>Income before fair value adjustments</b> | <b>29,703</b>     | <b>25,839</b>   |
| Fair value loss on real estate properties   | (83,080)          | (1,007)         |
| <b>Net income (loss)</b>                    | <b>(\$53,377)</b> | <b>\$24,832</b> |

## NOTE 7

### EQUITY-ACCOUNTED AND OTHER FUND INVESTMENTS

#### (a) Equity-accounted and Other Real Estate Fund Investments Consist of the Following:

| As at December 31                                  | 2022             | 2021             |
|--|------------------|------------------|
| Joint ventures                                     | \$27,284         | \$36,716         |
| Associates   | 19,505           | 25,507           |
| <b>Equity-accounted investments</b>                | <b>46,789</b>    | <b>62,223</b>    |
| Other real estate fund investments                 | 73,558           | 81,985           |
| <b>Equity-accounted and other fund investments</b> | <b>\$120,347</b> | <b>\$144,208</b> |

The following are the Company's significant equity-accounted investments as at December 31, 2022, and 2021:

| Property/Investment                         | Principal Place of Business | Investment Type | Asset Type | Company's Ownership |                   | Carrying Value    |                   |
|---|-----------------------------|-----------------|------------|---------------------|-------------------|-------------------|-------------------|
|   |                             |                 |            | December 31, 2022   | December 31, 2021 | December 31, 2022 | December 31, 2021 |
| Petroleum Plaza                             | Edmonton, AB                | Joint Venture   | Office     | 50.0%               | 50.0%             | \$11,658          | \$18,578          |
| Quinte Courthouse                           | Belleville, ON              | Joint Venture   | Office     | 50.0%               | 50.0%             | 2,802             | 2,848             |
| Greypoint Capital L.P. II                   | Toronto, ON                 | Joint Venture   | Other      | 15.6%               | 15.6%             | 2,097             | 6,624             |
| Courtyard by Marriott                       | Ottawa, ON                  | Joint Venture   | Hotel      | 50.0%               | 50.0%             | 5,602             | 4,608             |
| Marriott Residence Inn                      | London, ON                  | Joint Venture   | Hotel      | 50.0%               | 50.0%             | 5,125             | 4,058             |
| MIL Industrial Fund II LP <sup>(1)(2)</sup> | Various                     | Associate       | Industrial | 18.8%               | 18.8%             | 19,505            | 25,507            |
|   |                             |                 |            |                     |                   | <b>\$46,789</b>   | <b>\$62,223</b>   |

<sup>(1)</sup> The Company accounts for its investment using the equity method since the Company has the ability to exercise significant influence as a result of its role as general partner; however, it does not control the fund.

<sup>(2)</sup> On November 21, 2022, the fund disposed of two industrial properties and distributed \$6,703 to the Company.

### Equity-accounted investments

The following table presents the change in the balance of equity-accounted investments:

| As at December 31           | 2022            | 2021            |
|-----------------------------|-----------------|-----------------|
| Balance, beginning of year  | \$62,223        | \$127,579       |
| Additions                   | 774             | 2,303           |
| Transfer <sup>(1)</sup>     | —               | (88,690)        |
| Share of net income         | 1,207           | 24,017          |
| Distributions received      | (17,415)        | (3,523)         |
| Foreign exchange gain       | —               | 537             |
| <b>Balance, end of year</b> | <b>\$46,789</b> | <b>\$62,223</b> |

<sup>(1)</sup> The Company acquired the 40.9% interest not already owned in Lumina Hollywood on October 26, 2021, at which point the carrying value of the 59.1% interest was transferred to each respective balance sheet line item including: income producing properties \$145,631 (Note 4) and mortgages payable \$56,823.

The following tables present the financial results of the Company's equity-accounted investments on a 100% basis:

| As at December 31                   | 2022             |                  |                  | 2021             |                  |                  |
|-------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                     | Joint Venture    | Associate        | Total            | Joint Venture    | Associate        | Total            |
| Non-current assets                  | \$156,192        | \$133,887        | \$290,079        | \$164,361        | \$181,697        | \$346,058        |
| Current assets                      | 17,831           | 2,318            | 20,149           | 51,403           | 3,010            | 54,413           |
| <b>Total assets</b>                 | <b>\$174,023</b> | <b>\$136,205</b> | <b>\$310,228</b> | <b>\$215,764</b> | <b>\$184,707</b> | <b>\$400,471</b> |
| Non-current liabilities             | \$59,143         | \$6,157          | \$65,300         | \$60,916         | \$25,624         | \$86,540         |
| Current liabilities                 | 56,005           | 25,711           | 81,716           | 54,325           | 23,543           | 77,868           |
| <b>Total liabilities</b>            | <b>\$115,148</b> | <b>\$31,868</b>  | <b>\$147,016</b> | <b>\$115,241</b> | <b>\$49,167</b>  | <b>\$164,408</b> |
| <b>Net assets</b>                   | <b>\$58,875</b>  | <b>\$104,337</b> | <b>\$163,212</b> | <b>\$100,523</b> | <b>\$135,540</b> | <b>\$236,063</b> |
| <b>Equity-accounted investments</b> | <b>\$27,284</b>  | <b>\$19,505</b>  | <b>\$46,789</b>  | <b>\$36,716</b>  | <b>\$25,507</b>  | <b>\$62,223</b>  |

| For the years ended December 31                       | 2022           |                |                | 2021             |                 |                 |
|---|----------------|----------------|----------------|------------------|-----------------|-----------------|
|   | Joint Venture  | Associate      | Total          | Joint Venture    | Associate       | Total           |
| Revenue   | \$30,875       | \$10,278       | \$41,153       | \$27,854         | \$10,774        | \$38,628        |
| Expenses  | (19,463)       | (4,835)        | (24,298)       | (22,443)         | (15,356)        | (37,799)        |
| Fair value gain (loss) on real estate properties, net | (10,254)       | 2,129          | (8,125)        | (6,310)          | 74,169          | 67,859          |
| <b>Net income (loss) for the year</b>                 | <b>\$1,158</b> | <b>\$7,572</b> | <b>\$8,730</b> | <b>(\$899)</b>   | <b>\$69,587</b> | <b>\$68,688</b> |
| <b>Income (loss) in equity-accounted investments</b>  | <b>(\$212)</b> | <b>\$1,419</b> | <b>\$1,207</b> | <b>(\$1,899)</b> | <b>\$25,916</b> | <b>\$24,017</b> |

**(b) Income Recognized from Other Fund Investments:  
Other Real Estate Fund Investments**

| For the years ended December 31                     | 2022           | 2021             |
|---|----------------|------------------|
| Distribution income                                 | \$1,132        | \$957            |
| Fair value loss for the year (Note 19)              | (1,542)        | (6,257)          |
| <b>Loss from other real estate fund investments</b> | <b>(\$410)</b> | <b>(\$5,300)</b> |

The Company's two fund investments hold multi-suite residential, retail and office investment properties located in the U.S. The funds are classified and measured at FVTPL. Gains or losses arise from the change in the fair value of the underlying real estate properties held by the funds (Level 3) and from foreign exchange currency translation. Distributions received from these funds are recorded in other income (expense) on the consolidated statements of income.

During the year ended December 31, 2022, the Company received a distribution in the amount of \$11,967 (US\$9,197) in connection with the disposal of five properties held within the Company's other real estate fund investments.

The underlying assets are appraised using a number of approaches that principally include a discounted cash flow analysis or a direct capitalization of income method. Using the direct capitalization approach, fund properties were valued using capitalization rates in the range of 4.8% to 5.5% (2021 - 4.8% to 5.3%), resulting in an overall weighted average capitalization rate of 5.1% (2021 - 4.9%). Under the discounted cash flow method, fund properties were valued using discount rates in the range of 6.0% to 7.6% (2021 - 6.0% to 7.5%), resulting in an overall weighted average discount rate of 6.8% (2021 - 7.1%) and terminal cap rates in the range of 4.4% to 5.6% (2021 - 4.3% to 6.3%), resulting in an overall weighted average terminal cap rate of 5.2% (2021 - 5.5%).

**NOTE 8****OTHER ASSETS**

Other assets consist of the following:

| As at December 31                             | 2022             | 2021             |
|---|------------------|------------------|
| Investment in marketable securities           | \$104,190        | \$113,583        |
| Accrued pension benefit asset (Note 25)       | 74,659           | 83,043           |
| Finance lease receivable                      | 58,331           | 57,772           |
| Mortgages receivable                          | 46,628           | 19,225           |
| Goodwill                                      | 24,488           | 24,488           |
| Intangible assets, net                        | 21,104           | 26,252           |
| Capital assets, net                           | 18,496           | 18,864           |
| Receivables from related parties (Note 21(c)) | 6,007            | 6,190            |
| Inventory                                     | 2,372            | 2,495            |
| Right-of-use asset - office lease             | 1,070            | 1,247            |
| Other   | 121              | 2,169            |
|   | <b>\$357,466</b> | <b>\$355,328</b> |

As at December 31, 2022, mortgages receivable amounted to \$46,867 (2021 - \$19,889), of which \$239 (2021 - \$664) are due within one year and are included in prepaid expenses and other and have a weighted average term to maturity of 3.5 years (2021 - 4.2 years) and a weighted average interest rate of 7.51% (2021 - 6.47%).

During the year ended December 31, 2021, interest and other income includes a one-time special cash dividend from one of its investments in marketable securities amounting to \$8,490.

During the year ended December 31, 2022, the Company disposed of a portion of its investment in marketable securities at fair market value to the Company's pension plan, a related party, amounting to \$nil (2021 - \$14,200).

**Finance Lease Receivable**

In 2018, Morguard completed the construction of an ancillary services office building as part of the Etobicoke General Hospital's expansion plans. The Company entered into a 41-year ground lease agreement for a nominal consideration for the construction and operation of the development project, which is to be returned to the landlord at the end of the 41-year term. The landlord has the right to buy out the ground lease in year 20 at the fair market value of Morguard's interest in the development as defined by the agreement. Contemporaneously, the same landlord entered into a sublease agreement to rent the office building from the Company over the 41-year term.

Future minimum lease payments under the finance lease are as follows:

| <b>As at December 31</b>                       | <b>2022</b>      | <b>2021</b> |
|--|------------------|-------------|
| Within 12 months                               | <b>\$3,456</b>   | \$3,388     |
| 2 to 5 years                                   | <b>18,343</b>    | 17,984      |
| Over 5 years                                   | <b>156,708</b>   | 160,524     |
| <b>Total minimum lease payments</b>            | <b>178,507</b>   | 181,896     |
| Less: Future finance income                    | <b>(120,176)</b> | (124,124)   |
| <b>Present value of minimum lease payments</b> | <b>\$58,331</b>  | \$57,772    |

**NOTE 9****AMOUNTS RECEIVABLE**

Amounts receivable consist of the following:

| <b>As at December 31</b>           | <b>2022</b>     | <b>2021</b> |
|------------------------------------|-----------------|-------------|
| Tenant receivables                 | <b>\$28,923</b> | \$31,670    |
| Unbilled other tenant receivables  | <b>8,773</b>    | 6,865       |
| Other receivables                  | <b>53,226</b>   | 35,865      |
| Allowance for expected credit loss | <b>(11,487)</b> | (13,926)    |
|                                    | <b>79,435</b>   | 60,474      |
| Government subsidy                 | <b>724</b>      | 3,497       |
|                                    | <b>\$80,159</b> | \$63,971    |

**Government subsidy**

On April 11, 2020, the Canada Emergency Wage Subsidy ("CEWS") was enacted, which provided a subsidy for each employee employed between March 15, 2020 to October 24, 2021. Subsequently, the Government of Canada replaced CEWS with two new programs offering wage and rent support: i) the Tourism and Hospitality Recovery Program ("THRP") and ii) the Hardest-Hit Business Recovery Program. The subsidy varies depending on the decline in revenue for each claim period. A company, or a group of companies under common control, will become eligible for the program if they've experienced a reduction in revenue during the qualification period.

The Company and associated related party group under common control with the Company, including Morguard's parent company, Paros Enterprises Limited, have satisfied certain eligibility criteria, including (among others) a significant decline in revenue due to the temporary closures of non-essential services.

For the year ended December 31, 2022, the Company recorded government subsidies amounting to \$1,342 (2021 - \$18,478) as a deduction of the related expense, of which \$nil (2021 - \$1,561), \$1,342 (2021 - \$14,299) and \$nil (2021 - \$2,618) are a deduction of property operating costs, hotel operating expenses and property management and corporate expenses, respectively. In addition, during the year ended December 31, 2022, the Company reversed \$1,736 (2021 - \$nil) of government subsidies as certain eligibility criteria for THRP were not met.

**NOTE 10**  
**MORTGAGES PAYABLE**

Mortgages payable consist of the following:

| <b>As at December 31</b>                   | <b>2022</b>         | <b>2021</b>  |
|--|---------------------|--------------|
| Mortgages payable                          | <b>\$4,663,814</b>  | \$4,648,175  |
| Mark-to-market adjustments, net            | <b>2,270</b>        | 4,747        |
| Deferred financing costs                   | <b>(23,933)</b>     | (24,954)     |
|  | <b>\$4,642,151</b>  | \$4,627,968  |
| Current                                    | <b>\$766,016</b>    | \$656,271    |
| Non-current                                | <b>3,876,135</b>    | 3,971,697    |
|  | <b>\$4,642,151</b>  | \$4,627,968  |
| Range of interest rates                    | <b>2.03 - 7.73%</b> | 2.03 - 7.08% |
| Weighted average contractual interest rate | <b>3.95%</b>        | 3.39%        |
| Estimated fair value of mortgages payable  | <b>\$4,370,416</b>  | \$4,769,113  |

As at December 31, 2022, approximately 92% of the Company's real estate and hotel properties, and related rental revenue, have been pledged as collateral for the mortgages payable.

The aggregate principal repayments and balances maturing of the mortgages payable as at December 31, 2022, together with the weighted average contractual interest rate on debt maturing in the next five years and thereafter, are as follows:

|            | <b>Principal<br/>Instalment<br/>Repayments</b> | <b>Balances<br/>Maturing</b> | <b>Total</b>       | <b>Weighted<br/>Average<br/>Contractual<br/>Interest Rate</b> |
|------------|--|------------------------------|--------------------|---|
| 2023       | \$122,552                                      | \$647,219                    | \$769,771          | 4.91%   |
| 2024       | 100,916  | 668,709                      | 769,625            | 4.74%   |
| 2025       | 83,526   | 484,265                      | 567,791            | 3.13%   |
| 2026       | 65,105   | 387,645                      | 452,750            | 3.32%   |
| 2027       | 48,460   | 440,907                      | 489,367            | 3.70%   |
| Thereafter | 159,157  | 1,455,353                    | 1,614,510          | 3.69%   |
|            | <b>\$579,716</b>                               | <b>\$4,084,098</b>           | <b>\$4,663,814</b> | <b>3.95%</b>  |

The Company's first mortgages are registered against specific real estate assets and hotel properties. As at December 31, 2022, mortgages payable mature between 2023 and 2058 and have a weighted average term to maturity of 4.6 years (2021 - 4.6 years). Approximately 89% of the Company's mortgages have fixed interest rates.

Some of the Company's mortgages payable require it to maintain annual debt service coverage ratios and/or debt to equity ratios and/or debt to appraised value ratios and arrange for capital expenditures in accordance with predetermined limits. As at December 31, 2022, the Company was in compliance with all financial covenants. As at December 31, 2021, the Company was not in compliance with two debt ratio covenants affecting two mortgage loans amounting to \$39,795.

**NOTE 11**  
**DEBENTURES PAYABLE**

The Company's debentures consist of the following:

| <b>As at December 31</b> | <b>2022</b>      | <b>2021</b> |
|--------------------------|------------------|-------------|
| Unsecured debentures     | <b>\$624,143</b> | \$823,256   |
| Convertible debentures   | <b>172,094</b>   | 171,893     |
|                          | <b>\$796,237</b> | \$995,149   |
| Current                  | <b>\$254,954</b> | \$199,830   |
| Non-current              | <b>541,283</b>   | 795,319     |
|                          | <b>\$796,237</b> | \$995,149   |

**(a) Unsecured Debentures**

The Company's senior unsecured debentures ("Unsecured Debentures") consist of the following:

| As at December 31                    | Maturity Date      | Coupon Interest Rate | 2022             | 2021             |
|--------------------------------------|--------------------|----------------------|------------------|------------------|
| Series C senior unsecured debentures | September 15, 2022 | 4.333%               | \$—              | \$200,000        |
| Series E senior unsecured debentures | January 25, 2024   | 4.715%               | 225,000          | 225,000          |
| Series F senior unsecured debentures | November 27, 2024  | 4.204%               | 225,000          | 225,000          |
| Series G senior unsecured debentures | September 28, 2023 | 4.402%               | 175,000          | 175,000          |
| Unamortized financing costs          |                    |                      | (857)            | (1,744)          |
|                                      |                    |                      | <b>\$624,143</b> | <b>\$823,256</b> |
| Current                              |                    |                      | <b>\$174,828</b> | \$199,830        |
| Non-current                          |                    |                      | <b>449,315</b>   | 623,426          |
|                                      |                    |                      | <b>\$624,143</b> | <b>\$823,256</b> |

On September 15, 2017, the Company issued \$200,000 (net proceeds including issuance costs - \$198,800) of Series C senior unsecured debentures due on September 15, 2022. On September 15, 2022, the Series C unsecured debentures were fully repaid on maturity.

On May 14, 2018, the Company issued \$200,000 (net proceeds including issuance costs - \$198,805) of Series D senior unsecured debentures due on May 14, 2021. On May 14, 2021, the Series D unsecured debentures were fully repaid on maturity.

On January 25, 2019, the Company issued \$225,000 (net proceeds including issuance costs - \$223,575) of Series E senior unsecured debentures due on January 25, 2024. Interest on the Series E senior unsecured debentures is payable semi-annually, not in advance, on January 25 and July 25 of each year. Paros Enterprises Limited, a related party, acquired \$12,500 aggregate principal amount of the Series E senior unsecured debentures. The Company has the option to redeem the Series E senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.70%.

On November 27, 2019, the Company issued \$225,000 (net proceeds including issuance costs - \$224,000) of Series F senior unsecured debentures due on November 27, 2024. Interest on the Series F senior unsecured debentures is payable semi-annually, not in advance, on May 27 and November 27 of each year. The Company has the option to redeem the Series F senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 0.675%.

On September 28, 2020, the Company issued \$175,000 (net proceeds including issuance costs - \$174,303) of Series G senior unsecured debentures due on September 28, 2023. Interest on the Series G senior unsecured debentures is payable semi-annually, not in advance, on March 28 and September 28 of each year. The Company has the option to redeem the Series G senior unsecured debentures at a redemption price equal to the greater of the Canada Yield Price or par plus any accrued and unpaid interest. The Canada Yield Price is defined as the amount that would return a yield on investment for the remaining term to maturity equal to the Canada Bond Yield with an equal term to maturity plus a spread of 1.03%.

For the year ended December 31, 2022, interest on the Unsecured Debentures of \$33,897 (2021 - \$39,437), is included in interest expense (Note 18).

### (b) Convertible Debentures

Convertible debentures consist of the following:

| As at December 31                        | Maturity Date     | Conversion Price | Coupon Interest Rate | Principal Balance | Principal Owned by the Company | 2022      | 2021      |
|--|-------------------|------------------|----------------------|-------------------|--------------------------------|-----------|-----------|
| Morguard REIT                            | December 31, 2026 | \$7.80           | 5.25%                | \$159,000         | \$60,000                       | \$91,968  | \$90,574  |
| Morguard Residential REIT <sup>(1)</sup> | March 31, 2023    | \$20.20          | 4.50%                | \$85,500          | \$5,000                        | 80,126    | 81,319    |
|  |                   |                  |                      |                   |                                | \$172,094 | \$171,893 |
| Current                                  |                   |                  |                      |                   |                                | \$80,126  | \$—       |
| Non-current                              |                   |                  |                      |                   |                                | 91,968    | 171,893   |
|  |                   |                  |                      |                   |                                | \$172,094 | \$171,893 |

<sup>(1)</sup> As at December 31, 2022, the liability includes the fair value of the conversion option of \$94 (2021 - \$2,028).

#### Morguard REIT

On December 7, 2021, Morguard REIT issued \$150,000 principal amount of 5.25% convertible unsecured subordinated debentures maturing on December 31, 2026. On December 13, 2021, an additional principal amount of \$9,000 was issued pursuant to the exercise of the over-allotment option. Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year, commencing on June 30, 2022. The underwriter's commission and other issue costs attributable to the debentures in the amount of \$4,213 had been capitalized and are being amortized over the term to maturity. The convertible debentures, with the exception of \$4,213, the value assigned to the holder's conversion option, have been recorded as debt on the consolidated balance sheets. Morguard owns \$60,000 aggregate principal amount of the 5.25% convertible unsecured subordinated debentures.

On December 30, 2016, Morguard REIT issued \$175,000 principal amount of 4.50% convertible unsecured subordinated debentures, and incurred issue costs of \$5,137 for net proceeds of \$169,863. On December 17, 2021, the convertible debentures were fully repaid, including the \$60,000 aggregate principal amount of the 4.50% convertible unsecured subordinated debentures owned by Morguard.

#### Morguard Residential REIT

On February 13, 2018, Morguard Residential REIT issued \$75,000 principal amount of 4.50% convertible unsecured subordinated debentures maturing on March 31, 2023. On February 21, 2018, an additional principal amount of \$10,500 was issued pursuant to the exercise of the over-allotment option. Interest is payable semi-annually, not in advance, on March 31 and September 30 of each year. The underwriter's commission and other issue costs attributable to the debentures in the amount of \$3,375 had been capitalized and are being amortized over the term to maturity. Morguard owns \$5,000 aggregate principal amount of the 4.50% convertible unsecured subordinated debentures.

For the year ended December 31, 2022, interest on convertible debentures net of accretion of \$9,516 (2021 - \$8,704), is included in interest expense (Note 18).

## NOTE 12

### MORGUARD RESIDENTIAL REIT UNITS

The units issued by Morguard Residential REIT that are not held by the Company are classified as equity on Morguard Residential REIT's balance sheet but are classified as a liability on the Company's consolidated balance sheets. Morguard Residential REIT units are redeemable at any time, in whole or in part, on demand by the holders. Upon receipt of the redemption notice by Morguard Residential REIT, all rights to and under the units tendered for redemption shall be surrendered, and the holder shall be entitled to receive a price per unit equal to the lesser of: (i) 90% of the market price of the units on the principal exchange market on which the units are listed or quoted for trading during the 10 consecutive trading days ending immediately prior to the date on which the units were surrendered for redemption; or (ii) 100% of the closing market price on the principal exchange market on which the units are listed or quoted for trading on the redemption date.



As at December 31, 2022, the Company valued the non-controlling interest in the Morguard Residential REIT units at \$454,425 (2021 - \$496,024) and classified the units as a liability on the consolidated balance sheets. Due to the change in the market value of the units and the distributions paid to external unitholders, the Company recorded a fair value gain for the year ended December 31, 2022 of \$20,519 (2021 - loss of \$70,941) in the consolidated statements of income (Note 19).

The components of the fair value gain (loss) on Morguard Residential REIT units are as follows:

| For the years ended December 31                                  | 2022            | 2021              |
|--|-----------------|-------------------|
| Fair value gain (loss) on Morguard Residential REIT units        | \$42,414        | (\$49,184)        |
| Distributions to external unitholders (Note 3)                   | (21,895)        | (21,757)          |
| <b>Fair value gain (loss) on Morguard Residential REIT units</b> | <b>\$20,519</b> | <b>(\$70,941)</b> |

### NOTE 13 LEASE LIABILITIES

The following table presents the change in the balance of lease liabilities:

| As at December 31                       | 2022             | 2021             |
|---|------------------|------------------|
| Balance, beginning of year              | \$168,265        | \$164,255        |
| Interest on lease liabilities (Note 18) | 9,626            | 9,617            |
| Payments                                | (11,358)         | (11,373)         |
| Additions                               | 6,987            | 5,878            |
| Dispositions                            | (1,562)          | —                |
| Foreign exchange loss (gain)            | 559              | (112)            |
| <b>Balance, end of year</b>             | <b>\$172,517</b> | <b>\$168,265</b> |
| Current (Note 14)                       | \$1,583          | \$1,734          |
| Non-current                             | 170,934          | 166,531          |
|   | <b>\$172,517</b> | <b>\$168,265</b> |

In connection with the acquisition of Rockville Town Square (Note 4), the Company assumed a land lease with an annual lease payment of \$376, expiring on September 1, 2061. On acquisition of the property, the Company recorded a lease liability and a corresponding right-of-use asset amounting to \$6,643 (US\$4,843).

Future minimum lease payments under lease liabilities are as follows:

| As at December 31                              | 2022             | 2021             |
|--|------------------|------------------|
| Within 12 months                               | \$11,479         | \$11,306         |
| 2 to 5 years                                   | 45,185           | 43,546           |
| Over 5 years                                   | 362,484          | 357,982          |
| <b>Total minimum lease payments</b>            | <b>419,148</b>   | <b>412,834</b>   |
| Less: future interest costs                    | (246,631)        | (244,569)        |
| <b>Present value of minimum lease payments</b> | <b>\$172,517</b> | <b>\$168,265</b> |

### NOTE 14 ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities consist of the following:

| As at December 31                        | 2022             | 2021             |
|--|------------------|------------------|
| Accounts payable and accrued liabilities | \$208,406        | \$189,987        |
| Tenant deposits                          | 25,142           | 28,209           |
| SARs liability (Note 16(c))              | 5,790            | 12,923           |
| Income taxes payable                     | —                | 5,161            |
| Lease liability (Note 13)                | 1,583            | 1,734            |
| Other                                    | 4,364            | 2,295            |
|  | <b>\$245,285</b> | <b>\$240,309</b> |

**NOTE 15****BANK INDEBTEDNESS**

As at December 31, 2022, the Company has operating lines of credit totalling \$491,500 (2021 - \$493,500), the majority of which can be borrowed in either Canadian or United States dollars and are subject to floating interest rates based on bankers' acceptance. As at December 31, 2022, the maximum amount that can be borrowed on the operating lines of credit is \$384,895 (2021 - \$403,026), which includes deducting issued letters of credit in the amount of \$4,676 (2021 - \$8,856) related to these facilities. The Company's investments in Morguard REIT and Morguard Residential REIT, marketable securities, amounts receivable, inventory, capital assets and a fixed-charge security on specific properties have been pledged as collateral on these operating lines of credit. As at December 31, 2022, the Company had borrowed \$184,306 (2021 - \$8,039) on its operating lines of credit.

The bank credit agreements, which renew annually and are due on demand, include certain restrictive undertakings by the Company. As at December 31, 2022, the Company is in compliance with all undertakings.

**NOTE 16****SHAREHOLDERS' EQUITY****(a) Share Capital Authorized**

Unlimited common shares, no par value.

Unlimited preference shares, no par value, issuable in series.

| <b>Issued and Fully Paid Common Shares</b>           | <b>Number<br/>(000s)</b> | <b>Amount</b>    |
|--|--------------------------|------------------|
| Balance, December 31, 2020                           | 11,109                   | \$100,942        |
| Common shares repurchased through the Company's NCIB | (9)                      | (81)             |
| Dividend reinvestment plan                           | 1                        | 68               |
| Balance, December 31, 2021                           | 11,101                   | \$100,929        |
| Common shares repurchased through the Company's NCIB | (79)                     | (717)            |
| Dividend reinvestment plan                           | —                        | 27               |
| <b>Balance, December 31, 2022</b>                    | <b>11,022</b>            | <b>\$100,239</b> |

The Company had the approval of the TSX under its normal course issuer bid ("NCIB") to purchase up to 555,024 common shares. The program expired on September 21, 2022. On September 16, 2022, the Company obtained the approval of the TSX under its NCIB to purchase up to 554,788 common shares, being approximately 5% of the issued and outstanding common shares, and the program expires on September 21, 2023. The daily repurchase restriction for the common shares is 1,000. During the year ended December 31, 2022, 78,866 common shares were repurchased for cash consideration of \$8,478 at a weighted average price of \$107.50 per common share.

Total dividends declared during the year ended December 31, 2022, amounted to \$6,648, or \$0.60 per common share (2021 - \$6,660 or \$0.60 per common share). On February 23, 2023, the Company declared a common share dividend of \$0.15 per common share to be paid in the first quarter of 2023.

**(b) Contributed Surplus**

During the year ended December 31, 2022, the Company acquired 501,000 units (2021 - nil units) of Morguard REIT for cash consideration of \$2,535 (2021 - \$nil). The difference between the cash consideration and the carrying value of the non-controlling interest acquired for the year ended December 31, 2022, amounted to \$6,000 (2021 - \$nil) and the amount has been recorded within retained earnings.

### (c) Stock Appreciation Rights Plan

The SARs granted vest equally over 10 years subject to restrictions.

#### As at December 31, 2022

| Date of Grant    | Exercise Price | Issued         | Redeemed         | Cancelled        | Outstanding    |
|------------------|----------------|----------------|------------------|------------------|----------------|
| March 20, 2008   | \$30.74        | 200,000        | (103,500)        | (61,500)         | 35,000         |
| November 2, 2010 | \$43.39        | 55,000         | (11,500)         | (8,500)          | 35,000         |
| May 13, 2014     | \$137.90       | 25,000         | (2,000)          | (18,000)         | 5,000          |
| May 13, 2015     | \$153.82       | 10,000         | —                | —                | 10,000         |
| January 11, 2017 | \$179.95       | 90,000         | (1,500)          | (18,500)         | 70,000         |
| May 18, 2018     | \$163.59       | 125,000        | —                | (15,000)         | 110,000        |
| August 8, 2018   | \$168.00       | 20,000         | —                | —                | 20,000         |
| November 8, 2018 | \$184.00       | 10,000         | —                | —                | 10,000         |
| <b>Total</b>     |                | <b>535,000</b> | <b>(118,500)</b> | <b>(121,500)</b> | <b>295,000</b> |

During the year ended December 31, 2022, the Company recorded a fair value adjustment to reduce compensation expense of \$4,577 (2021 - increase compensation expense of \$3,971). The fair value adjustment is included in property management and corporate expenses in the consolidated statements of income, and the liability is classified as accounts payable and accrued liabilities (Note 14).

The fair value for the SARs was calculated using the Black-Scholes option pricing model. In determining the fair value of the SARs, management is required to make assumptions that could have a material impact on the valuation. The following are the assumptions that were used in determining the fair value as at December 31, 2022: a dividend yield of 0.53% (2021 - 0.44%), expected volatility of approximately 27.49% (2021 - 30.35%) and the 10-year Bank of Canada Bond Yield of 3.84% (2021 - 1.47%).

### (d) Stock Option Plan

The Company established a stock option plan ("SOP") during 2022. The SOP entitles specified officers to receive common share options of the Company. Under the SOP, the Company may grant up to a maximum of 1,000,000 options. As at December 31, 2022, the Company has granted nil options.

### (e) Accumulated Other Comprehensive Income

As at December 31, 2022, and 2021, accumulated other comprehensive income consists of the following amounts:

| As at December 31                               | 2022             | 2021             |
|---|------------------|------------------|
| Actuarial gain on defined benefit pension plans | \$44,822         | \$50,689         |
| Unrealized foreign currency translation gain    | 255,518          | 129,264          |
|   | <b>\$300,340</b> | <b>\$179,953</b> |

## NOTE 17

### REVENUE

The components of revenue from real estate properties are as follows:

| For the years ended December 31          | 2022             | 2021             |
|--|------------------|------------------|
| Rental income                            | \$524,311        | \$484,510        |
| Realty taxes and insurance               | 134,403          | 137,517          |
| Common area maintenance recoveries       | 98,174           | 91,051           |
| Property management and ancillary income | 159,629          | 139,614          |
|  | <b>\$916,517</b> | <b>\$852,692</b> |

The components of revenue from hotel properties are as follows:

| For the years ended December 31 | 2022             | 2021             |
|---------------------------------|------------------|------------------|
| Room revenue                    | \$132,865        | \$92,700         |
| Other hotel revenue             | 29,304           | 31,216           |
|                                 | <b>\$162,169</b> | <b>\$123,916</b> |

The components of management and advisory fees are as follows:

| For the years ended December 31    | 2022            | 2021            |
|------------------------------------|-----------------|-----------------|
| Property and asset management fees | \$32,553        | \$34,615        |
| Other fees                         | 8,786           | 10,687          |
|                                    | <b>\$41,339</b> | <b>\$45,302</b> |

During the year ended December 31, 2022, property management and corporate expenses include services provided under third-party managed contracts, which are recoverable, amounting to \$20,152 (2021 - \$19,269).

## NOTE 18

### INTEREST EXPENSE

The components of interest expense are as follows:

| For the years ended December 31                              | 2022             | 2021             |
|--|------------------|------------------|
| Interest on mortgages  | \$165,813        | \$152,538        |
| Interest on debentures payable, net of accretion (Note 11)   | 43,413           | 48,141           |
| Interest on bank indebtedness                                | 4,420            | 3,573            |
| Interest on loans payable and other                          | 191              | 1,713            |
| Interest on lease liabilities (Note 13)                      | 9,626            | 9,617            |
| Amortization of mark-to-market adjustments on mortgages, net | (2,477)          | (2,649)          |
| Amortization of deferred financing costs                     | 8,671            | 7,726            |
| Loss on extinguishment of mortgages payable                  | 181              | —                |
|  | <b>229,838</b>   | <b>220,659</b>   |
| Less: Interest capitalized to properties under development   | (503)            | (347)            |
|  | <b>\$229,335</b> | <b>\$220,312</b> |

## NOTE 19

### FAIR VALUE GAIN (LOSS), NET

The components of fair value gain (loss) are as follows:

| For the years ended December 31   | 2022               | 2021             |
|---|--------------------|------------------|
| Fair value gain (loss) on real estate properties, net                               | (\$130,149)        | \$266,971        |
| Financial assets (liabilities):   |                    |                  |
| Fair value gain (loss) on conversion option of MRG convertible debentures (Note 11) | 1,934              | (451)            |
| Fair value gain (loss) on MRG units (Note 12)                                       | 20,519             | (70,941)         |
| Fair value loss on other real estate fund investments (Note 7(b))                   | (1,542)            | (6,257)          |
| Fair value gain (loss) on investment in marketable securities                       | (11,667)           | 12,263           |
| <b>Total fair value gain (loss), net</b>  | <b>(\$120,905)</b> | <b>\$201,585</b> |

## NOTE 20

### OTHER INCOME (EXPENSE)

The components of other income (expense) are as follows:

| For the years ended December 31           | 2022             | 2021           |
|---|------------------|----------------|
| Foreign exchange gain                     | \$1              | \$1,366        |
| Loss on sale of hotel properties (Note 5) | (8,506)          | —              |
| Other income                              | 2,499            | 3,199          |
|   | <b>(\$6,006)</b> | <b>\$4,565</b> |

**NOTE 21****RELATED PARTY TRANSACTIONS**

In addition to the related party transactions disclosed in Notes 7 and 11(a), related party transactions also include the following:

**(a) Paros Enterprises Limited (“Paros”)**

Paros is the majority shareholder and ultimate parent of the Company. Paros is owned by the Company's Chairman and Chief Executive Officer, Mr. K. Rai Sahi. As at December 31, 2022, and 2021, the Company has a demand loan agreement with Paros that provides for the Company to borrow up to \$50,000. The total loan payable as at December 31, 2022 was \$nil (2021 - \$nil). During the year ended December 31, 2022, the Company incurred net interest expense of \$23 (2021 - \$741).

**(b) TWC Enterprises Limited (“TWC”)**

The Company provides TWC with managerial and consulting services for its business and the business of its subsidiaries. Mr. K. Rai Sahi is Chairman and Chief Executive Officer and the majority shareholder of TWC through his personal holding companies, which include Paros. Pursuant to contractual agreements between the Company and TWC, for the year ended December 31, 2022, the Company received a management fee of \$1,293 (2021 - \$1,271), and paid rent and operating expenses of \$658 (2021 - \$617).

As at December 31, 2022, and 2021, the Company has a revolving demand loan agreement with TWC that provides for either party to borrow up to \$50,000 at the lender's short-term bank borrowing rate plus ten basis points. The total loan payable as at December 31, 2022 was \$5,000 (2021 - \$nil). During the year ended December 31, 2022, the Company paid net interest of \$112 (2021 - \$390).

**(c) Share/unit Purchase and Other Loans**

As at December 31, 2022, share/unit purchase and other loans to officers and employees of the Company and its subsidiaries of \$6,007 (2021 - \$6,190) are outstanding. The loans are collateralized by their common shares of the Company, units of Morguard REIT and units of Morguard Residential REIT and are interest-bearing computed at the Canadian prime interest rate and are due on January 13, 2026. Other loans are secured against the underlying asset. The loans are classified as amounts receivable in the consolidated balance sheets. As at December 31, 2022, the fair market value of the common shares/units held as collateral is \$58,208.

**(d) Key Management Compensation**

Key management personnel are those having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. The Company's key management personnel include the Chairman and Chief Executive Officer, Chief Financial Officer, Executive Vice President, Retail Asset Management (MIL), and Senior Vice President, Office/Industrial Asset Management (MIL).

The compensation paid or payable to key management for employee services is shown below:

| <b>For the years ended December 31</b>          | <b>2022</b>    | <b>2021</b> |
|---|----------------|-------------|
| Salaries and other short-term employee benefits | <b>\$4,048</b> | \$4,156     |
| SARs  | <b>1,048</b>   | 1,345       |
|   | <b>\$5,096</b> | \$5,501     |

## NOTE 22

### INCOME TAXES

#### (a) Provision for Income Taxes

| For the years ended December 31  | 2022            | 2021             |
|--|-----------------|------------------|
| Income before income taxes   | \$135,460       | \$408,102        |
| Statutory rate   | 26.5%           | 26.5%            |
| Income taxes at the Canadian and provincial income tax rate              | \$35,897        | \$108,147        |
| Increase (decrease) in income taxes due to:                              |                 |                  |
| Non-deductible (non-taxable) items                                       | 15,107          | (624)            |
| Non-taxable loss (income) of Morguard Residential REIT and Morguard REIT | 16,213          | (4,861)          |
| Impact of subsidiary tax rate differential                               | (7,543)         | 17,566           |
| Impact of change in tax rates  | (660)           | 6,733            |
| Non-recognition of the benefit of tax losses                             | —               | 11,571           |
| Recognition of previously unrecognized benefit of tax losses             | (37,825)        | —                |
| Adjustments to income tax estimates                                      | 99              | 386              |
| Redemption of subsidiary partnership units                               | —               | 12,935           |
| Other  | 1,920           | (372)            |
| <b>Income tax expense</b>  | <b>\$23,208</b> | <b>\$151,481</b> |

#### (b) The Major Components of Deferred Income Tax Liabilities and Movements

|   | December 31, 2021 | Net income (loss) | Recognized in OCI | Equity and other | December 31, 2022 |
|---|-------------------|-------------------|-------------------|------------------|-------------------|
| Real estate properties                    | \$773,711         | \$53,800          | \$24,296          | \$—              | \$851,807         |
| Investments                               | (1,080)           | (3,874)           | —                 | 981              | (3,973)           |
| Pension assets                            | 22,990            | 1,042             | (2,009)           | —                | 22,023            |
| Other                                     | (10,845)          | (37,582)          | 13                | —                | (48,414)          |
| <b>Total net deferred tax liabilities</b> | <b>\$784,776</b>  | <b>\$13,386</b>   | <b>\$22,300</b>   | <b>\$981</b>     | <b>\$821,443</b>  |

|   | December 31, 2020 | Net income (loss) | Recognized in OCI | Equity and other | December 31, 2021 |
|---|-------------------|-------------------|-------------------|------------------|-------------------|
| Real estate properties                    | \$633,612         | \$139,746         | \$353             | \$—              | \$773,711         |
| Investments                               | (6,489)           | 5,437             | —                 | (28)             | (1,080)           |
| Pension assets                            | 15,759            | (379)             | 7,610             | —                | 22,990            |
| Other                                     | 5,343             | (15,341)          | (847)             | —                | (10,845)          |
| <b>Total net deferred tax liabilities</b> | <b>\$648,225</b>  | <b>\$129,463</b>  | <b>\$7,116</b>    | <b>(\$28)</b>    | <b>\$784,776</b>  |

#### (c) The Company's Tax Losses

As at December 31, 2022, the Company's U.S. subsidiaries have total net operating losses of US\$nil. As at December 31, 2021, the Company's U.S. subsidiaries have total net operating losses of approximately US\$69,363 of which no deferred tax assets were recognized as it is not probable that taxable income will be available against which the deductible temporary difference can be utilized. The net operating losses expire in varying years commencing 2030. As at December 31, 2022, the Company's U.S. subsidiaries have US\$68,358 (2021 - US\$33,066) of net operating losses of which deferred tax assets were recognized and the Company's U.S. subsidiaries have a total of US\$40,475 (2021 - US\$13,943) of unutilized interest expense deductions, of which deferred tax assets were recognized.

As at December 31, 2022, the Company's Canadian subsidiaries have total net operating losses of approximately \$252,494 (2021 - \$257,782) of which no deferred tax assets were recognized as it is not probable that taxable income will be available against which they can be utilized. As at December 31, 2022, the Company's Canadian subsidiaries have total net operating losses of approximately \$42,774 (2021 - \$nil) of which deferred tax assets were recognized as it is probable that taxable income will be available against which they can be utilized. These losses expire in various years commencing 2023. As at December 31, 2022, the Company has other Canadian temporary differences of approximately \$31,667 (2021 - \$82,926) of which no deferred tax asset was recognized as it is not probable that taxable income will be available against which they can be utilized. These other temporary differences have no expiration date.

#### (d) Other Temporary Differences

As at December 31, 2022, temporary differences associated with investments in subsidiaries and joint ventures, for which no deferred tax liability has been recognized, amounts to \$191,345 (2021 - \$198,473).

#### NOTE 23

##### NET INCOME PER COMMON SHARE

| For the years ended December 31   | 2022           | 2021           |
|---|----------------|----------------|
| Net income attributable to common shareholders                                  | \$122,771      | \$249,760      |
| Weighted average number of common shares outstanding (000s) - basic and diluted | 11,079         | 11,101         |
| <b>Net income per common share - basic and diluted</b>                          | <b>\$11.08</b> | <b>\$22.50</b> |

#### NOTE 24

##### CONSOLIDATED STATEMENTS OF CASH FLOWS

###### (a) Items Not Affecting Cash

| For the years ended December 31   | 2022             | 2021              |
|---|------------------|-------------------|
| Fair value loss (gain) on real estate properties, net                               | \$130,171        | (\$267,209)       |
| Fair value loss (gain) on conversion option of MRG convertible debentures (Note 19) | (1,934)          | 451               |
| Fair value loss (gain) on MRG units (Note 12)                                       | (42,414)         | 49,184            |
| Fair value loss on other real estate investment funds (Note 19)                     | 1,542            | 6,257             |
| Fair value loss (gain) on investment in marketable securities (Note 19)             | 11,667           | (12,263)          |
| Equity income from investments  | (1,207)          | (24,017)          |
| Amortization of hotel properties and other  | 26,514           | 32,499            |
| Amortization of deferred financing costs (Note 18)                                  | 8,671            | 7,726             |
| Amortization of mark-to-market adjustments on mortgages, net (Note 18)              | (2,477)          | (2,649)           |
| Amortization of tenant incentive  | 3,292            | 4,040             |
| Stepped rent - adjustment for straight-line method                                  | 3,670            | (419)             |
| Deferred income taxes   | 13,386           | 129,463           |
| Accretion of convertible debentures   | 695              | (284)             |
| Loss on extinguishment of mortgages payable (Note 18)                               | 181              | —                 |
| Loss on sale of hotel property (Note 20)  | 8,506            | —                 |
| Provision for impairment  | —                | 45,289            |
|   | <b>\$160,263</b> | <b>(\$31,932)</b> |

###### (b) Net Change in Operating Assets and Liabilities

| For the years ended December 31                       | 2022              | 2021            |
|---|-------------------|-----------------|
| Amounts receivable                                    | (\$9,128)         | \$23,176        |
| Prepaid expenses and other                            | (13,037)          | 3,578           |
| Accounts payable and accrued liabilities              | 3,149             | 20,384          |
| <b>Net change in operating assets and liabilities</b> | <b>(\$19,016)</b> | <b>\$47,138</b> |

###### (c) Supplemental Cash Flow Information

| For the years ended December 31 | 2022      | 2021      |
|---------------------------------|-----------|-----------|
| Interest paid                   | \$215,466 | \$208,472 |
| Interest received               | 1,329     | 817       |
| Income taxes paid               | 11,029    | 10,290    |

During the year ended December 31, 2022, the Company issued non-cash dividends under the distribution reinvestment plan of \$27 (2021 - \$81).

**(d) Reconciliation of Liabilities Arising from Financing Activities**

The following provides a reconciliation of liabilities arising from financing activities:

|                                   | Mortgages payable  | Unsecured debentures | Convertible debentures | Lease liabilities | Loans payable  | Bank indebtedness | Total              |
|-----------------------------------|--------------------|----------------------|------------------------|-------------------|----------------|-------------------|--------------------|
| Balance, beginning of year        | \$4,627,968        | \$823,256            | \$171,893              | \$168,265         | \$—            | \$8,039           | \$5,799,421        |
| Repayments                        | (131,112)          | —                    | —                      | (1,732)           | (15,000)       | (151,601)         | (299,445)          |
| New financing, net                | 883,292            | —                    | —                      | 6,987             | 20,000         | 327,626           | 1,237,905          |
| Lump-sum repayments               | (854,607)          | (200,000)            | —                      | (1,562)           | —              | —                 | (1,056,169)        |
| Non-cash changes                  | 4,048              | 887                  | 201                    | —                 | —              | —                 | 5,136              |
| Foreign exchange                  | 112,562            | —                    | —                      | 559               | —              | 242               | 113,363            |
| <b>Balance, December 31, 2022</b> | <b>\$4,642,151</b> | <b>\$624,143</b>     | <b>\$172,094</b>       | <b>\$172,517</b>  | <b>\$5,000</b> | <b>\$184,306</b>  | <b>\$5,800,211</b> |

**NOTE 25**

**EMPLOYEE FUTURE BENEFITS**

The Company maintains a non-contributory defined benefit pension plan covering certain employees under the Morguard Corporation Employee Retirement Plan (the “Morguard Plan”). This plan provides benefits based on length of service and final average earnings. There is only one active member since the majority of members were employed in the Company’s industrial products distribution business, which was sold in 1996. The pension obligations and related assets for the former employees remain part of the Company’s defined benefit pension plan. The most recent actuarial valuation for the Morguard Plan was as at December 31, 2020.

Effective January 1, 2008, the Morguard Plan was amended and restated in its entirety to consist of the existing defined benefit provisions and new defined contribution provisions. Employees who accrued benefits under the Morguard Plan on December 31, 2007, will continue to participate in the defined benefit provisions of the Morguard Plan on and after January 1, 2008, and are not eligible to participate in the new defined contribution provisions. New employees of the Company participate under the defined contribution provisions effective January 1, 2008.

Morguard Investments Limited Employees’ Retirement Plan (the “MIL Plan”) is a defined benefit plan that provides benefits based on years of service, years of contributions and annual earnings. Effective January 1, 2008, all members of the MIL Plan ceased to accrue future benefits under the MIL Plan and commenced participation under the new defined contribution provisions of the Morguard Plan. No assets or liabilities will transfer from the MIL Plan to the new Morguard Plan with respect to benefits accrued to December 31, 2007, with respect to MIL Plan members. Accrued benefits under the MIL Plan will be determined using credited service and benefit entitlement as at December 31, 2007.

Membership is a requirement after a defined term of employment and age. Funding of the MIL Plan is provided by contributions from Morguard Investments Limited (“MIL”). Certain employees who commenced employment prior to January 1, 1997, elected to contribute to the MIL Plan and receive a higher benefit. The most recent actuarial valuation for the MIL Plan was as at December 31, 2019.

The significant actuarial assumptions adopted in measuring the Company’s defined benefit pension plans for the years ended December 31, 2022, and 2021, are as follows:

| For the years ended December 31                           | 2022     |       | 2021     |       |
|---|----------|-------|----------|-------|
|   | Morguard | MIL   | Morguard | MIL   |
| <b>Assumptions for defined benefit pension obligation</b> |          |       |          |       |
| Discount rate   | 5.25%    | 5.25% | 3.05%    | 3.05% |
| Rate of price inflation                                   | 2.10%    | 2.10% | 1.82%    | 1.82% |
| Rate of pension increases - pre-retirement                | —        | 1.55% | —        | 0.75% |
| Rate of pension increases - post-retirement               | —        | 1.55% | —        | 0.75% |
| <b>Assumptions for defined benefit expense</b>            |          |       |          |       |
| Discount rate   | 3.05%    | 3.05% | 2.40%    | 2.40% |
| Rate of price inflation                                   | 1.82%    | 1.82% | 1.49%    | 1.49% |
| Rate of pension increases - pre-retirement                | —        | 0.75% | —        | 0.60% |
| Rate of pension increases - post-retirement               | —        | 0.75% | —        | 0.60% |



Information about the Company's defined benefit pension plans is as follows:

| As at December 31                         | 2022            |                |                 | 2021            |                |                 |
|---|-----------------|----------------|-----------------|-----------------|----------------|-----------------|
|   | Morguard        | MIL            | Total           | Morguard        | MIL            | Total           |
| <b>Accrued benefit obligations</b>        |                 |                |                 |                 |                |                 |
| Balance at beginning of year              | (\$42,307)      | (\$34,462)     | (\$76,769)      | (\$50,718)      | (\$38,313)     | (\$89,031)      |
| Current service cost                      | (6)             | —              | (6)             | (6)             | —              | (6)             |
| Interest cost                             | (1,236)         | (1,026)        | (2,262)         | (1,172)         | (901)          | (2,073)         |
| Benefits paid                             | 4,380           | 1,828          | 6,208           | 6,002           | 2,514          | 8,516           |
| Changes in:                               |                 |                |                 |                 |                |                 |
| Financial assumptions                     | 6,670           | 4,441          | 11,111          | 2,659           | 2,226          | 4,885           |
| Experience adjustments                    | 12              | 3              | 15              | 928             | 12             | 940             |
| Balance at end of year                    | (\$32,487)      | (\$29,216)     | (\$61,703)      | (\$42,307)      | (\$34,462)     | (\$76,769)      |
| <b>Plan assets</b>                        |                 |                |                 |                 |                |                 |
| Fair value at beginning of year           | \$118,219       | \$41,593       | \$159,812       | \$106,962       | \$37,255       | \$144,217       |
| Expected return on plan assets            | 3,505           | 1,241          | 4,746           | 2,486           | 877            | 3,363           |
| Administration expenses                   | (292)           | (187)          | (479)           | (486)           | (209)          | (695)           |
| Positive (negative) return on plan assets | (12,557)        | (4,455)        | (17,012)        | 17,553          | 6,184          | 23,737          |
| Employer contributions                    | (2,436)         | —              | (2,436)         | (2,294)         | —              | (2,294)         |
| Benefits paid                             | (4,380)         | (1,828)        | (6,208)         | (6,002)         | (2,514)        | (8,516)         |
|   | \$102,059       | \$36,364       | \$138,423       | \$118,219       | \$41,593       | \$159,812       |
| Change in asset ceiling                   | —               | (2,061)        | (2,061)         | —               | —              | —               |
| Balance at end of year                    | \$102,059       | \$34,303       | \$136,362       | \$118,219       | \$41,593       | \$159,812       |
| <b>Net assets</b>                         | <b>\$69,572</b> | <b>\$5,087</b> | <b>\$74,659</b> | <b>\$75,912</b> | <b>\$7,131</b> | <b>\$83,043</b> |

In 2022, the Morguard Plan contributed \$2,436 to the defined contribution plan (2021 - \$2,294).

Details of the defined benefit expense (income) recorded in the consolidated statements of comprehensive income for the years ended December 31, 2022, and 2021, are provided below:

| For the years ended December 31           | 2022             |               |                  | 2021           |              |                |
|---|------------------|---------------|------------------|----------------|--------------|----------------|
|   | Morguard         | MIL           | Total            | Morguard       | MIL          | Total          |
| <b>Components of defined benefit cost</b> |                  |               |                  |                |              |                |
| Current service cost                      | \$6              | \$—           | \$6              | \$6            | \$—          | \$6            |
| Interest cost                             | 1,236            | 1,026         | 2,262            | 1,172          | 901          | 2,073          |
| Expected return on plan assets            | (3,505)          | (1,241)       | (4,746)          | (2,486)        | (877)        | (3,363)        |
| Administrative expenses and taxes         | 375              | 175           | 550              | 375            | 175          | 550            |
| <b>Net benefit plan expense (income)</b>  | <b>(\$1,888)</b> | <b>(\$40)</b> | <b>(\$1,928)</b> | <b>(\$933)</b> | <b>\$199</b> | <b>(\$734)</b> |

Details of the defined benefit pension plan recorded in the consolidated statements of comprehensive income are provided below:

| For the years ended December 31                                   | 2022           |                |                | 2021              |                  |                   |
|---|----------------|----------------|----------------|-------------------|------------------|-------------------|
|   | Morguard       | MIL            | Total          | Morguard          | MIL              | Total             |
| Changes in:   |                |                |                |                   |                  |                   |
| Financial assumptions   | (\$6,670)      | (\$4,441)      | (\$11,111)     | (\$2,659)         | (\$2,226)        | (\$4,885)         |
| Experience adjustments  | (12)           | (3)            | (15)           | (928)             | (12)             | (940)             |
| Negative (positive) return on plan assets                         | 12,474         | 4,467          | 16,941         | (17,442)          | (6,150)          | (23,592)          |
| Change in asset ceiling   | —              | 2,061          | 2,061          | —                 | —                | —                 |
| <b>Net actuarial loss (gain) on defined benefit pension plans</b> | <b>\$5,792</b> | <b>\$2,084</b> | <b>\$7,876</b> | <b>(\$21,029)</b> | <b>(\$8,388)</b> | <b>(\$29,417)</b> |

Reconciliation of net accrued pension assets for the years ended December 31, 2022, and 2021, is as follows:

|   | 2022            |                |                 | 2021            |                |                 |
|---|-----------------|----------------|-----------------|-----------------|----------------|-----------------|
|   | Morguard        | MIL            | Total           | Morguard        | MIL            | Total           |
| Net defined benefit asset, beginning of the year  | \$75,912        | \$7,131        | \$83,043        | \$56,244        | (\$1,058)      | \$55,186        |
| Net benefit plan income (expense)                 | 1,888           | 40             | 1,928           | 933             | (199)          | 734             |
| Net actuarial gain (loss)                         | (5,792)         | (2,084)        | (7,876)         | 21,029          | 8,388          | 29,417          |
| Employer contribution                             | (2,436)         | —              | (2,436)         | (2,294)         | —              | (2,294)         |
| <b>Net defined benefit asset, end of the year</b> | <b>\$69,572</b> | <b>\$5,087</b> | <b>\$74,659</b> | <b>\$75,912</b> | <b>\$7,131</b> | <b>\$83,043</b> |

Details of the defined benefit obligation by participant status as at December 31, 2022, and 2021, are as follows:

|   | 2022            |                 |                 | 2021            |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | Morguard        | MIL             | Total           | Morguard        | MIL             | Total           |
| Actives, suspended and long-term disability | \$2,241         | \$16,060        | \$18,301        | \$3,316         | \$18,099        | \$21,415        |
| Vested deferred                             | 3,021           | 2,968           | 5,989           | 4,029           | 3,389           | 7,418           |
| Retirees                                    | 27,225          | 10,188          | 37,413          | 34,962          | 12,974          | 47,936          |
| <b>Total</b>                                | <b>\$32,487</b> | <b>\$29,216</b> | <b>\$61,703</b> | <b>\$42,307</b> | <b>\$34,462</b> | <b>\$76,769</b> |

The Morguard Plan and the MIL Plan have a sole investment in the Morguard Master Trust Fund (the "Master Trust"), and the assets of the Morguard Plan and the MIL Plan are combined in the Master Trust. The fair value of the investments in the Master Trust is as follows:

|                           | 2022             | 2021             |
|---------------------------|------------------|------------------|
| Cash and cash equivalents | \$4,203          | \$6,842          |
| Fixed-income securities   | 28,600           | 32,874           |
| Foreign equities          | 11,093           | 12,722           |
| Canadian equities         | 74,939           | 79,195           |
| Canadian pooled funds     | 19,588           | 28,179           |
| <b>Total investments</b>  | <b>\$138,423</b> | <b>\$159,812</b> |

The following is a quantitative sensitivity analysis of the impact on the accrued pension benefits obligation as a result of the following changes in the significant pension assumptions:

| Year ended December 31, 2022                          | Increase (Decrease) in Pension Benefit Obligation |         |         |
|---|---|---------|---------|
|   | Morguard  | MIL     | Total   |
| Discount rate   |   |         |         |
| Discount rate -100 basis points                       | \$2,748   | \$3,558 | \$6,306 |
| Discount rate +100 basis points                       | (2,363)   | (2,961) | (5,324) |
| Pension increase rate                                 |   |         |         |
| Pension increase rate -50 basis points                | —   | (1,957) | (1,957) |
| Pension increase rate +50 basis points                | —   | 2,139   | 2,139   |
| Mortality   |   |         |         |
| Mortality - life expectancy for member age 65 -1 year | (1,585)   | (1,106) | (2,691) |
| Mortality - life expectancy for member age 65 +1 year | 1,552   | 1,074   | 2,626   |

The following are the expected benefit payments to be made in the next 10 years from the defined benefit plan obligations:

| Year ended December 31, 2022 | Morguard | MIL     | Total   |
|------------------------------|----------|---------|---------|
| Year 1                       | \$3,543  | \$1,690 | \$5,233 |
| Year 2                       | 3,422    | 1,730   | 5,152   |
| Year 3                       | 3,317    | 1,759   | 5,076   |
| Year 4                       | 3,193    | 1,869   | 5,062   |
| Year 5                       | 3,053    | 1,951   | 5,004   |
| Next 5 years                 | 13,344   | 10,829  | 24,173  |

## NOTE 26

### CONTINGENCIES

#### (a) Commitments

Future minimum annual rental payments for land leases, office premises and equipment operating leases that expire at various dates ending in 2113 are payable over the next five years and thereafter as follows:

|            |                  |
|------------|------------------|
| 2023       | <b>\$13,276</b>  |
| 2024       | <b>12,251</b>    |
| 2025       | <b>11,768</b>    |
| 2026       | <b>11,304</b>    |
| 2027       | <b>11,232</b>    |
| Thereafter | <b>\$469,631</b> |

The Company is a lessee under six ground leases that expire at various dates, the latest of which is 2113. Annual rental expenses for each of the ground leases are as follows:

| Ground Lease #1                            | Annual rental expense   |
|--|---|
| From July 1, 2010 to June 30, 2030         | \$8,760   |
| From July 1, 2030 to June 30, 2050         | Fair market value of land at June 2030 multiplied by 6%   |
| From July 1, 2050 to June 30, 2060         | Fair market value of land at June 2050 multiplied by 6%   |
| Ground Lease #2                            | Annual rental expense   |
| From March 1, 2021 to February 28, 2031    | \$1,105   |
| From March 1, 2031 to February 28, 2041    | Fair market value of land at February 2031 multiplied by 8.5%   |
| From March 1, 2041 to February 28, 2051    | Fair market value of land at February 2041 multiplied by 8.5%   |
| From March 1, 2051 to February 28, 2061    | Fair market value of land at February 2051 multiplied by 8.5%   |
| From March 1, 2061 to February 28, 2065    | Fair market value of land at February 2061 multiplied by 8.5%   |
| Ground Lease #3                            | Annual rental expense   |
| From October 1, 2019 to September 30, 2024 | US\$342   |
| From October 1, 2024 to September 30, 2029 | 396   |
| Every 5 years thereafter                   | The greater of: (i) 1.1 times the rent for the fifteenth lease year (2029) and the last year of each fifth lease year increment thereafter until 2113; or (ii) Index Adjustment |

The Company has the option to purchase the land pertaining to Ground Lease #3 in September 2029 for US\$7,150.

| Ground Lease #4                            | Annual rental expense           |
|--|---------------------------------|
| From September 1, 2022 to August 31, 2023  | US\$376                         |
| Every year thereafter to September 1, 2061 | Consumer Price Index Adjustment |

The Company has two other ground leases that expire between October 1, 2058 and July 21, 2069. The Company is required to pay an annual base rent totalling \$214.

The Company has entered into various leasing agreements and contracts for the development of properties. As at December 31, 2022, committed leasing costs, capital and development expenditures are estimated to be \$19,254.

#### (b) Contingencies

As at December 31, 2022, the Company has issued irrevocable letters of credit relating to normal course development activity amounting to \$9,855 (2021 - \$14,032).

In addition, the Company is contingently liable with respect to litigation, claims and environmental matters that arise from time to time, including those that could result in mandatory damages or other relief, which could result in significant expenditures. While the final outcome of these matters cannot be predicted with certainty, in the opinion of management, any uninsured liability that may arise from such contingencies would not have a material adverse effect on the financial position or results of operations of the Company. Any settlement of claims in excess of amounts recorded will be charged to operations as and when such determination is made.

**(c) Franchise Agreements**

Under the terms of the franchise agreements expiring through August 1, 2038, annual payments for franchise fees are payable for 13 hotel properties owned by the Company. The franchise fees paid are based on a percentage of revenue and fixed annual fees.

**NOTE 27****MANAGEMENT OF CAPITAL**

The Company defines capital that it manages as the aggregate of its shareholders' equity, mortgages payable, Unsecured Debentures, convertible debentures, loans payable, bank indebtedness and lease liabilities. The Company's objective when managing capital is to ensure that the Company will continue as a going concern so that it can sustain daily operations and provide adequate returns to its shareholders.

The Company is subject to risks associated with debt financing, including the possibility that existing mortgages may not be refinanced or may not be refinanced on as favourable terms or with interest rates as favourable as those of the existing debt. The Company mitigates these risks by its continued efforts to stagger the maturity profile of its long-term debt, enhance the value of its real estate properties, maintain high occupancy levels and foster excellent relations with its lenders. The Company manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets.

The total managed capital for the Company as at December 31, 2022, and 2021, is summarized below:

| <b>As at December 31</b>                  | <b>2022</b>        | <b>2021</b> |
|---|--------------------|-------------|
| Mortgages payable, principal balance      | <b>\$4,663,814</b> | \$4,648,175 |
| Unsecured Debentures, principal balance   | <b>625,000</b>     | 825,000     |
| Convertible debentures, principal balance | <b>179,500</b>     | 179,500     |
| Loans payable                             | <b>5,000</b>       | —           |
| Bank indebtedness                         | <b>184,306</b>     | 8,039       |
| Lease liabilities                         | <b>172,517</b>     | 168,265     |
| Shareholders' equity                      | <b>3,865,254</b>   | 3,632,176   |
|   | <b>\$9,695,391</b> | \$9,461,155 |

The Company monitors its capital structure based on an interest coverage ratio and a debt to gross book value ratio. These ratios are used by the Company to manage an acceptable level of leverage and are calculated in accordance with the terms of the specific agreements with creditors and are not considered measures in accordance with IFRS, nor is there an equivalent IFRS measure.

The Company's Unsecured Debentures contain covenants that are calculated on a non-consolidated basis, which represents the Company's consolidated results prepared in accordance with IFRS as shown on the Company's most recently published annual audited consolidated financial statements, adjusted, as required, to account for the Company's public entity investments in Morguard Residential REIT and Morguard REIT using the equity method. The covenants that the Company must maintain are a non-consolidated interest coverage ratio above 1.65 times, a non-consolidated debt to gross book value ratio not to exceed 65% and a minimum non-consolidated equity requirement of at least \$300,000. If the Company does not meet these covenants, the Unsecured Debentures will become immediately due and payable unless the Company is able to remedy the default or obtain a waiver from debenture holders. The Company is in compliance with all Unsecured Debenture covenants.

**NOTE 28****FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

The Company's financial assets and financial liabilities comprise cash, restricted cash, amounts receivable, mortgages and loans receivable, accounts payable and accrued liabilities, bank indebtedness, mortgages payable, loans payable, lease liabilities, Unsecured Debentures and convertible debentures (excluding any conversion option). Fair values of financial assets and financial liabilities and a discussion of risks associated with financial assets and liabilities are presented as follows.

### Fair Value of Financial Assets and Financial Liabilities

The fair values of cash, restricted cash, amounts receivable, accounts payable and accrued liabilities and bank indebtedness approximate their carrying values due to the short-term maturity of those instruments. The fair values of mortgages and loans receivable are based on the current market conditions for financing loans with similar terms and risks. The loans payable are reflected at fair value since they are based on a floating interest rate and reflect the terms of current market conditions.

Mortgages payable, Unsecured Debentures, convertible debentures, lease liabilities and finance lease receivable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings have been determined based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Company.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using December 31, 2022, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at December 31, 2022, of the mortgages payable before deferred financing costs and mark-to-market adjustments is estimated at \$4,370,416 (2021 - \$4,769,113), compared with the carrying value of \$4,663,814 (2021 - \$4,648,175). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

The fair value of the Unsecured Debentures liability is based on its closing bid price (Level 1). As at December 31, 2022, the fair value of the Unsecured Debentures has been estimated at \$601,040 (2021 - \$833,002) compared with the carrying value of \$625,000 (2021 - \$825,000).

The fair value of the convertible debentures liability is based on their market trading prices (Level 1). As at December 31, 2022, the fair value of the convertible debentures before deferred financing costs has been estimated at \$172,176 (2021 - \$180,769), compared with the carrying value of \$179,500 (2021 - \$179,500).

The fair value of the finance lease receivable is determined by discounting the cash flows of the finance lease receivable using December 31, 2022, market rates for debt on similar terms (Level 3). Based on these assumptions, as at December 31, 2022, the fair value of the finance lease receivable has been estimated at \$58,331 (2021 - \$57,772).

The fair value hierarchy of financial instruments and real estate properties measured at fair value in the consolidated balance sheets is as follows:

| As at   | December 31, 2022 |         |              | December 31, 2021 |         |              |
|---|-------------------|---------|--------------|-------------------|---------|--------------|
|   | Level 1           | Level 2 | Level 3      | Level 1           | Level 2 | Level 3      |
| <b>Assets:</b>                                  |                   |         |              |                   |         |              |
| Real estate properties                          | \$—               | \$—     | \$10,551,074 | \$—               | \$—     | \$10,244,875 |
| Investments in marketable securities            | 104,190           | —       | —            | 113,583           | —       | —            |
| Investments in real estate funds                | —                 | —       | 73,558       | —                 | —       | 81,985       |
| <b>Financial liabilities:</b>                   |                   |         |              |                   |         |              |
| Morguard Residential REIT units                 | —                 | 454,425 | —            | —                 | 496,024 | —            |
| Conversion option on MRG convertible debentures | —                 | 94      | —            | —                 | 2,028   | —            |

### Risks Associated with Financial Assets and Financial Liabilities

The Company is exposed to financial risks arising from its financial assets and financial liabilities. The financial risks include market risk relating to interest rates and foreign exchange rates, credit risk and liquidity risk. The Company's overall risk management program focuses on establishing policies to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company aims to develop a disciplined control environment in which all employees understand their roles and obligations.

#### (a) Market Risk

The risk that the fair value or future cash flows of financial assets or financial liabilities will fluctuate due to movements in market prices includes the effect of interest rate risk and foreign exchange risk.

*Interest Rate Risk*

The Company is subject to the risks associated with debt financing, including the risk that mortgages and credit facilities will not be refinanced on terms as favourable as those of the existing indebtedness. Interest on the Company's bank indebtedness and certain mortgages is subject to floating interest rates. For the year ended December 31, 2022, the increase or decrease in annual net income for each 1% change in interest rates on floating-rate debt would amount to \$5,886.

The Company's objective in managing interest rate risk is to minimize the volatility of the Company's income. As at December 31, 2022, interest rate risk has been minimized because the majority of long-term debt is financed at fixed interest rates with maturities scheduled over a number of years. Mortgages payable totalling \$527,774 are subject to floating interest rates.

*Foreign Exchange Risk*

The Company is exposed to foreign exchange risk as it relates to its U.S. investments due to fluctuations in the exchange rate between the Canadian and United States dollars. Changes in the exchange rate may result in a reduction or an increase of reported earnings and OCI. For the year ended December 31, 2022, a \$0.05 change in the United States to Canadian dollar exchange rate would have resulted in a \$13,333 change to net income or loss and a \$65,343 change to comprehensive income or loss.

The Company's objective in managing foreign exchange risk is to mitigate the exposure from fluctuations in the exchange rate by maintaining U.S. dollar-denominated debt against its U.S. assets. The Company currently does not hedge translation exposures.

**(b) Credit Risk**

Credit risk arises from the possibility that tenants and/or debtors may experience financial difficulty and be unable or unwilling to fulfil their lease commitments. The Company mitigates the risk of loss by investing in well-located properties in urban markets that attract quality tenants, by ensuring that its tenant mix is diversified and by limiting its exposure to any one tenant. A tenant's success over the term of its lease and its ability to fulfil its obligations are subject to many factors. There can be no assurance that a tenant will be able to fulfil all of its existing commitments and leases up to the expiry date.

The Company's commercial leases typically have lease terms between five and 10 years and may include clauses to enable periodic upward revision of the rental rates and contractual extensions at the option of the lessee.

Future minimum rentals under non-cancellable tenant operating leases are as follows:

| <b>As at December 31</b>                           | <b>2022</b>        | <b>2021</b> |
|--|--------------------|-------------|
| Not later than one year                            | <b>\$267,944</b>   | \$262,428   |
| Later than one year and not longer than five years | <b>733,618</b>     | 732,726     |
| Later than five years                              | <b>366,552</b>     | 360,469     |
|  | <b>\$1,368,114</b> | \$1,355,623 |

The majority of the Company's multi-suite residential operating leases have lease terms for a period of 12 months or less.

The objective in managing credit risk is to mitigate exposure through the use of approved credit policies governing the Company's credit practices that limit transactions according to counterparties' credit quality.

The Company utilizes the simplified approach to measure expected credit losses under IFRS 9, which requires the Company to recognize a lifetime expected credit loss allowance on all receivables at each reporting date. The carrying amount of amounts receivable is reduced through the use of an allowance account, and the amount of the loss is recognized in the consolidated statements of income within property operating expenses. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are credited against operating expenses in the consolidated statements of income.

The following table sets forth details of trade receivables and the related allowance for doubtful accounts:

| As at December 31                     | 2022            | 2021     |
|---------------------------------------|-----------------|----------|
| Tenant receivables                    | <b>\$37,696</b> | \$38,535 |
| Less: Allowance for doubtful accounts | <b>(11,487)</b> | (13,926) |
| <b>Trade receivables, net</b>         | <b>\$26,209</b> | \$24,609 |

### (c) Liquidity Risk

Liquidity risk is the risk the Company will encounter difficulties in meeting its financial liability obligations. The Company will be subject to the risks associated with debt financing, including the risk that mortgages and credit facilities will not be able to be refinanced. The Company's objectives in minimizing liquidity risk are to maintain appropriate levels of leverage on its real estate assets and to stagger the debt maturity profile. As at December 31, 2022, the Company was holding cash of \$111,808 and had undrawn lines of credit available to it of \$302,518.

## NOTE 29

### SEGMENTED INFORMATION

#### (a) Operating Segments

The Company has the following five reportable segments after aggregation: (i) multi-suite residential, (ii) retail, (iii) office, (iv) industrial, and (v) hotel. The Company has applied judgment by aggregating its operating segments according to the nature of the property operations. Such judgment considers the nature of operations, types of customers and an expectation that operating segments within a reportable segment have similar long-term economic characteristics.

The following summary presents certain financial information regarding the Company's operating segments:

| For the year ended December 31, 2022      | Multi-suite      |                  |                  |                 |                  | Total              |
|---|------------------|------------------|------------------|-----------------|------------------|--------------------|
|   | Residential      | Retail           | Office           | Industrial      | Hotel            |                    |
| Revenue from real estate/hotel properties | <b>\$435,836</b> | <b>\$227,774</b> | <b>\$239,410</b> | <b>\$13,497</b> | <b>\$162,169</b> | <b>\$1,078,686</b> |
| Property/hotel operating expenses         | <b>(190,675)</b> | <b>(107,262)</b> | <b>(111,364)</b> | <b>(4,709)</b>  | <b>(128,039)</b> | <b>(542,049)</b>   |
| <b>Net operating income</b>               | <b>\$245,161</b> | <b>\$120,512</b> | <b>\$128,046</b> | <b>\$8,788</b>  | <b>\$34,130</b>  | <b>\$536,637</b>   |

| For the year ended December 31, 2021      | Multi-suite |           |           |            |           | Total     |
|---|-------------|-----------|-----------|------------|-----------|-----------|
|   | Residential | Retail    | Office    | Industrial | Hotel     |           |
| Revenue from real estate/hotel properties | \$378,778   | \$227,823 | \$234,097 | \$11,994   | \$123,916 | \$976,608 |
| Property/hotel operating expenses         | (174,397)   | (111,082) | (102,422) | (4,535)    | (96,172)  | (488,608) |
| Net operating income                      | \$204,381   | \$116,741 | \$131,675 | \$7,459    | \$27,744  | \$488,000 |

| As at December 31, 2022                          | Multi-suite        |                    |                    |                  |                  | Total               |
|--|--------------------|--------------------|--------------------|------------------|------------------|---------------------|
|  | Residential        | Retail             | Office             | Industrial       | Hotel            |                     |
| Real estate/hotel properties                     | <b>\$6,030,382</b> | <b>\$2,179,624</b> | <b>\$2,128,154</b> | <b>\$212,914</b> | <b>\$337,239</b> | <b>\$10,888,313</b> |
| Mortgages payable                                | <b>\$2,550,499</b> | <b>\$920,820</b>   | <b>\$1,072,919</b> | <b>\$18,751</b>  | <b>\$79,162</b>  | <b>\$4,642,151</b>  |
| For the year ended December 31, 2022             |                    |                    |                    |                  |                  |                     |
| Additions to real estate/hotel properties        | <b>\$284,910</b>   | <b>\$35,159</b>    | <b>\$112,137</b>   | <b>\$379</b>     | <b>\$6,601</b>   | <b>\$439,186</b>    |
| Fair value gain (loss) on real estate properties | <b>\$185,119</b>   | <b>(\$138,185)</b> | <b>(\$210,677)</b> | <b>\$33,594</b>  | <b>\$—</b>       | <b>(\$130,149)</b>  |

| As at December 31, 2021                          | Multi-suite |             |             |            |           | Total        |
|--|-------------|-------------|-------------|------------|-----------|--------------|
|  | Residential | Retail      | Office      | Industrial | Hotel     |              |
| Real estate/hotel properties                     | \$5,573,098 | \$2,258,025 | \$2,233,031 | \$180,721  | \$457,153 | \$10,702,028 |
| Mortgages payable                                | \$2,394,507 | \$936,788   | \$1,119,176 | \$19,320   | \$158,177 | \$4,627,968  |
| For the year ended December 31, 2021             |             |             |             |            |           |              |
| Additions to real estate/hotel properties        | \$143,891   | \$20,206    | \$12,554    | \$921      | \$10,444  | \$188,016    |
| Fair value gain (loss) on real estate properties | \$327,512   | (\$42,946)  | (\$48,909)  | \$31,314   | \$—       | \$266,971    |

**(b) Regional Segments**

The following summary presents financial information by the regions in which the Company operates:

| <b>As at December 31</b>                             | <b>2022</b>         | <b>2021</b>  |
|--|---------------------|--------------|
| <b>Real estate and hotel properties</b>              |                     |              |
| Canada   | <b>\$6,951,370</b>  | \$7,348,930  |
| United States  | <b>3,936,943</b>    | 3,353,098    |
|  | <b>\$10,888,313</b> | \$10,702,028 |
| <b>For the years ended December 31</b>               |                     |              |
| <b>Revenue from real estate and hotel properties</b> |                     |              |
| Canada   | <b>\$761,565</b>    | \$710,321    |
| United States  | <b>317,121</b>      | 266,287      |
|  | <b>\$1,078,686</b>  | \$976,608    |

**NOTE 30**

**COMPARATIVE AMOUNTS**

Certain prior year comparative amounts have been reclassified to conform to the current year's presentation.

**NOTE 31**

**SUBSEQUENT EVENT**

On February 22, 2023, Morguard Residential REIT announced a public offering, on a bought deal basis and subject to regulatory approval, of \$50,000 aggregate principal amount of 6.00% convertible unsecured subordinated debentures due March 31, 2028 (the "2023 Debentures"), excluding an over-allotment option of up to \$6,750. The 2023 Debentures will be convertible, at the option of the holder, into trust units of Morguard Residential REIT at \$24.15 per trust unit. Morguard Residential REIT also announced that it will redeem all of its outstanding 4.50% convertible unsecured subordinated debentures on March 24, 2023.